

# Comprehensive Annual Financial Report

Fiscal Years Ended June 30, 2013 and 2012
- California -

# **COMPREHENSIVE ANNUAL FINANCIAL REPORT**

# FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

# **EXECUTIVE COMMITTEE**

| Name   | Office  | Entity  |
|--|---|---|
| Barbara Lubben Larry Moss James Brown Maryellen Peters Peggy Scroggins Peter W. Huebner Teri Enos- Guerrero Jim Sessions Kristen McMenomey Lance Sposito Scott Schimke Steve Underwood | President Vice President CAO Risk Manager Finance Supervisor Public Entity Rep. At-Large At-Large At-Large At-Large Legal Counsel | Alameda County EBRPD Merced County Placer County Colusa County Sierra County City of Chula Vista Riverside County Mendocino County Santa Clara County Glenn County CSAC EIA |
| Michael Fleming<br>Gina Dean   | Chief Executive Officer<br>Chief Operating Officer  |   |

# Office Address

75 Iron Point Circle, Suite 200 Folsom, California 95630

Report Prepared By The Finance Department

Marianne Stuart, CPA, Chief Financial Officer Vicki Walter, CPA, Controller Trina Johnson, CPA, Accountant Deirdre Robinson, Accounting Technician Mercy Penales, Accounting Technician

FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| INTRODUCTORY SECTION   | <u>Page</u> |
|--|-------------|
| Cover Page and Table of Contents                                 | 1           |
| Letter of Transmittal  | 8           |
| Board of Directors   | 18          |
| Organization Chart   | 23          |
| Certificate of Achievement for Excellence in Financial Reporting | 24          |
| Certificate of Accreditation with Excellence, CAJPA              | 25          |
| FINANCIAL SECTION  |             |
| Report of James Marta & Company, Independent Auditors            | 27          |
| Management's Discussion and Analysis                             | 30          |
| Basic Financial Statements:                                      |             |
| Statement of Net Position  |             |
| Statement of Revenues, Expenses, & Changes in Position           |             |
| Statement of Cash Flows  | 47          |
| Notes to the Financial Statements                                | 49          |
| Required Supplemental Information                                | 0.4         |
| Schedule of Funding Progress                                     |             |
| Reconciliation of Unpaid Claims Liabilities                      |             |
| Notes to Earned Premiums and Claims Development Information      |             |
|  |             |
| Supplemental Information:  |             |
| Combining Statement of Programs:                                 |             |
| Combining Statement of Net Position                              | 86          |
| Combining Statement of Revenues, Expenses, and                   |             |
| Changes in Net Position  |             |
| Combining Statement of Cash Flows                                | 90          |

FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| FINANCIAL SECTION (continued)  | <u>Page</u>                        |
|--|------------------------------------|
| Individual Program Statements:   |                                    |
| Primary Workers' Compensation Program Membership Map Statement of Net Position Statement of Revenues, Expenses, and Changes in Net Position Statement of Cash Flows Reconciliation of Unpaid Claims Liabilities Notes to Earned Premiums and Claims Development Informatio Schedule of Earned Premiums and Claims Development Inform |                                    |
| Excess Workers' Compensation Program Membership Map  |                                    |
| Primary General Liability Program Membership Map   | 110<br>n111<br>112<br>113<br>on114 |
| General Liability I Program Membership Map Statement of Net Position Statement of Revenues, Expenses, and Changes in Net Position Statement of Cash Flows Reconciliation of Unpaid Claims Liabilities Notes to Earned Premiums and Claims Development Information Schedule of Earned Premiums and Claims Development Information     | 118<br>n119<br>120<br>121<br>on122 |

FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| FINANCIAL SECTION (continued)  | <u>Page</u> |
|--|-------------|
| General Liability II Program Membership Map Statement of Net Position Statement of Revenues, Expenses, and Changes in Net Position | 126         |
| Statement of Cash Flows  |             |
| Reconciliation of Unpaid Claims Liabilities  |             |
| · ·  |             |
| Notes to Earned Premiums and Claims Development Information Schedule of Earned Premiums and Claims Development Information         |             |
| Property   |             |
| Program Membership Map   | 133         |
| Statement of Net Position  |             |
| Statement of Revenues, Expenses, and Changes in Net Position   | 135         |
| Statement of Cash Flows  |             |
| Reconciliation of Unpaid Claims Liabilities  |             |
| Notes to Earned Premiums and Claims Development Information  |             |
| Schedule of Earned Premiums and Claims Development Informatio  |             |
| Medical Malpractice  |             |
| Program Membership Map   | 141         |
| Statement of Net Position  | 142         |
| Statement of Revenues, Expenses, and Changes in Net Position   | 143         |
| Statement of Cash Flows  | 144         |
| Reconciliation of Unpaid Claims Liabilities  | 145         |
| Notes to Earned Premiums and Claims Development Information  | 146         |
| Schedule of Earned Premiums and Claims Development Informatio  |             |
| Master Rolling Owner Controlled Insurance Program  |             |
| Statement of Net Position  |             |
| Statement of Revenues, Expenses, and Changes in Net Position   | 150         |
| Statement of Cash Flows  | 151         |
| EIAHealth  |             |
| Program Membership Map   | 153         |
| Statement of Net Position  |             |
| Statement of Revenues, Expenses, and Changes in Net Position   |             |
| Statement of Cash Flows  | 156         |
| Notes to Earned Premiums and Claims Development Information  | 157         |
| Schedule of Earned Premiums and Claims Development Informatio  | n 158       |

FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| FINANCIAL SECTION (continued)   | <u>Page</u> |
|---|-------------|
| Dental Program Membership Map   |             |
| Statement of Net Position  Statement of Revenues, Expenses, and Changes in Net Position | 162         |
| Statement of Cash Flows   | 164         |
| Schedule of Earned Premiums and Claims Development Information                          |             |
| Miscellaneous Programs Statement of Net Position  | 168         |
| Statement of Revenues, Expenses, and Changes in Net Position  Statement of Cash Flows   | 169         |
| General Administration Statement of Net Position  | 173         |
| Statement of Revenues, Expenses, and Changes in Net Position                            |             |
| Statement of Cash Flows   | 175         |
| Iron Point Building Statement of Net Position   | 177         |
| Statement of Revenues, Expenses, and Changes in Net Position                            | 178         |
| Statement of Cash Flows   | 179         |
| BUDGET HIGHLIGHTS (Not covered by Independent Auditor's Report)                         | 180         |
| STATISTICAL SECTION (Not covered by Independent Auditor's Report)                       |             |
| Statistical Section Index   |             |
| Statement of Net Position Ten-Year History of Revenues, Expenses and                    |             |
| Changes in Net Position   |             |
| Ten-Year History of Dividends Returned to Members  Economic Statistics                  |             |
| Number of Claims  |             |
| Covered Payrolls  |             |
| Property Values   |             |
| Operating Indicators and Statistics   | 190         |





December 13, 2013

Members, Board of Directors **CSAC Excess Insurance Authority** 

# Ladies and Gentlemen:

The Comprehensive Annual Financial Report of the CSAC Excess Insurance Authority (the EIA or the Authority) for the year ended June 30, 2013, is hereby respectfully submitted. The Authority's Finance Department prepared this report. Responsibility for both the accuracy of the presented data and the completeness and fairness of the presentation, including all disclosures, rests with the EIA. Based upon our comprehensive framework of internal control, we believe the data is accurate in all material respects; that it fairly sets forth the financial position and results of operations of the EIA, as measured by the financial activity of its various programs and policy periods, and that all necessary disclosures for understanding the Authority's financial affairs have been included.

James Marta & Company, Certified Public Accountants, has issued an unqualified opinion that the Authority's financial statements, for the fiscal year ended June 30, 2013, are fairly presented in conformity with Generally Accepted Accounting Principles. The independent auditor's report is presented as the first component of the financial section of this report.

Management's Discussion and Analysis (MD&A) immediately follows the independent auditor's report. The MD&A provides a narrative introduction, overview and analysis of the basic financial statements. The MD&A complements this letter of transmittal and should be read in conjunction with it.

### CSAC EXCESS INSURANCE AUTHORITY PROFILE

CSAC Excess Insurance Authority is a Joint Powers Authority (JPA) established under Article 1, Chapter 5, Division 7, Title I of the California Government Code (§ 6500 et seq.) in October 1979. The EIA operates programs for excess and primary workers' compensation, two excess liability programs, a primary liability program, a property program, a medical malpractice program, a master rolling owner controlled insurance program, an employee health benefit program, a dental program and a miscellaneous program for other coverages. The EIA also provides support services for selected programs such as claims administration, risk management, claims audits, loss prevention and training, and subsidies for actuarial studies and risk management services.

75 Iron Point Circle, Suite 200 • Folsom, CA 95630 • 916.850.7300 • FAX 916.850.7800 • www.csac-eia.org

Chief Operating Officer: Gina Dean

From 1979 to 2001, membership in the EIA was limited to California counties. In June 2001, a sister JPA was created to allow non-county public agencies access to the EIA's programs. The EIA's Joint Powers Agreement was amended in March 2006 to provide a restructured governance system. Since 2006, the EIA has provided two classes of membership — county members (county entities maintaining their membership in the California State Association of Counties) and public entity members (any other public entity in California). The 61 member Board of Directors is comprised of representatives from each of the 54 county members appointed by their respective boards of supervisors, and seven public entity representatives (plus three alternates) elected by the public entity membership. The 11 member Executive Committee includes two seats specifically designated for public entity members of the Board of Directors. The day-to-day operations of the EIA are conducted by the Chief Executive Officer who is responsible for administration of policies set forth by the Joint Powers Agreement, Bylaws, Board of Directors and Executive Committee.

The EIA's reporting entity includes financial activities relating to all programs and insurance pools of the Authority.

# INSURANCE MARKET CONDITION AND OUTLOOK

The EIA operates in an environment that is affected by the overall insurance market. The insurance market operates in cycles that tend to shift every few years. When rates are high and the competition is low, we are said to be in a hard market. When rates are low and competition is aggressive, we are in a soft insurance market. The market moves and turns based upon overall profitability. Profitability is generally affected by sustained periods of better or worse than expected losses, or in the short term, better or worse than expected catastrophic losses.

# Factors influencing a hard market:

Property rates are affected by worldwide catastrophic events including hurricanes, floods, and earthquakes. The cumulative effect of these events can create pressure to raise property rates. In 2013 though, rates were stable compared to 2012, and in fact we were able to negotiate a slight decrease in rates and some improvements in coverage.

The low interest rate environment that we are in hurts profitability and puts pressure on companies to raise rates. A major insurer of excess workers' compensation coverage began pulling out of the excess Workers' Compensation (WC) market in 2011 because this line of coverage has been unprofitable. This reduced competition in the market has already produced a firming up of rates in the WC market. Our own loss history impacts both WC and liability rates.

Members, Board of Directors December 13, 2013

# Factors influencing a soft market:

In spite of mounting losses and poor economic conditions, the insurance market remains well capitalized. Ultimately, it is market capitalization that creates the supply in the "supply and demand" free market system. Effective January 1, 2013, California reformed certain WC benefits including systemic reforms that are expected to reduce overall costs by an estimated 5%. This will help to keep the WC market in California from hardening too much, too fast, and somewhat mitigate the reduction in competition.

# Current market trends (October 2013):

We are expecting property rates to remain flat in the near term. There is pressure on excess WC rates to go higher, as various reinsurers grapple with the long tail exposure on future medical claims. The outlook for both primary and excess liability and medical malpractice lines of coverage is stable at this point in time. On the employee benefits side, the impact of the Affordable Care Act will have on the EIAHealth program is unknown. Certain taxes and fees will be included in members' health rates beginning January 1, 2014. Beyond that, we continue to monitor and evaluate developments as the federal government continues to implement universal healthcare.

# **EIA RESPONSE TO MARKET CONDITIONS**

To mitigate the impact of a hard market cycle, the EIA has entered into multi-year agreements, wherever possible. Such multi-year agreements limit the amount of increases in subsequent years and promote long term relationships with insurers. We also have the ability to assume more risk and purchase less reinsurance if rates destabilize. Due to hard market conditions that were very acute, our Excess Workers' Compensation and Excess Liability Programs were restructured on July 1, 2002, with the EIA retaining significantly more risk in our self-insured pools. However, since fiscal 2009 we have been able to purchase insurance to limit our pool exposure in our workers' compensation programs. In the EIA's Property Program, we have taken the additional step of pre-paying the primary coverage on a three-year basis. As of October 1, 2010, the EIA's Medical Malpractice Program was able to buy occurrence-based coverage for the first time in 10 years.

The Authority's programs have proven to be effective in both a hard and soft insurance market. We have seen that in a hard market, the cost to our members raises accordingly, competition decreases and the value of the Authority's programs, compared to the alternatives available, is even greater than it is in a soft market.

# **MEMBERSHIP**

Total membership in the EIA stood at 299 as of June 30, 2013. In terms of county members, membership on June 30, 2013 included 54 small, medium and large counties. The 54 member counties represent more than a 93% market share of the 58 California counties. Public entity membership consists of 217 individual cities, schools, or special districts, and 28 joint powers authorities consisting of pools of cities, schools, or special districts, for a total of 245 public entity members. The 299 county and public entity members collectively represent 1,720 public agencies. As of June 30, 2013, it is estimated that 64% of all cities in California were covered by the EIA, either as a direct member or through a member JPA.

County and public entity members actively participate in Authority policy making. Of our 54 member counties, 37 are active on one or more of our committees and 36 different public entity members currently participate in the governance of the EIA programs and services by serving on committees.

# **SERVICES AND PROGRAMS**

EIA members have established ten major group coverage programs, with the newest program, our Master Rolling Owner Controlled Insurance Program incepting in January 2013. These ten coverage programs are described in greater detail on the following pages and include Primary Workers' Compensation, Excess Workers' Compensation, Primary General Liability, General Liability I, General Liability II, Property, Medical Malpractice, Master Rolling Owner Controlled Insurance Program, EIAHealth, and Dental.

In addition to the ten major coverage programs, the EIA sponsors group purchase insurance policies that are available to all California public entities – members and non-members. These Miscellaneous Programs cover exposures for cyber liability, watercraft, aviation liability, crime and faithful performance, pollution liability, catastrophic inmate medical, and course of construction. Members are also able to purchase group discounted excess limits, on an optional basis, for most of the major programs. The EIA sponsors employee benefits programs, such as the Employee Assistance Program, Vision, Long-Term Disability and Life and AD&D. The EIA and the California State Association of Counties jointly sponsor a Personal Lines Insurance Program (PLIP) that offers homeowners, personal auto and various types of supplemental insurance to employees of participating members.

The EIA has implemented numerous innovative risk management services designed to assist all members in effectively administering their self-insurance programs. Such services include claims audits, actuarial study subsidies, real and personal property appraisals, a "consortium" for members to meet federal regulations regarding drug and

Members, Board of Directors December 13, 2013

alcohol testing, financial subsidies for risk management, and assistance with loss prevention activities including financial subsidies, resources and training.

# PRIMARY WORKERS' COMPENSATION

The Primary Workers' Compensation (PWC) Program provides Excess Workers' Compensation (EWC) Program members the opportunity to convert their \$125 thousand self-insured retention in the EWC program to first dollar coverage. The Program provides members with claims administration services, and several cost containment programs, including a Medical Provider Network and a Return to Work Program. The Program pays for claims with a blending of pooling and excess insurance. Since July 1, 2009, the structure of the PWC Program provides that the first \$10 thousand of each claim is paid out of the Program's pool and the Program's excess insurer pays for the balance of the claim, up to the program limit of \$125 thousand.

During the program years 2004 through 2009, the PWC Program retained the pool exposure from first dollar to \$125 thousand. During the 2009/10 fiscal year, the EIA packaged the outstanding liabilities on the 2004 through 2009 years, and sold these liabilities to ACE American Insurance Company at a cost of \$91.6 million. The increase in equity that resulted from this sale provided greater certainty for the overall funding of the remaining liabilities.

Since 2007/08, the PWC Committee has declared dividends every year. The dividends to date total \$37 million, and the Committee plans to continue its dividend program with \$5.5 million budgeted for fiscal year 2013/14.

# **EXCESS WORKERS' COMPENSATION**

The Excess Workers' Compensation (EWC) Program provides members with statutory coverage for workers' compensation and an employer's liability limit of \$5 million, subject to the members' self-insured retentions ranging from \$125 thousand to \$5 million. Because members maintain self-insured retentions in this Program, they are able to manage their own claims, either through a third party of their choice or with their own claims staff. The Program funds a \$5 million pool and purchases excess insurance in two layers to achieve statutory limits.

The EIA is always looking for opportunities to protect the pool exposure by purchasing reinsurance from the commercial market. In 2012/13 the EIA established a relationship with a new reinsurer, AmTrust and restructured the SIR to \$5 million layer to cap the pool exposure. The EWC Program has net position of \$12.9 million, as of June 30, 2013. This is an increase of \$10.5 million in net position compared to June 30, 2012, primarily due to increased pool funding at the direction of the Board.

# PRIMARY GENERAL LIABILITY

The Primary General Liability (PGL) Program provides General Liability I (GLI) Program members the opportunity to convert their \$100 thousand GLI self-insured retention to a \$10 thousand deductible. The Program then provides members with claims administration services, which is accomplished through two third party administrators. Under the Program's current structure, 100% of the pool's exposure (\$90 thousand excess of \$10 thousand deductibles) is reinsured with the commercial market. Beginning in 2009 and continuing through 2013, the coverage has been with ACE Insurance Company. On July 1, 2013, coverage was switched to Berkley Insurance Company.

The Program has built up a healthy fund balance from prior years' operations. As of June 30, 2013, the PGL Program has \$2.8 million in net position. A commutation of the reinsurance agreement with Imagine Insurance Company for the 2004 through 2009 period was approved in 2011/12. Imagine paid the PGL Program a commutation premium of \$2.2 million, and in exchange, the PGL Program accepted liabilities estimated at \$1.58 million, which has since been reduced to \$443 thousand. The PGL Committee declared a dividend of \$480 thousand in 2012 and \$550 thousand in 2013. In 2012, another dividend of \$707 thousand was paid to those members that contributed to the 2001/02 supplemental assessment for the Reliance insolvency, and in both years administrative fees were reduced with the balance coming from equity.

# **GENERAL LIABILITY I**

The General Liability I (GLI) Program provides members with coverage for third party liabilities (including general, automobile, employment practices and errors and omissions), up to a limit of \$25 million, subject to the members' self-insured retention, which can range from \$100 thousand to \$1 million (retentions as low as \$25 thousand can be provided on an exception basis). Because members maintain self-insured retentions in this Program, they are able to manage their own claims, either through a third party of their choice or with their own claims staff. The Program funds a \$5 million pool and purchases \$20 million in reinsurance to achieve the \$25 million limit.

The Board of Directors evaluates the funding position of the GLI Program each year. As of June 30, 2012, net position in the Program was \$35.1 million. Based on the Program's healthy funding position, the Board declared a dividend of \$3 million in the current year, with another \$3 million dividend budgeted for 2014.

# **GENERAL LIABILITY II**

The General Liability II (GLII) Program provides members with coverage for third party liabilities (general, automobile, employment practices and errors and omissions), up to a limit of \$25 million, subject to the members' self-insured retentions, which range from \$1 million to \$3 million. The GLII Program was specifically designed with the objective of offering larger members the advantages of the joint purchase of excess coverage, while maintaining their ability to handle and fund their primary losses. Because members maintain self-insured retentions in this Program, they are able to manage their own claims, either through a third party of their choice or with their own claims staff. Each member of the Program has a representative on the GLII Committee, which was established to administer and govern the Program.

# **PROPERTY**

The Property Program provides coverage for physical damage to members' real and personal property as a result of "all risk" perils, including flood and automobile physical damage. Members also have the opportunity to purchase earthquake coverage. The unique structure of the Program into towers spreads risk both geographically and categorically. This spread of risk allows the Program to access higher limits at reduced costs. Members of the Property Program have \$300 million in all risk limits per tower (plus another \$300 million single limit), \$300 million in flood limits per tower (plus another \$100 million single aggregate limit), and have access to \$307.5 million in earthquake coverage in one or more of five towers. The Program maintains a \$3 million pool with reinsurance and excess insurance providing the balance of the limits. The pool exposure is protected by aggregate stop loss coverage at \$10 million. The Program renews on March 31<sup>st</sup> of each year. In order to provide and promote stability, the primary \$25 million in limits is written on a three-year basis. The EIA has prepaid this three-year premium, on behalf of the members, so that members pay an annual premium plus a finance charge for the prepayment.

Because this is a fully insured program, with members' deductibles ranging from \$5 thousand to \$150 thousand, the primary reinsurer, Lexington, takes full responsibility for the adjustment of claims. The Program provides real property appraisal services, to all members, with each location valued over \$250 thousand being appraised every five years.

# MEDICAL MALPRACTICE

The Medical Malpractice Program provides members with coverage for medical professional services and limited general liability exposures at established healthcare facilities. The Program offers limits of \$21.5 million, in addition to the member's deductible or self-insured retention, which range from \$5 thousand to \$1.1 million. For members who maintain a \$5 thousand or \$10 thousand deductible, claims

administration is provided by the Program's third party administrator, Risk Management Services. Members who maintain a self-insured retention above thosedeductible limits, are able to manage their claims, either through a third party administrator or with their own claims staff. The Program funds a \$1.5 million pool and purchases \$20 million of reinsurance to fulfill the limits. Effective October 1, 2010, the Program's reinsurance agreement with Lexington Insurance was put on an occurrence basis. This will allow the Program to transfer its liability for tail claims in the reinsured layer to Lexington over the three-year period, October 1, 2010 to 2013. This elimination of the tail exposure will put the Program in a very favorable position, at such time when the market begins to harden. At the same time, the members have elected to fund the pool exposure on a claims-made basis, in order to take advantage of the risk financing benefits of lower cost and greater predictability and stability.

# MASTER ROLLING OWNER CONTROLLED INSURANCE PROGRAM

January 1, 2013 the EIA developed a new program. The Master Rolling Owner Controlled Insurance Program (MR OCIP) enables members to purchase workers compensation and general liability coverage for all eligible parties (owner, general contractor, and sub-contractors) working on their construction projects. These policies (also known as "wrap-ups") are widely used on public sector construction projects and capital improvement programs. The MR OCIP program can include projects as small as \$10 million; thereby enabling members to receive the benefits of a "wrap-up" on projects that otherwise wouldn't qualify because of their size.

# **EIAHEALTH**

The EIAHealth Program, in partnership with Self Insured Schools of California (SISC), provides members an alternative to group health insurance plans using the concept of pooling to reduce insurance premiums through consolidating the fixed costs over a larger population. Members are able to create and maintain their own plan designs within the context of the pooling arrangement that provides much greater stability than a standalone program. In addition, small group programs are available with predefined benefit options for public employers with less than 250 employees. HMO options are also available to members on an insured basis. The EIAHealth Committee governs this Program.

# DENTAL

The Dental Program was launched in January 2010. This Program utilizes the pooling methodology to provide members with more predictable and stable dental rates year over year. The Program partners with Delta Dental to provide administrative services, including claims administration and access to the Delta Dental network of providers. The administrative fees in the Program are also some of the lowest offered by Delta Dental of California.

Members, Board of Directors December 13, 2013

The Employee Benefits Committee governs the Dental Program, as well as other miscellaneous employee benefit programs (i.e. Vision, EAP, Life and LTD). This Committee reviews all matters pertaining to the Dental Program, including program funding, new member applications and program renewals. The Program has both January 1<sup>st</sup> and July 1<sup>st</sup> renewal dates for members.

# **AWARDS & ACKNOWLEDGMENT**

The Government Finance Officers Association of the United States and Canada (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to CSAC Excess Insurance Authority for its comprehensive annual financial report for the fiscal year ended June 30, 2012. This was the nineteenth consecutive year that the Authority has received this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

The Authority is a member of the California Association of Joint Powers Authorities (CAJPA). CAJPA sponsors the nation's first risk management accreditation program. This program establishes a model of professional standards, which serves as a guideline for all risk management pools regardless of size, scope of operation or membership structure. The accreditation process entails a detailed examination of legal and operational documents, risk management, loss control and claims programs, and statutory compliance by an independent examiner. The Authority has received CAJPA's "Accreditation with Excellence," which is the highest form of accreditation. The accreditation was awarded for a three-year period ending March 28, 2016.

The preparation of this report would not have been possible without the efficient and dedicated services of the entire staff of the finance and administrative departments and we thank them for their contribution.

Members, Board of Directors December 13, 2013

Our sincere appreciation is expressed to the members of the Authority's Finance Committee and Executive Committee for their support in maintaining the highest standards of professionalism in the management of the Authority's finances, and to each Board of Director Member and Alternate, and all committee members, for their commitment to the Authority.

Respectfully Submitted,

Michael Fleming

Chief Executive Officer

Marianne I. Stuart, CPA Chief Financial Officer



| Member County       | Programs |     |      |    |      |     |     |        |        | Board Member                                    | Alternate Board Member   |  |
|---------------------|----------|-----|------|----|------|-----|-----|--------|--------|---|--|--|
|                     | GLI      | PGL | GLII | мм | Prop | EWC | PWC | Health | Dental |   |  |  |
| Alameda County      |          |     | Х    | Х  | Х    | Х   |     |        |        | Barbara Lubben, Director of Risk Management     | Karen Caoile, Senior Risk and Insurance Analyst                          |  |
| Alpine County       | Х        |     |      | Х  | Х    | Х   |     | Х      | Х      | Carol Mc⊟roy, Treasurer—Tax<br>Collector—Audito | Sarah Simis, HR Manager  |  |
| Amador County       | X        | Х   |      | Х  | Х    | Х   | Х   | Х      |        | Theodore Novelli, Supervisor                    | John Plasse, Supervisor  |  |
| Butte County        | х        |     |      | Х  | Х    | Х   |     |        | х      | Greg Iturria, Chief Financial Officer           | Steve Weston, Safety Officer   |  |
| Calaveras County    | х        |     |      | Х  | Х    | Х   | Х   | Х      | х      | Francine Osborn, Dir. of HR/Risk Mgmt           | Vacant   |  |
| Colusa County       | х        |     |      | Х  | Х    | Х   |     |        | х      | Denise Carter, Board of Supervisors             | Mark Marshall, Board of Supervisors                                      |  |
| Contra Costa County |          |     | Х    | Х  | Х    | Х   |     |        |        | Sharon Hymes-Offord, Risk Manager               | Charity Camaddo-Nicolas, Assistant Risk Manager (LC)                     |  |
| Del Norte County    | х        |     |      | Х  | Х    | Х   |     |        |        | Joseph Young, Personnel/Risk Manager            | Neal Lopez, Assistant County Administrativ                               |  |
| El Dorado County    |          |     | Х    | Х  | Х    | Х   |     | Х      | х      | Kimberly Kerr, Assistant CAO                    | Sherri Adams, Principal Risk Mgmt. Analyst                               |  |
| Fresno County       | х        |     |      |    | Х    | Х   |     |        |        | Tracy Meador, Personnel Services Manager        | Devon Benbrook, Senior Personnel Analyst                                 |  |
| Glenn County        | Х        |     |      | Х  | Х    | Х   |     |        |        | John Viegas, Supervisor                         | Scott Schimke, Risk Manager  |  |
| Humboldt County     | х        |     |      | Х  | Х    | Х   | Х   |        | х      | Dan Fulks, Personnel Director                   | Kelly Vizgaudis, Risk Analyst  |  |
| Imperial County     | х        |     |      | Х  | Х    | Х   |     |        |        | Ralph Cordova, Jr., County Executive Officer    | Brenda Olivas-Neujahr, Risk Management Analyst -<br>Safety Administrator |  |
| Inyo County         | Х        |     |      | Х  | Х    | Х   | Х   |        | Х      | Marlena Baker, Risk Manager                     | Kevin Carunchio, County Administrator                                    |  |
| Kern County         |          |     |      |    | Х    |     |     |        |        | Vacant  | Brad Aragon, Loss Prevention Specialist                                  |  |
| Kings County        | Х        |     |      | Х  | Х    | Х   |     |        |        | Deb West, Assistant CAO                         | Sande Huddleston, Risk Analyst II  |  |
| Lake County         | х        | Х   |      |    | Х    | Х   | Х   | Х      | Х      | Anita Grant, County Counsel                     | Kathy Ferguson, Human Resources Director                                 |  |

Page 1 of 4 Wednesday, November 20, 2013



| Member County     |     |     |      |    | Pro  | gram | s   |        |        | Board Member  | Alternate Board Member   |  |
|-------------------|-----|-----|------|----|------|------|-----|--------|--------|---|--|--|
|                   | GLI | PGL | GLII | мм | Prop | EWC  | PWC | Health | Dental |   |  |  |
| Lassen County     | Х   |     |      | Х  | Х    | Х    |     |        | х      | Richard Egan, Treasurer                               | Martin Nichols, County Administrative Officer                  |  |
| Madera County     | х   |     |      | Х  | Х    | Х    |     |        |        | Darin McCandless, Risk Management Analyst             | Kevin Fries, Chief Assistant County Administrative Officer     |  |
| Marin County      |     |     |      | Х  |      |      |     |        |        | Karol Hosking, Risk Manager                           | Vacant   |  |
| Mariposa County   | х   |     |      | Х  | Х    | Х    |     |        | х      | Rick Benson, CAO                                      | Mary Hodson, Deputy CAO  |  |
| Mendocino County  | х   |     |      | Х  | Х    | Х    | х   |        |        | Kristin McMenomey, General Service Director           | Cherie Johnson, Human Resources Manager                        |  |
| Merced County     | х   |     |      | Х  | Х    | Х    |     | х      |        | James Brown, County Executive Officer                 | Brad Smith, Risk Management Director                           |  |
| Modoc County      | х   |     |      | Х  | Х    | Х    |     |        | Х      | Chester Robertson, County Administrative<br>Officer   | Darcy Locken, Assistant County Administrative<br>Officer       |  |
| Mono County       | Х   |     |      | Х  | Х    | Х    |     |        |        | Jim Leddy, County Administrative Officer              | Bill Van Lente, Director of Human Resources/Risk<br>Management |  |
| Monterey County   |     |     |      |    | Х    | Х    |     |        |        | Steve Mauck, Risk Manager                             | Vacant   |  |
| Napa County       | Х   |     |      | Х  | Х    | Х    |     |        | х      | Kerry John Whitney, Risk Manager                      | Suzanne Mason, Human Resources Director                        |  |
| Nevada County     | Х   |     |      | Х  | Х    | Х    | Х   |        | х      | Rick Haffey, County Executive Officer                 | Mary Jo Castruccio, Risk Manager                               |  |
| Orange County     |     |     |      |    | Х    |      |     |        |        | Tom Phillips, Risk Manager                            | Frank Kim, CFO   |  |
| Placer County     | х   |     |      | Х  | Х    | Х    |     |        | х      | Maryellen Peters, Deputy CEO                          | Ken Brown, Liability Manager                                   |  |
| Plumas County     | х   |     |      | Х  | Х    | Х    |     |        | Х      | Roberta Allen, Auditor/Controller                     | Patrick Bonnett, Assistant Risk Manager                        |  |
| Riverside County  |     |     | х    | Х  | Х    | х    |     |        |        | Jim Sessions, Risk Manager                            | Michael Stock, Deputy HR Director                              |  |
| Sacramento County |     |     |      |    | Х    | Х    |     |        |        | Steve Page, Risk and Loss Control Division<br>Manager | Paul Hight, Liability and Property Insurance Supervisor        |  |
| San Benito County | х   |     |      | Х  | Х    | Х    |     |        | Х      | Vacant  | Jacki Credico, Management Analyst                              |  |

Page 2 of 4 Wednesday, November 20, 2013



| Member County          | Programs |     |      |    |      |     |     |        |        | Board Member  | Alternate Board Member                         |
|------------------------|----------|-----|------|----|------|-----|-----|--------|--------|---|--|
|                        | GLI      | PGL | GLII | ММ | Prop | EWC | PWC | Health | Dental |   |  |
| San Diego County       |          |     |      |    | Х    | Х   |     |        |        | Donald W. Turko, Director, Human Resources          | Janice Mazone, Deputy Director/Risk Management |
| San Joaquin County     |          |     | Х    | Х  | Х    | Х   |     |        | х      | Tanya Moreno, Safety and Risk Manager               | Cynthia Clays, Director of Human Resources     |
| San Luis Obispo County | Х        |     |      | Х  | Х    | Х   |     |        | х      | Pamela Mitchell, Liability Analyst                  | Tami Douglas-Schatz, Human Resources Director  |
| Santa Barbara County   | Х        |     |      | Х  | Х    | Х   | Х   | Х      |        | Tom Alvarez, Budget Director                        | Ray Aromatorio, Risk Manager                   |
| Santa Clara County     |          |     | Х    | Х  | Х    | Х   |     |        |        | Lance Sposito, Director of Risk Management          | Vacant   |
| Santa Cruz County      |          |     | Х    | Х  | Х    | Х   |     |        | х      | Janet McKinley, Risk Manager                        | Becky McBride, Senior Risk Management Analyst  |
| Shasta County          | х        |     |      | Х  | Х    | Х   |     |        | х      | Angela Davis, Director of Support Services          | Jonathan Hill, Risk Management Analyst III     |
| Sierra County          | х        |     |      | Х  | х    | Х   |     | Х      | х      | Van Maddox, Auditor/Treasurer/Tax Collector         | Peter W. Huebner, Supervisor                   |
| Siskiyou County        | Х        | Х   |      | Х  | Х    | Х   | Х   |        |        | Rose Ann Herrick, Assistant County<br>Administrator | Michael Kobseff, Supervisor                    |
| Solano County          | Х        | Х   |      | Х  | Х    | Х   |     |        | х      | Bonnie Kolesar, Risk Manager                        | Marc Fox, Director of Human Resources          |
| Sonoma County          | Х        |     |      | Х  | Х    | Х   |     |        |        | Marcia Chadbourne, Risk Manager                     | Wendy Macy, Director of Human Resources        |
| Stanislaus County      | Х        |     |      | Х  | Х    | Х   |     |        | х      | Jody Hayes, Deputy Executive Officer                | Peggy Huntsinger, Disability Manager           |
| Sutter County          | Х        |     |      | Х  | Х    | Х   | Х   |        | х      | Marco Sandoval, Risk Manager                        | Karen Ropp, Human Resources Director           |
| Tehama County          | Х        |     |      | Х  | Х    | Х   | Х   | Х      | Х      | Julie Sisneros, Administrative Services Direct      | Sally Hacko, Personnel Analyst                 |
| Trinity County         | Х        |     |      | Х  | Х    | Х   |     |        | Х      | Wendy Tyler, Deputy CAO                             | Shelly Pourian, Risk & Loss Prevention Manager |
| Tulare County          | х        |     | Х    | Х  | х    | Х   |     |        |        | Robyn Henry, Risk Manager                           | Vacant   |
| Tuolumne County        | х        | Х   |      | Х  | х    | х   |     |        | Х      | Ann Fremd, Senior Administrative Analyst            | Vacant   |

Page 3 of 4 Wednesday, November 20, 2013



# **Board of Directors and Alternates w/ Programs**

| Member County  | Programs |     |      |    |      |     |     |        |        | Board Member                             | Alternate Board Member                     |
|----------------|----------|-----|------|----|------|-----|-----|--------|--------|--|--|
|                | GLI      | PGL | GLII | ММ | Prop | EWC | PWC | Health | Dental |  |  |
| Ventura County |          |     |      |    | Х    |     |     |        |        | Chuck Pode, Risk Manager                 | Theresa Bucci, Risk Analyst                |
| Yolo County    |          |     |      | Х  | Х    |     |     |        | Х      | Jeff Tonks, Risk Manager                 | Dirk Brazil, Deputy County Administrator   |
| Yuba County    | Х        |     |      | Х  | Х    | Х   | Х   |        | Х      | Martha Wilson, Director, Human Resources | Jill Abel, Deputy Human Resources Director |

Wednesday, November 20, 2013
Page 4 of 4



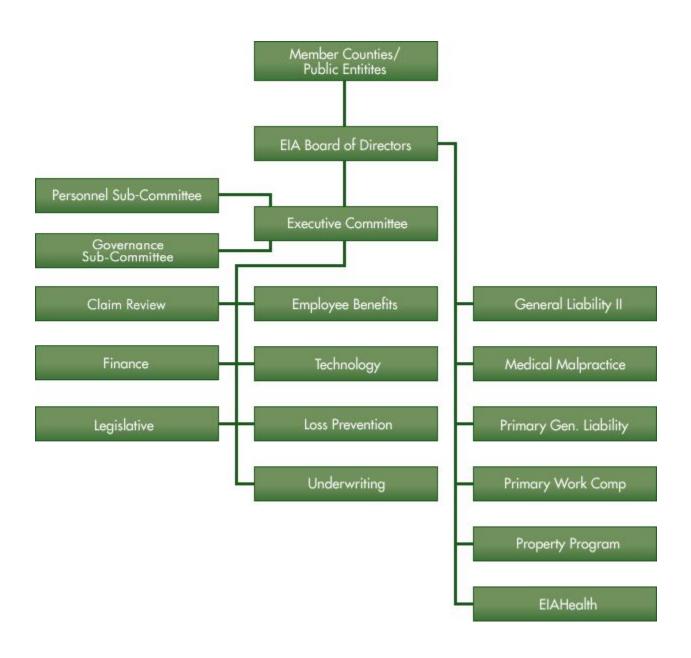
# **Board of Directors and Alternates Public Entity Participation**

| Board Member   | Designated Board Position / Representative |
|--|--|
| Thomas Vance, Risk Manager, ACCEL  | At-Large                                   |
| Teri Enos-Guerrero, Risk Manager, City of Chula Vista  | At-Large                                   |
| Kim Greer, Risk Manager, City of Richmond  | City                                       |
| Lynne Margolies, Risk Manager, City of Santa Rosa  | At-Large                                   |
| Larry Moss, Risk Manager, East Bay Regional Park District  | Special District                           |
| Marlon Robbins, Risk Manager, ⊟k Grove Unified School District   | School                                     |
| Scott Schimke, Risk Manager, GSRMA   | At-Large                                   |
| Deborah Grant, Claims and Risk Manager, City of Oakland  | Alternate                                  |
| Ashley Fenton, Manager, Insurance and Risk Services, San Diego Unified School District                   | Alternate                                  |
| Brenda Lussier, Executive Director of Human Resources, Superior Court of California, County of Riverside | Alternate                                  |

22 Page 1 of 1 Thursday, June 27, 2013



# CSAC Excess Insurance Authority Organization Chart





Government Finance Officers Association

# Certificate of Achievement for Excellence in Financial Reporting

Presented to

# **CSAC Excess Insurance Authority, California**

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2012

Executive Director/CEO

offry R. Ener



It is the purpose of this organization to give professional recognition to properly qualified self-insurance pools.

THEREFORE, the Board of Directors of the California Association of Joint Powers Authorities, has conferred upon

# **CSAC Excess Insurance Authority**

this

# CERTIFICATE OF ACCREDITATION WITH EXCELLENCE

having fulfilled the conditions of eligibility as prescribed by the Association for Accreditation.



Accreditation Period: March 28, 2013- March 28, 2016

Martin Brady President Michael Fleming
Chairman, Accreditation Committee

James P. Marta
Accreditation Program Manager

**FINANCIAL SECTION** 



# James Marta & Company LLP Certified Public Accountants

Accounting, Auditing, Consulting, and Tax

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors CSAC Excess Insurance Authority Folsom, California

# **Report on the Financial Statements**

We have audited the accompanying Statements of Net Position CSAC Excess Insurance Authority as of June 30, 2013 and June 30, 2012, and the related Statements of Revenues, Expenses, and Changes in Net Position, and Statements of Cash Flows for the years then ended and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the State Controller's *Minimum Audit Requirements for California Special Districts*. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of CSAC Excess Insurance Authority as of June 30, 2013 and 2012 and the changes in its net position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

# **Other Matters**

# Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis, the Reconciliation of Unpaid Claims Liabilities, the Schedule of Funding Progress of Other Postemployment Benefits (OPEB), The Notes to Earned Premiums and Claims Development Information, and the Schedule of Ten Year Claims Development Information be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board (GASB) who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted principally of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

# Other Information

Our audit was conducted for the purpose of forming an opinion on the basic financials statements of the Group. The Supplementary Information, as shown on the table of contents, is presented for purposes of additional analysis and are not required parts of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Supplementary information is fairly stated in all material respects in relation to the financial statements as a whole.

The Introductory Section and the Statistical Section, as listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements. They have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we express no opinion on them.

# **Report on Other Legal and Regulatory Requirements**

James Marta + Company LLP

In accordance with *Government Auditing Standards*, we have also issued our report dated November 22, 2013 on our consideration of CSAC Excess Insurance Authority's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

James Marta & Company LLP Certified Public Accountants

November 22, 2013

As management of the CSAC Excess Insurance Authority (EIA), we offer readers of the EIA's financial statements this narrative overview and analysis of the financial activities of the EIA for the fiscal year ended June 30, 2013. All references to years are to the fiscal year ending at June 30.

# **Overview of the Financial Statements**

The EIA reports as a government enterprise fund because its activities, the development and operation of public entity risk pools (Retained Risk), and group purchase of insurance (Transferred Risk), are paid for by its member users.

The EIA's basic financial statements are comprised of three components: 1) Authority-wide financial statements; 2) notes to the financial statements; and 3) fund financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

The *Authority-wide financial statements* are designed to provide readers with a broad overview of the EIA's finances, in a manner similar to a private-sector business.

The Statement of Net Position presents information on all of the EIA's assets and liabilities, with the difference between the two reported as net position. Net position includes the amount invested in capital assets, net of related debt.

The Statement of Revenues, Expenses and Changes in Net Position present information showing total revenues and total expenses and how the EIA's net position changed during the most recent fiscal year. All revenues and expenses are recognized as soon as the underlying event occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., claims incurred but not paid, unrealized market gains on investments, and earned but unused vacation leave).

The Authority-wide financial statements can be found on pages 44 through 48 of this report.

**Notes to the financial statements.** The notes provide additional information that is essential to a full understanding of the data provided in the financial statements, and can be found beginning on page 49 of this report.

**Fund financial statements.** The EIA operates one enterprise, proprietary fund to account for its eleven risk management programs, general administration, and operation of the EIA's building. Each program has established its own set of accounts so that each program can be independently evaluated.

The following table shows the net position in each fund:

| Primary Workers' Compensation                | \$<br>35,930,095  |
|--|-------------------|
| Excess Workers' Compensation                 | 12,855,925        |
| Primary General Liability                    | 2,785,343         |
| General Liability I                          | 37,525,347        |
| General Liability II                         | (304,973)         |
| Property                                     | 2,866,090         |
| Medical Malpractice                          | 4,359,795         |
| Master Rolling Owner Controlled Ins. Program | (882)             |
| EIAHealth                                    | 1,384,496         |
| Dental Program                               | 10,820,330        |
| Miscellaneous Programs                       | 2,202,249         |
| Administration and Building                  | 8,191,581         |
|  |                   |
| Total Net Position                           | \$<br>118,615,396 |

# **Financial Highlights**

# **Authority-Wide Financial Analysis**

The EIA's assets exceeded liabilities by \$118.6 million as of June 30, 2013 and by \$105.6 million at June 30, 2012. Below is a condensed Statement of Net Position:

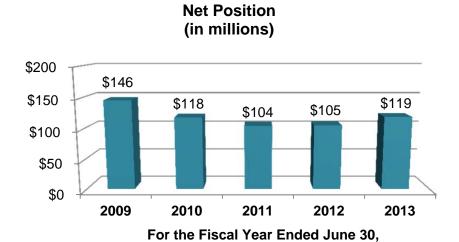
# **CSAC Excess Insurance Authority's Combined Statement of Net Position**

|                            | June 30, 2013 | %    | June 30, 2012 | %    | June 30, 2011 | <u></u> |
|----------------------------|---------------|------|---------------|------|---------------|---------|
| Current Assets             | \$326,533,622 | 56%  | \$343,635,991 | 60%  | \$312,576,086 | 55%     |
| Noncurrent Assets          | 252,941,395   | 43%  | 221,379,126   | 39%  | 242,081,530   | 43%     |
| Capital Assets             | 8,677,508     | 1%   | 8,848,705     | 2%   | 9,181,260     | 2%      |
| Total Assets               | 588,152,525   | 100% | 573,863,822   | 100% | 563,838,876   | 100%    |
| Current Liabilities        | 117,831,208   | 25%  | 108,329,137   | 23%  | 97,435,058    | 21%     |
| Noncurrent Liabilities     | 351,705,921   | 75%  | 359,982,865   | 77%  | 362,089,179   | 79%     |
| Total Liabilities          | 469,537,129   | 100% | 468,312,002   | 100% | 459,524,237   | 100%    |
| Invested in Capital Assets | 8,677,508     | 7%   | 8,848,705     | 8%   | 9,181,260     | 9%      |
| Unrestricted Net Position  | 109,937,888   | 93%  | 96,703,115    | 92%  | 95,133,379    | 91%     |
| Total Net Position         | \$118,615,396 | 100% | \$105,551,820 | 100% | \$104,314,639 | 100%    |

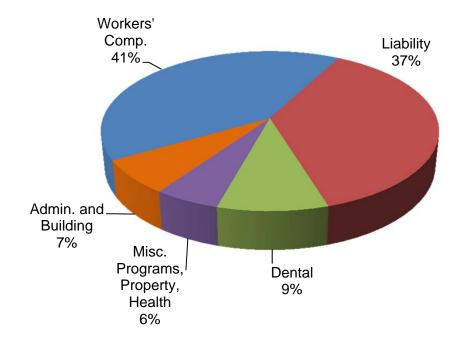
# **Net Position**

Net Position increased \$13 million in 2013 compared to an increase of \$1.2 million in 2012. We started the year with net position of \$105.6 million. Our strong position in some programs allowed us to return dividends to our members of \$10.3 million, decreasing net position by that amount. We also returned \$10.3 million in dividends to our members in fiscal year 2012. We had an overall increase in net position, exclusive of the dividend payout of \$23.3 million. Our ending balance in net position is \$118.6 million.

Our net position balances over the past five years is illustrated as follows:

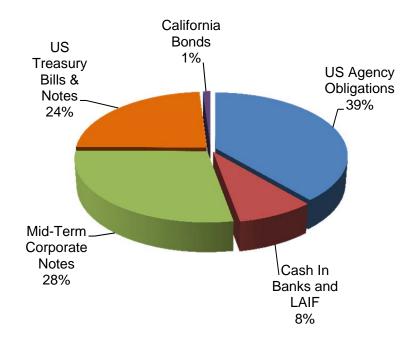


Our large, pooled risk programs account for 86% of net position as show below:



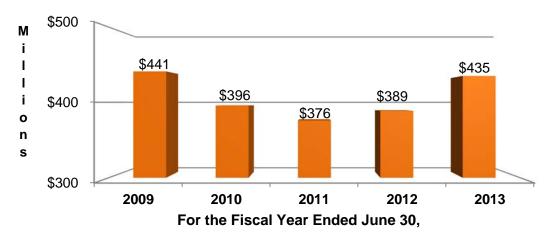
Approximately 82% of our assets consist of funds held for the payment of claims and are invested. The following chart shows the EIA's Treasury asset allocations for the year ended June 30, 2013:

EIA Treasury at June 30, 2013



At June 30, 2013, the fair value of our fixed income investments was \$435 million, compared to \$389 million a year ago and \$376 million two years ago.

**EIA Dollars Invested** 

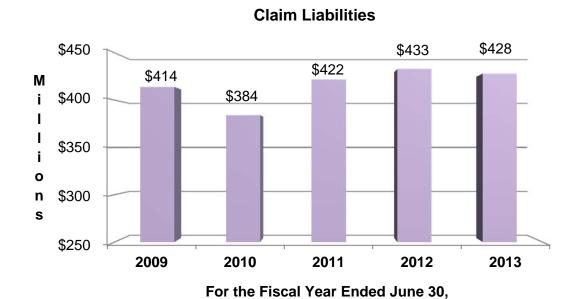


Market interest rates continued at historically low levels during fiscal year 2013. During fiscal year 2013, there was a net decline in fair value recognized of \$9.3 million, compared to a net decline in fair value in fiscal year 2012 of \$8.9 million. A \$1 million decline in fair value was recognized in fiscal year 2011. The declines in fair market value are primarily being driven by the purchase of bonds at greater than stated value, which have a higher coupon rate. As the bond reaches the maturity or call date, market value declines to the face value of the bond at maturity, resulting in a market loss. The decline in market value and the interest earned are both considered at the time the investment is made.

## Liabilities

Claim liabilities decreased \$5.6 million in fiscal year 2013, compared to an increase of \$11 million in 2012 and an increase of \$38 million in 2011. The EIA began the year with claim liabilities of \$433.5 million. During the year ended June 30, 2013, the EIA recognized a Provision for Claims of \$99.8 million and made payments on these claims in the amount of \$105.5 million. This left a claim liabilities balance of \$427.8 million. Our claim liabilities are discounted, meaning they are stated at the present value of the future stream of claim payments. The discount rate is based on what the EIA expects to earn on the funds set aside to pay claims. The rate of return on invested funds has been less than anticipated since the recent recession started in 2008. In fiscal year 2011, the EIA made significant adjustments to the discount rates. As a result, there was an addition of \$13.5 million to the claim liabilities in the EIA's major pooled programs: the Excess Workers' Compensation Program, General Liability I Program and the Medical Malpractice Program. In 2012, and again in 2013, the EIA adjusted our discount rates lower to reflect the continued low interest rate environment.

Claim liability trends for the past five years were as follows:



# **Target Equity**

Each of the pooled programs establish Target Funding Guidelines, which determine the range of net assets to retain in the program in order to provide for the uncertainty of actuarial estimates, inconsistent or inaccurate reserving, and the possibility of catastrophic claims. The purpose of the guidelines is to assist members in making funding decisions. A range is determined by looking at various ratios; for instance Gross Premium to Equity, Equity to Pool retention, Outstanding Case Reserves to Equity, and Outstanding Ultimate Reserves to Equity. The table below shows the Target Equity Range for the pooled programs and program net position (in millions):

|                               | _Tar | Target Equity Range |    |      | Program Equity   |    |
|-------------------------------|------|---------------------|----|------|------------------|----|
| Program                       | L    | Low                 |    | ligh | at June 30, 2013 |    |
| Primary Workers' Compensation | \$   | 13                  | \$ | 34   | \$               | 36 |
| Excess Workers' Compensation  | \$   | 29                  | \$ | 58   | \$               | 13 |
| Prmary General Liability      | \$   | 0.4                 | \$ | 2    | \$               | 3  |
| General Liability I           | \$   | 14                  | \$ | 33   | \$               | 38 |
| Medical Malpractice           | \$   | 3                   | \$ | 10   | \$               | 4  |

As the above chart shows, all programs, with the exception of Excess Workers' Compensation, are in, or close to their Target Equity Range. The Excess Workers' Compensation Program net equity is well below their Target Equity Range. First, there has been adverse loss development in the older years. Another factor driving the equity down has been the extremely low returns on invested assets, creating an investment gap between what we expected to earn on funds invested, and what we did earn. As a result, the EIA has lowered the discount rate on claim liabilities from 5% in 2008, to 4% in 2012, and 3.75% in 2013, which increased liabilities and decreased equity. See footnote 4, pages 61 and 62, for additional information on the discount rate. The Board has taken steps to increase the program's equity including, raising the confidence level used to calculate pool premium, and transferring risk in the layer between the member's self-insured retention up to \$1 million from the 2008/09 fiscal year forward. In the 2011/12 policy year, we reinsured the \$1 million to \$5 million layer, subject to \$3.5 million corridor retention. The 2012/13 EWC program renewal capped the program's liability in the pooled excess of SIR up to \$5 million layer at \$28 million, while funding the pool layer at \$36.7 million, potentially adding \$8.7 million to equity, but subject to loss development and interest earnings. The Board will continue to address the program's Target Equity.

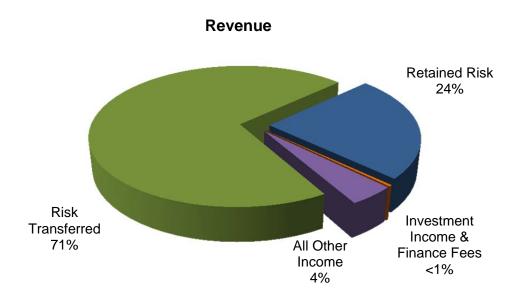
The following is a condensed Statement of Revenues, Expenses and Changes in Net Position.

# CSAC Excess Insurance Authority's Statement of Revenues, Expenses and Changes in Net Position

| _                                    | June 30, 2013     | June 30, 2012 | June 30, 2011 |
|--------------------------------------|-------------------|---------------|---------------|
| Operating Revenues:                  |                   |               |               |
| Premiums for Transferred Risk        | \$<br>384,507,793 | \$374,220,717 | \$316,271,011 |
| Broker Fees                          | 7,382,605         | 7,085,654     | 6,459,876     |
| Contributions for Retained Risk      | 129,253,959       | 108,763,785   | 119,707,240   |
| All Other Sources                    | 15,455,417        | 19,803,632    | 12,472,639    |
| Total Operating Revenues             | 536,599,774       | 509,873,788   | 454,910,766   |
| Operating Expenses:                  |                   |               |               |
| Member Dividends                     | 10,281,301        | 10,291,841    | 8,744,665     |
| Insurance Expense                    | 383,759,144       | 372,467,736   | 314,135,445   |
| Broker Fees                          | 7,384,093         | 7,053,183     | 6,459,283     |
| Provisions for Claims                | 99,860,765        | 101,501,141   | 124,443,282   |
|                                      |                   |               |               |
| Unallocated Loss Adjustment Expense  | 18,714            | (424,706)     | 1,127,804     |
| Program Services                     | 13,831,864        | 13,426,729    | 12,495,396    |
| Member Services and Subsidies        | 2,192,839         | 2,056,405     | 2,027,109     |
| General Administrative Services      | 7,854,569         | 7,266,482     | 7,300,103     |
| Depreciation                         | 277,423           | 256,810       | 263,991       |
| Total Operating Expenses             | 525,460,712       | 513,895,621   | 476,997,078   |
| Operating Income (Loss)              | 11,139,062        | (4,021,833)   | (22,086,312)  |
| NonOperating Revenues (Expenses):    |                   |               |               |
| Investment Income                    | 1,807,548         | 5,134,621     | 10,276,004    |
| Lease Income                         | 487,378           | 506,259       | 474,620       |
| Financing & Investment Expenses      | (24,550)          | (31,067)      | (39,222)      |
| Building Operations and Depreciation | (345,862)         | (350,799)     | (349,985)     |
| Building Dividend                    | 0                 | 0             | (2,318,071)   |
| Total NonOperating                   |                   |               |               |
| Revenues (Expenses)                  | 1,924,514         | 5,259,014     | 8,043,346     |
| Changes in Net Position              | 13,063,576        | 1,237,181     | (14,042,966)  |
| Net Position                         |                   |               |               |
| Beginning Balance, July 1            | 105,551,820       | 104,314,639   | 118,357,605   |
| Ending Balance, June 30              | \$118,615,396     | \$105,551,820 | \$104,314,639 |

#### Revenues

Total operating revenues were \$536.6 million during the fiscal year ending June 30, 2013, a 5% increase from the \$510 million recognized at June 30, 2012. The EIAHealth and Dental Programs added new members but at a slower pace than in past years, increasing revenues by \$14.5 million and \$2.8 million, respectively. Investment income decreased \$3.5 million, or 69%, due to decreasing yield rates. The total revenue allocation is shown in the following chart:



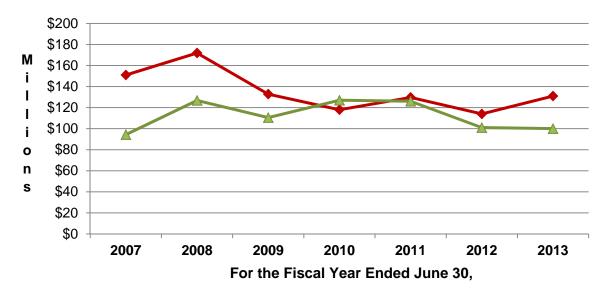
<u>Membership</u>. There was some consolidation of membership in our workers' compensation and liability programs. Some very small members that had participated individually became members of participating joint powers authorities (JPA's), decreasing the membership count in those programs; however their coverage continues under the JPA membership. The Dental Program added four new entities, and the EIAHealth Program continued to add new members to their small group program and one member to their regular program.

Premiums for Transferred Risk. Premiums for transferred risk increased 3% from \$374 million in 2012 to \$385 million in 2013. The insurance premium revenues and expenses are dependent on the cyclical insurance market. The last two years have been challenging due to unfavorable loss development in our Excess Workers' Compensation and large entity Liability Program. We had to replace the carrier on the workers' Compensation programs, but ended up with a more favorable structure in fiscal year 2012/13. In fiscal year 2011/12, the General Liability II (GLII) Program became fully insured, eliminating the corridor deductible layer structure of the previous four years. This program had a premium increase of 8% in 2013.

<u>Contributions for Retained Risk</u>. The EIA's contributions for retained risk revenues were \$129.3 million, compared to \$108.8 million last year, an increase of 19%. Some of this, (\$8.7 million) was deliberate additional funding to build equity in the EWC Program. The contributions for retained risk, together with investment earnings, are used to

finance the provision for claims. Retained risk revenue increased \$2.6 million in the Dental Program as a result of member growth.

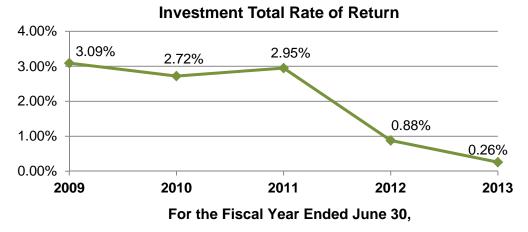
The following chart compares the revenues for retained risk and investment earnings (the red line) with the expense for the provision for claims (the green line) for the past seven years. The areas between the lines and bars represent the net increase, or decrease, from claim revenues and expenses. As the chart shows, despite declining interest rates, our funding is starting to exceed claims expense and build equity.



→ Total of Contribution for Retained Risk & Investment Earnings → Claims Expense

Investment Income. Investment income decreased from \$9.7 million in fiscal year 2011 to \$5.1 million in 2012 and \$1.6 in 2013. This decrease was due to the continued drop in interest rates from the global recession and the Federal Reserve Bank's continuation of their "Quantitative Easing" policy. The total rate of return on invested funds decreased from 0.88% last year to 0.26% this year. The amount of funds invested increased to \$435 million from \$389 million in 2012 and \$376 million in 2011. Although investment income is considered non-operating, it is a source of funding for claims and used in the calculation of premium needed to pay claims.

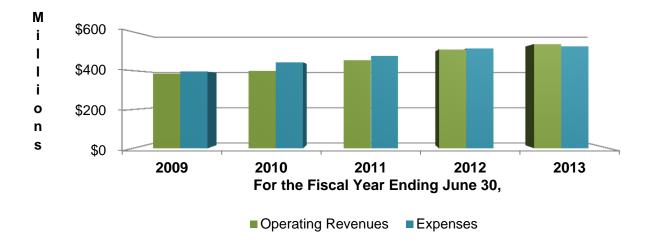
The investment total rate of return for the previous five years is shown in the following chart:



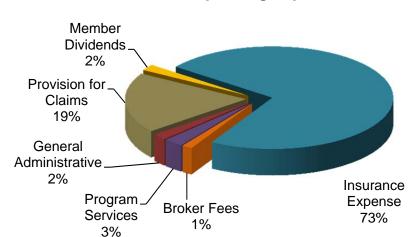
## **Expenses**

Total operating expenses increased \$11.6 million, or 2%, to \$525.5 million from fiscal year 2012 to fiscal year 2013, largely driven by insurance expense, which was up the same 3% as premiums for transferred risk or revenue to pay for insurance. Claims expense was down a slight 2% from last year.

Operating expense compared to revenue is shown in the following chart:



The total operating expense allocations are shown in the following chart:



# 2012/13 Operating Expenses

# Significant expense items included:

- Member dividends included a \$6.5 million dividend to members of the Primary Workers' Compensation (PWC) Program, \$550 thousand to Primary General Liability (PGL) Program members, and a \$3 million dividend to members of the General Liability I (GLI) Program. This compares to fiscal year 2012 dividend payments of \$7 million to PWC Program members, \$2 million to members in the Medical Malpractice Program and \$1.2 million to members in the PGL Program.
- Transferred risk, or insurance expense, increased by \$ 11.3 million, mirroring the revenue increase in premium for transferred risk.
- The Provision for claims is a management estimate of the cost of pooled, or shared, claims. This estimate is based on a variety of actuarial and statistical techniques considering claims history, claim payment history and frequency, changes in the law, inflation, and other socio-economic factors. Because our claims are discounted to the present value, the effect of changes in the discount rate is included in the provision for claims. The overall provision for pooled, or shared claims cost, both prior and current, decreased by \$1.6 million to \$99.9 million from \$101 million in 2012 and \$125.5 million in 2011.

Program service expenses were \$13.8 in 2013 up from \$13.4 million in 2012 and \$12.5 in 2011. Program services include claims and eligibility administration, claims audits, actuarial services, legal services, and other expenses necessary for the operation of each program. Membership in many EIA programs includes subsidies to enhance members risk management programs. The actuarial subsidy is \$2,000 available in many programs and all members of the property and casualty programs are eligible for a loss prevention subsidy of \$1,000 per program. A total of \$5.7 million of net position is available to members to use for risk management purposes.

The following chart shows the total dollars (in thousands) that were added to member subsidies for the last five years:

#### \$887 \$896 \$875 \$900 Т \$850 h \$850 0 \$790 u \$800 а n \$750 d S \$700 2009 2010 2011 2012 2013 For the Fiscal Year Ending June 30,

# **Loss Prevention & Risk Management Subsidies**

The EIA offers a variety of loss prevention services for our members. The services offered include:

- On-site and telephonic consultation
- Video and printed resource material acquisition and distribution
- Regional, on-site and web based training programs
- Facility inspections
- Hazard and exposure assessments with realistic solutions
- Drug and Alcohol Monitoring Consortium
- Policy/program evaluation and development
- Credential & events management
- Risk analysis
- Resource center
- Electronic Pull Notice program (EPN)

These services are offered to members at no, or nominal cost.

In the past fiscal year, 3,300 employees from member agencies completed at least one of our instructor led training/education courses. Some of the topics covered included Office Ergonomics, DOT Reasonable Suspicion for Supervisors, Harassment Prevention for Supervisors, Heat Illness Prevention, Aerosol Transmissible Disease Standards, Basic Certificate in Safety Management, Supervisor University, Excavations for Public Entities, Insurance Requirements in Contracts, Revised Contract Wording, EPLI Series, Defensive Driving, Home Visitation Safety and Tools for Tense Situations.

Additionally, our members continued their use of our internet training platform, Prevention Link, completing over 186,000 courses during the fiscal year.

There are currently 66 entities represented by approximately 3,100 employees in our Drug & Alcohol Monitoring Consortium. There are 160 member/member affiliates enrolled in the EPN service, representing over 59,700 drivers.

## **Capital Assets**

In January 2010, the new office facility at 75 Iron Point Circle, Folsom, California was purchased at a cost of \$9.2 million. We also made investments in office furniture and equipment and leasehold improvements in that year. Other investments include scheduled replacements and investments in new technology. Our most recent significant investment is in a combination website platform, agency, and policy database system, called CHSI, which will be developed in phases. We have currently invested \$150 thousand and expect to invest another \$300 thousand. We are also in the preliminary stages of implementing a new claims system. We have capital costs of \$109 thousand in 2013. The system is not complete and is expected to cost about \$1.5 million when fully phased in. This claims system not only replaces our current legacy system, but adds capability to bring in-house our five outsourced TPA systems for the PWC Program. Please refer to footnote 5 (Capital Assets) for more detailed information.

#### **Economic Factors**

The most significant economic factors that will affect the future of the EIA include the insurance market and the investment market. California entities are beginning to see increases in sales tax and property tax revenues that declined during the great recession. However our members are still operating under budget constraints with shifting state funding, particularly for inmate populations, with transfers of inmates from the state to the counties and cities. The EIA has been able to respond with viable risk coverage options, affordable employee benefit programs, and expanding loss prevention services.

We continue to operate in a period of historically low interest rates. We are investing in short term instruments, with the intention to invest for longer terms when rates return to more attractive levels.

The insurance market for property, after Super Storm Sandy is re-evaluating flood risk, and is susceptible to hardening as events unfold. The market for workers' compensation and liability programs remains soft, allowing the EIA to insure risks at a cost below the actuarial estimate to pool the risk. However, underwriters are scrutinizing current and prior loss history more carefully, as investment returns on premium decline. This is both a challenge and opportunity for the EIA.

Each EIA program committee is carefully monitoring changes to the insurance market, investment market, and their target equity as they make funding decisions at renewal.

#### Other Information

In addition to the basic financial statements and accompanying notes to the financial statements, this report also presents certain *Required Supplementary Information* reconciling EIA claim liabilities and claim development schedules.

Required supplementary information can be found beginning on page 80 of this report.

The combining and individual program statements for all EIA programs are presented immediately following the required supplementary information beginning on page 82 of this report.

#### Conclusion

This financial report is designed to provide a general overview of The EIA's finances for all those with an interest in the EIA's finances. Questions concerning any of the information should be addressed to the Chief Financial Officer, 75 Iron Point Circle, Suite 200, Folsom, California 95630.

# CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|                                | <u>June 30,</u> | 2013   | <u>Jun</u> | e 30, 2012  |
|--------------------------------|-----------------|--------|------------|-------------|
| ASSETS:                        |                 |        |            |             |
| Current Assets:                |                 |        |            |             |
| Cash                           | \$              | 300    | \$         | 300         |
| Cash in Banks                  |                 | 9,696  |            | 9,870,421   |
| Cash in the EIA Treasury       | 40,14           | 13,936 |            | 70,823,337  |
| TOTAL CASH & CASH EQUIVALENTS  | 44,75           | 53,932 |            | 80,694,058  |
| Investments                    | 218,75          | 51,780 | 2          | 203,387,818 |
| Accounts Receivable:           |                 |        |            |             |
| Due from Members               | 15,22           | 22,192 |            | 14,819,415  |
| Investment Income Receivable   | ,               | 60,758 |            | 2,858,667   |
| Reinsurance Claims             | 4,10            | 08,236 |            | 5,762,632   |
| Other Receivables              |                 | -      |            | 1,070       |
| Prepaid Insurance and Expenses | 41,63           | 36,724 |            | 36,112,331  |
| TOTAL CURRENT ASSETS           | 326,53          | 33,622 | 3          | 343,635,991 |
| Noncurrent Assets:             |                 |        |            |             |
| Investments                    | 216,34          | 11,973 | 1          | 85,779,126  |
| Prepaid Insurance              | 36,59           | 9,422  |            | 35,600,000  |
| Land and Buildings, Net        | 7,92            | 29,968 |            | 8,258,935   |
| Furniture and Equipment, Net   | 68              | 32,815 |            | 506,703     |
| Lease Acquisition Costs, Net   | 6               | 64,725 |            | 83,067      |
| TOTAL NONCURRENT ASSETS        | 261,61          | 18,903 | 2          | 230,227,831 |
| TOTAL ASSETS                   | \$ 588,15       | 52,525 | \$ 5       | 73,863,822  |

# CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|                                   | <u>Ju</u> | ne 30, 2013 | <u>Jı</u> | une 30, 2012 |
|-----------------------------------|-----------|-------------|-----------|--------------|
| LIABILITIES:                      |           |             |           |              |
| Current Liabilities:              |           |             |           |              |
| Accounts Payable                  | \$        | 3,397,612   | \$        | 3,630,609    |
| Deposits from Insurance Companies |           | 7,515,311   |           | 5,468,231    |
| Due to Members                    |           | 20,931,727  |           | 19,449,370   |
| Unearned Income                   |           | 9,139,804   |           | 5,666,189    |
| Claim Liabilities                 |           | 76,787,992  |           | 74,062,363   |
| Compensated Absences              |           | 58,762      |           | 52,375       |
| TOTAL CURRENT LIABILITIES         |           | 117,831,208 |           | 108,329,137  |
| Noncurrent Liabilities:           |           |             |           |              |
| Claim Liabilities                 |           |             |           |              |
| Claims Reported                   |           | 241,807,686 |           | 202,622,446  |
| Claims Incurred But Not Reported  |           | 71,215,926  |           | 118,784,475  |
| Unallocated Loss Adjustment       |           |             |           |              |
| Expense Payable                   |           | 38,034,618  |           | 38,018,578   |
| Compensated Absences              |           | 235,050     |           | 209,489      |
| Other Post Employment Benefits    |           | 412,641     |           | 347,877      |
| TOTAL NONCURRENT LIABILITIES      |           | 351,705,921 |           | 359,982,865  |
| TOTAL LIABILITIES                 |           | 469,537,129 |           | 468,312,002  |
| NET POSITION:                     |           |             |           |              |
| Invested in Capital Assets        |           | 8,677,508   |           | 8,848,705    |
| Unrestricted                      |           | 109,937,888 |           | 96,703,115   |
| TOTAL NET POSITION                | \$        | 118,615,396 | \$        | 105,551,820  |

# CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|                                  |                           | <u>J</u> u | <u>ıne 30, 2013</u> | <u>J</u> | une 30, 2012 |
|----------------------------------|---------------------------|------------|---------------------|----------|--------------|
| OPERATING REVENUES:              |                           |            |                     |          |              |
| Premiums for Transferred Risk    |                           | \$         | 384,507,793         | \$       | 374,220,717  |
| Broker Fees                      |                           |            | 7,382,605           |          | 7,085,654    |
| Contributions for Retained Risk  |                           |            | 129,253,959         |          | 108,763,785  |
| Dividend Income                  |                           |            | 213,606             |          | 75,314       |
| Member Services                  |                           |            | 640,078             |          | 613,490      |
| Administration Fees              |                           |            | 12,617,685          |          | 11,487,622   |
| Public Entity Fees               |                           |            | 480,351             |          | 456,577      |
| Program Development Fees         |                           |            | -                   |          | 3,550        |
| Other Income                     |                           |            | 1,503,697           |          | 7,167,079    |
|                                  | TOTAL OPERATING REVENUES  |            | 536,599,774         |          | 509,873,788  |
| OPERATING EXPENSES:              |                           |            |                     |          |              |
| Member Dividends                 |                           |            | 10,281,301          |          | 10,291,841   |
| Insurance and Provision for Loss | es                        |            |                     |          |              |
| Transferred Risk and Insurance   | ce Expense                |            | 383,759,144         |          | 372,467,736  |
| Broker Fees                      | ·                         |            | 7,384,093           |          | 7,053,183    |
| Provision for Claims             |                           |            |                     |          |              |
| Current Year Claims              |                           |            | 91,283,352          |          | 82,715,480   |
| Prior Year Claims                |                           |            | 8,577,413           |          | 18,785,661   |
| Unallocated Loss Adjustment Ex   | penses                    |            | 18,714              |          | (424,706)    |
| Program Services                 |                           |            | 13,831,864          |          | 13,426,729   |
| Member Services and Subsidies    |                           |            | 2,192,839           |          | 2,056,405    |
| General Administrative Services  |                           |            | 7,702,622           |          | 7,118,673    |
| Depreciation                     |                           |            | 277,423             |          | 256,810      |
| Building Maintenance             |                           |            | 151,947             |          | 147,809      |
|                                  | TOTAL OPERATING EXPENSES  |            | 525,460,712         |          | 513,895,621  |
|                                  | OPERATING (LOSS)          |            | 11,139,062          |          | (4,021,833)  |
| NONOPERATING REVENUES (          | (EXPENSES):               |            |                     |          |              |
| Investment Income                |                           |            | 1,574,668           |          | 5,076,981    |
| Financing Fees                   |                           |            | 232,880             |          | 57,640       |
| Lease Income                     |                           |            | 487,378             |          | 506,259      |
| Building Maintenance             |                           |            | (129,437)           |          | (125,912)    |
| Building Depreciation            |                           |            | (216,425)           |          | (224,887)    |
| Investment Expense               |                           |            | (24,550)            |          | (31,067)     |
|                                  | TOTAL NONOPERATING        |            |                     |          |              |
|                                  | REVENUES (EXPENSES)       |            | 1,924,514           |          | 5,259,014    |
|                                  | CHANGES IN NET POSITION   |            | 13,063,576          |          | 1,237,181    |
| NET POSITION:                    |                           |            |                     |          |              |
| Net Position, Beginning of Year  |                           |            | 105,551,820         |          | 104,314,639  |
|                                  | NET POSITION, END OF YEAR | \$         | 118,615,396         | \$       | 105,551,820  |

# CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   |                             | June 30, 2013  | June 30, 2012  |
|---|-----------------------------|----------------|----------------|
| CASH FLOWS FROM OPERATI                       | NG ACTIVITIES:              |                |                |
| Receipts from Members                         |                             | \$ 537,470,666 | \$ 507,877,480 |
| Receipts from Others                          |                             | 2,567,518      | 4,064,104      |
| Dividends Paid                                |                             | (7,781,301)    | (10,932,950)   |
| Claims Paid                                   |                             | (105,521,119)  | (90,126,094)   |
| Insurance Purchased                           |                             | (390,069,734)  | (363,980,853)  |
| Payments to Suppliers                         |                             | (23,295,737)   | (33,898,363)   |
| Payments to Employees                         |                             | (5,990,456)    | (5,606,622)    |
|   | NET CASH PROVIDED (USED)    |                |                |
|   | BY OPERATING ACTIVITIES     | 7,379,837      | 7,396,702      |
| CACHELOWS FROM CARITAL                        | 9 DELATED                   |                |                |
| CASH FLOWS FROM CAPITAL FINANCING ACTIVITIES: | & RELATED                   |                |                |
| Purchase of Capital Assets                    |                             | (222 651)      | (140 142)      |
| Furchase of Capital Assets                    |                             | (322,651)      | (149,142)      |
| NET CASH                                      | PROVIDED (USED) BY CAPITAL  |                |                |
|   | ELATED FINANCING ACTIVITIES | (322,651)      | (149,142)      |
| CASH FLOWS FROM INVESTIN                      | IG ACTIVITIES:              |                |                |
| Lease Receipts                                |                             | 478,027        | 506,259        |
| Operating Lease Disbursements                 |                             | (129,438)      | (125,912)      |
| Purchase of Securities                        |                             | (329,392,011)  | (305,721,238)  |
| Sales of Securities                           |                             | 274,135,411    | 283,981,520    |
| Cash from Investment Earnings                 |                             | 11,703,231     | 13,854,007     |
| Cash from Finance Fees                        |                             | 232,018        | 57,640         |
| Investment Expenses                           |                             | (24,550)       | (31,067)       |
|   | NET CASH PROVIDED (USED)    |                |                |
|   | BY INVESTING ACTIVITIES     | (42,997,312)   | (7,478,791)    |
| INCRE   | ASE (DECREASE) IN CASH AND  |                |                |
|   | CASH EQUIVALENTS            | (35,940,126)   | (231,231)      |
|   | CASH & EQUIVALENTS:         |                |                |
|   | BEGINNING OF YEAR           | 80,694,058     | 80,925,289     |
|   | END OF YEAR                 | \$ 44,753,932  | \$ 80,694,058  |

# CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | <u>J</u> ı | une 30, 2013 | <u>Ju</u> | ne 30, 2012 |
|---|------------|--------------|-----------|-------------|
| RECONCILIATION OF OPERATING LOSS                    |            |              |           |             |
| TO NET CASH PROVIDED (USED)                         |            |              |           |             |
| BY OPERATING ACTIVITIES                             |            |              |           |             |
| Operating Income/(Loss)                             | \$         | 11,139,062   | \$        | (4,021,833) |
| Adjustments to reconcile operating income (loss) to |            |              |           |             |
| net cash provided (used) by operating activities    |            |              |           |             |
| Depreciation  |            | 277,423      |           | 256,810     |
| Changes in Assets and Liabilities                   |            |              |           |             |
| Accounts and Other Receivables, Net                 |            | 1,252,689    |           | 5,481,978   |
| Prepaid Insurance and Expenses                      |            | (6,523,815)  |           | (3,108,017) |
| Accounts and Other Payables                         |            | 3,361,204    |           | (3,865,729) |
| Unearned Income                                     |            | 3,482,966    |           | 1,679,165   |
| Claim Liabilities                                   |            | (5,657,680)  |           | 11,389,024  |
| Unallocated Loss Adjustment                         |            |              |           |             |
| Expense Payable                                     |            | 16,040       |           | (438,684)   |
| Other Liabilities                                   |            | 31,948       |           | 23,988      |
| NET CASH PROVIDED (USED)                            |            |              |           |             |
| BY OPERATING ACTIVITIES                             | \$         | 7,379,837    | \$        | 7,396,702   |
| NONCASH INVESTING, CAPITAL & FINANCING ACTIVITIES   |            |              |           |             |
| Changes in unrealized gains (loss)                  | •          | (0.000 =0.1) | •         | (0.074.045) |
| on investments                                      | \$         | (9,329,791)  | \$        | (8,874,249) |

# 1. <u>Organization and Significant Accounting Policies</u>

The accounting policies of the CSAC Excess Insurance Authority (the EIA or the Authority) conform to accounting principles generally accepted in the United States of America as applicable to governments. The following is a summary of the more significant policies.

### A. Organization and Reporting Entity

The CSAC Excess Insurance Authority is a Joint Powers Authority (JPA) organized in accordance with Article 1, Chapter 5, Division 7, Title I of the California Government Code. The purpose of the entity is to develop and fund insurance programs for member counties and other public entities. The Authority operates public entity risk pools for workers' compensation, employee benefits, comprehensive liability, property, medical malpractice, and pool purchases of excess insurance and services for members.

The Authority is under the control and direction of the Board of Directors, consisting of representatives of the member counties and other public entities. For purposes of control and daily management, the Authority annually elects an Executive Committee consisting of a President, Vice President, and nine Directors. The immediate Past President and legal advisor are non-voting (advisory) members of the Executive Committee. The Executive Committee has appointed a Chief Executive Officer.

### B. Membership

There are two classes of membership, county members and public entity members. Each member has adopted the Joint Powers Agreement and has been approved by the Board of Directors.

County membership is available to California counties whose supervisors are members of the California State Association of Counties (CSAC). Currently, there are 54 member counties. Each county member is entitled to appoint one representative to the Board of Directors. County members have nine positions on the Executive Committee.

Public entity membership is open to any other California public entity. Public entity members have seven voting seats (and three alternates) on the Board of Directors. Two seats on the Executive Committee are designated for public entity members.

The following number of members participated in Authority programs, as of June 30, 2013 and 2012:

|                               | 2013 | 2012 |  |
|-------------------------------|------|------|--|
| Primary Workers' Compensation | 38   | 41   |  |
| Excess Workers' Compensation  | 161  | 166  |  |
| Primary General Liability     | 23   | 29   |  |
| General Liability I           | 100  | 103  |  |
| General Liability II          | 11   | 11   |  |
| Property                      | 82   | 82   |  |
| Medical Malpractice           | 50   | 50   |  |
| EIAHealth                     | 25   | 24   |  |
| Dental                        | 126  | 122  |  |
|                               |      |      |  |

# 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### B. Membership (continued)

Members are assessed a contribution for each program in which they participate. Members may be subject to additional supplemental assessments, if it is determined that contributions are insufficient. The pool considers anticipated investment income in determining if a premium deficiency exists.

If a program has sufficient net position available, a dividend may be declared. Each member shall be eligible for a portion of the dividend, as determined by the Board of Directors or governing committee.

Members may withdraw from the Authority only at the end of a policy period and only if a 60 day written advance notice is given. The Authority may cancel a membership at any time, upon two-thirds vote of the Board of Directors and with 60 days written notice. Upon withdrawal or cancellation, a member shall remain liable for additional assessments for the program periods in which they have participated. Withdrawn or canceled members are generally not eligible for future dividends, based on the conditions set forth in the Joint Powers Agreement.

# C. Significant Accounting Policies

### Basis of Presentation and Accounting

The accounts of the Authority are organized on the basis of governmental fund accounting. The Authority operates a single enterprise fund, which is considered a separate accounting entity. An enterprise fund is used to account for governmental activities where the intent is that the cost of providing goods or services is financed primarily through user charges. The Authority's operations consist of ten insurance programs, a general administration program and a building program for the office facility it owns. Each program has established separate program accounts to independently evaluate each program on its own. Each program is accounted for by a separate set of self-balancing accounts that comprise its assets, liabilities, net position, revenues and expenses.

The financial statements of the Authority have been prepared in accordance with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. As a governmental entity, the Authority follows the accounting standard hierarchy established by the GASB. However, since the Authority operates proprietary activities, which are usually thought to be business-type activities (enterprise fund accounting), applicable statements and interpretations of the Financial Accounting Standards Board (FASB) issued before November 30, 1989 may apply, unless they conflict with or contradict GASB pronouncements. The Authority has elected not to apply FASB pronouncements issued after November 30, 1989.

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of measurement made, regardless of the measurement focus applied.

# 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### C. Significant Accounting Policies (continued)

The accounting records are maintained using the economic resources measurement focus and the accrual basis of accounting. Member premium revenues are recognized over the contract period, in proportion to the risk protection provided. All other revenue is recognized when earned. Major revenue accrual entries include member premium receivable and investment income receivable in the EIA Treasury. Expenses are recognized when goods or services are received, or in the case of claims, when the insured event occurs. Expense accrual entries include liabilities for reported claims and liabilities for claims incurred but not reported.

### Reclassifications

Certain reclassifications have been made to prior year balances to conform to classifications used in the current year.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Authority considers cash in banks and deposits in the State of California Local Agency Investment Fund to be cash equivalents.

#### <u>Investments</u>

Investments are recorded in the EIA Treasury (Note 3) at fair value. Investment income is recorded as earned.

#### Receivables

All receivables are reported at their gross value and, where appropriate, are reduced by the estimated portion that is expected to be uncollectible. Interest on investments is recorded in the year the interest is earned, and is considered 100% collectible. The June 30, 2013 and June 30, 2012 balances in the other receivable accounts are considered 100% collectible.

#### **Prepaid Expenses**

Expenditures for insurance and other services that extend to future accounting periods have been recorded as prepaid expenses.

#### Capital Assets

Capital assets include furniture, equipment, software, tenant improvements, building and amortizable lease acquisition costs with an individual cost of \$500 or more. Capital assets are recorded at cost. Expenditures for maintenance and repairs are reflected in current earnings as incurred. Upon sale or retirement of an asset, its cost and related accumulated depreciation are removed from the account balances and charged to current earnings.

Depreciation for office furniture, equipment and software is computed using the straight-line method and an estimated useful life of three to seven years. Depreciation for the office building and tenant improvements is computed using the straight-line method, either over the lease term or the useful life of the component units, as appropriate, with the period ranging from three to sixty years. Lease acquisition costs are amortized over the term of the lease.

# 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### C. Significant Accounting Policies (continued)

### **Unearned Income**

Unearned income includes payments from members for insurance premium or contributions for retained risk received, but not earned until a subsequent accounting period.

#### Unallocated Loss Adjustment Expenses Payable

Unallocated loss adjustment expenses include costs that cannot be specifically associated with particular claims, but are related to claims paid or the process of claims settlement.

A provision for unallocated loss adjustment expenses has been recognized based on an identification of future unallocated expenses, then determining the relationship between these costs and claim liabilities.

|                               | _       | June 30, 2013    | <br>June 30, 2012 |
|-------------------------------|---------|------------------|-------------------|
| Primary Workers' Compensation | _       | \$<br>23,072,254 | \$<br>23,487,517  |
| Excess Workers' Compensation  |         | 10,785,386       | 10,336,064        |
| Primary General Liability     |         | 158,041          | 157,840           |
| General Liability I           |         | 2,014,986        | 2,086,998         |
| General Liability II          |         | 430,002          | 409,397           |
| Property                      |         | 76,166           | 14,451            |
| Medical Malpractice           |         | 1,497,783        | 1,526,311         |
| T                             | otals _ | \$<br>38,034,618 | \$<br>38,018,578  |

#### Compensated Absences

The Authority's vacation policy provides for a limited accumulation of earned vacation leave, with such leave being fully vested when earned. A liability for \$293,812 for vacation pay has been computed and recorded, based on the unused days multiplied by the current daily rates of pay.

At June 30, 2013, the current portion of the liability is \$58,762 and the balance of \$235,050 is considered long term.

Fiscal Year Ended

|                   | i iscai i eai Liiueu |              |    |              |  |  |
|-------------------|----------------------|--------------|----|--------------|--|--|
|                   | Jι                   | une 30, 2013 | Ju | une 30, 2012 |  |  |
| Beginning Balance | \$                   | 261,864      | \$ | 237,876      |  |  |
| Increases         |                      | 318,071      |    | 252,634      |  |  |
| Decreases         |                      | (286,123)    |    | (228,646)    |  |  |
| Ending Balance    | \$                   | 293,812      | \$ | 261,864      |  |  |
| Current Portion   | \$                   | 58,762       | \$ | 52,375       |  |  |
| Long Term Portion | \$                   | 235,050      | \$ | 209,489      |  |  |
|                   |                      |              |    |              |  |  |

# 1. <u>Organization and Significant Accounting Policies (continued)</u>

#### C. Significant Accounting Policies (continued)

The Authority's sick leave policy provides for an unlimited accumulation of earned sick leave. Sick leave does not vest, but any unused sick leave, accumulated at the time of retirement, may be used in the determination of length of service for retirement benefit purposes. Since the Authority has no obligation for the accumulated sick leave until it is actually taken, no accrual for sick leave has been made.

#### **Pensions**

The provision for pension cost is recorded on an accrual basis, and the Authority's policy is to fund pension costs as they accrue. Refer to Note 7 for pension details.

#### Classification of Revenues

The Authority has classified its revenue as either operating or non-operating revenues. Certain significant revenue streams relied upon for operations are recorded as non-operating revenues, as defined by GASB Statement 34 including investment income. Revenues and expenses are classified according to the following criteria:

- Operating revenues: Operating revenues include activities that have the characteristics of exchange transactions, such as insurance premiums, assessments for insured events, administration fees and public entity fees.
- <u>Non-operating revenues</u>: Non-operating revenues include activities that have the characteristics of non-exchange transactions and other revenue sources described in GASB Statement 34, such as investment income and finance charges.

### Premiums for Transferred Risk and Contributions for Retained Risk

EIA programs blend the purchase of insurance with risk sharing pools. Premiums for transferred risk are resources collected to purchase commercial insurance. Contributions for retained risk are collected to fund our risk sharing pools and share in the cost of claims. Both premiums for transferred risk and contributions for retained risk are collected in advance and recognized as revenues in the period for which insurance protection is provided. If the Authority's Board of Directors determines that the insurance funds for a program are insufficient to pay losses, fund known estimated losses and fund estimated losses, which have been incurred but not reported, the Authority may impose a supplemental assessment on all participating members. Supplemental assessments are recognized as income in the period assessed. Workers' compensation program contributions for retained risk are based on estimated payrolls and are adjusted in the subsequent fiscal year, based on actual payroll data.

### 1. Organization and Significant Accounting Policies (continued)

#### C. Significant Accounting Policies (continued)

### **Provision for Claims**

The Authority's programs include both arrangements in which the members combine resources to purchase commercial insurance products and risk sharing pools, where members pool risks and funds and share in the cost of losses. Some programs include elements of both; losses up to a certain amount are pooled, and the Authority purchases excess or reinsurance for losses not covered in the pooled layer. The provision for claims expense represents the pools' expense for claim costs.

#### Excess Insurance and Reinsurance

The Authority uses excess insurance and reinsurance agreements to reduce its exposure to large losses on all types of insured events. Excess insurance covers claims in excess of each pool's retention layer. Reinsurance permits recovery of a portion of losses from reinsurers, although it does not discharge the primary liability of the Authority as direct insurer of the risk reinsured. The Authority does not report reinsured risk as a liability, unless it is probable that those risks will not be recovered from reinsurance. The amount of settlements did not exceed insurance coverage in each of the past three years.

#### Services

Services donated by many officers and directors are important to the activities of the Authority. The financial statements do not recognize the value of these donated services, since there is no basis for measuring and valuing these services.

#### **Income Taxes**

The Authority is a government entity exempt under Internal Revenue Code Section 115, and is not liable for federal or state income taxes. The Authority is liable for certain payroll taxes.

#### Management Estimates

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the reporting date, and revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term are described elsewhere in this report.

#### Net Position

Net Position represents the investment of capital assets of \$8,677,508, net of accumulated depreciation, and unrestricted net position of \$109,937,888 as of June 30, 2013, for a total of \$118,615,396. The net position as of June 30, 2012 was \$105,551,820. The net position balances are available for future operations or distribution.

#### 2. Cash

### A. Petty Cash

The Authority maintains a petty cash account of \$300.

Cash and cash equivalents as of June 30, 2013 and 2012 are reported at fair value and consist of the following:

|  | June 30, 2013    |   | June 30, 2012    |
|--|------------------|---|------------------|
| Petty Cash                             | \$<br>300        | • | \$<br>300        |
| Cash in Banks                          |                  |   |                  |
| Primary Workers' Compensation Checking | 3,642,893        |   | 9,251,390        |
| Primary General Liability Checking     | 770,822          |   | 441,228          |
| Iron Point Checking                    | 195,981          |   | 177,803          |
|  | 4,609,696        | • | 9,870,421        |
| Cash in EIA Treasury                   |                  |   |                  |
| Cash in Bank, General Checking         | 4,615,896        |   | 3,027,097        |
| Treasury Money Market                  | 20,538,968       |   | 17,906,013       |
| State of California,                   |                  |   |                  |
| Local Agency Investment Fund           | 14,989,072       |   | 49,890,227       |
| Total Cash in EIA Treasury             | 40,143,936       |   | 70,823,337       |
| Total Cash and Cash Equivalents        | \$<br>44,753,932 |   | \$<br>80,694,058 |

#### C. Custodial Credit Risk

The carrying amount of the Authority's total cash in banks was \$9,225,592 at June 30, 2013, and \$12,897,518 at June 30, 2012. The bank balance was \$13,687,518 at June 30, 2013 and \$19,755,035 at June 30, 2012, and was fully insured by the Federal Deposit Insurance Corporation (FDIC). California law requires depository banks to hold collateral equal to 110% of government funds on deposit. Our investment policy does not address custodial credit risk.

#### D. Authority Treasury

The Authority pools cash resources of its various programs in order to facilitate the management of cash. Cash available to a particular program is readily identifiable. The balance in the pooled cash accounts is available to meet current operating requirements. Cash in excess of current requirements is invested in various interest-bearing securities, as part of the Authority's investments.

### 2. Cash (continued)

## D. <u>Authority Treasury (continued)</u>

Authority treasury accounts were comprised of the following:

|   |    | June 30, 2013 |   |    | June 30,2012 |
|---|----|---------------|---|----|--------------|
| Cash In Banks                               | \$ | 25,154,864    |   | \$ | 20,933,110   |
| Cash in State of California                 |    |               |   |    |              |
| Local Agency Investment Fund                |    | 14,989,072    |   |    | 49,890,227   |
| Investments                                 |    | 435,093,753   |   |    | 389,166,944  |
| Investment Income Receivable                |    | 2,060,757     |   |    | 2,858,667    |
| Total Treasury Assets                       | \$ | 477,298,446   | _ | \$ | 462,848,948  |
|   |    |               | - |    |              |
|   | J  | une 30, 2013  |   | J  | une 30,2012  |
| Primary Workers' Compensation               | \$ | 73,643,380    | - | \$ | 69,977,889   |
| Excess Workers' Compensation                |    | 284,751,204   |   |    | 265,122,497  |
| Primary General Liability                   |    | 3,132,289     |   |    | 4,023,094    |
| General Liability I                         |    | 123,515,344   |   |    | 123,860,505  |
| General Liability II                        |    | 7,449,239     |   |    | 17,981,402   |
| Property                                    |    | (69,725,149)  |   |    | (67,375,041) |
| Medical Malpractice                         |    | 29,687,076    |   |    | 27,382,305   |
| Master Rolling Owner Controlled Ins Program |    | (3,989)       |   |    | 0            |
| EIAHealth                                   |    | 9,487,862     |   |    | 9,206,123    |
| Dental                                      |    | 12,526,984    |   |    | 9,376,907    |
| Miscellaneous Programs                      |    | 2,373,396     |   |    | 3,906,390    |
| General Administration                      |    | 8,240,219     |   |    | 7,721,592    |
| Building Fund                               |    | (7,779,409)   |   |    | (8,334,715)  |
| Total Treasury Balances                     | \$ | 477,298,446   | _ | \$ | 462,848,948  |

#### 3. Investments

The Authority's investment policy is designed to achieve an optimum rate of return on available assets not required for current operating needs. Section 53601 of the California Government Code provides the legal authority for investments. An appropriate level of risk shall be maintained by purchasing securities that are liquid, marketable and high quality. Adequate diversification shall be applied to prevent an undue amount of investment risk with any one institution. The classes of investment that most adequately meet the above mentioned criteria shall be allowed for purchase. They are issues of the United States Government, federal agencies (GNMA, FNMA, FHLB, FFCB, and FHLMC), and municipal bonds including those issued by the State of California, negotiable certificates of deposit, bankers' acceptances, commercial paper and medium-term notes. While not as liquid or marketable as prior mentioned securities, repurchase agreements and time certificates of deposit are also allowable investments. The Authority may also deposit investment funds with the State of California Local Agency Investment Fund.

# 3. <u>Investments (continued)</u>

The EIA investment policy places a limit on the purchase of debt of any federal government agency of 30% of available funds (book values of securities in the portfolio plus cash and cash equivalents). Purchases of medium-term notes (corporate notes) are limited to 30% of available funds and a minimum rating of A by a nationally recognized rating service (Moody's, Standard and Poor's or Fitch). Purchases of notes from an individual issuer are limited to a maximum of 5% of available funds. Purchases of commercial paper are limited to 25% of available funds, and must be assigned the highest rating offered by Moody's (MIG-1) or Standard and Poor's (SP-1). Any debt, other than commercial paper, must also be assigned a Moody's or Standard and Poor's rating of A or better. Purchases from an individual issuer are limited to 5% of available funds. All restrictions are applicable at the time of purchase.

#### A. Investment Credit Risk

The investments in the Authority Treasury at June 30, 2013 and 2012 are summarized below. The credit quality rating used is Standard and Poor's, a nationally recognized rating agency.

|                                     |           | June 30, 2013 |             |      | June 30, 201      | 2    |
|-------------------------------------|-----------|---------------|-------------|------|-------------------|------|
|                                     | Credit    |               |             |      |                   |      |
|                                     | Quality   |               |             |      |                   |      |
| Investments                         | Rating    |               | Fair Value  | %    | Fair Value        | %    |
| U.S. Treasury Notes                 | AA+       | \$            | 113,203,206 | 26%  | \$<br>62,318,964  | 16%  |
| U.S. Agencies                       | AA+       |               | 183,770,294 | 42%  | 184,199,565       | 47%  |
| Corporate Notes                     | AAA to A+ |               | 97,318,924  | 22%  | 116,497,733       | 30%  |
| Corporate Notes                     | Α         |               | 35,808,930  | 8%   | 26,143,250        | 7%   |
| California General Obligation Bonds | Α         |               | 4,992,400   | 1%   | -                 | 0%   |
| Stock                               | NA        |               | -           | 0%   | 7,432             | 0%   |
| Total Investments                   |           | \$            | 435,093,753 | 100% | \$<br>389,166,944 | 100% |

#### B. <u>Investment Interest Rate Risk</u>

The Authority's investment policy limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates. Investments are generally limited to five years maturity, or less. Investments maturing over five years must be approved by the Authority's Finance Committee.

Maturities of investments held at June 30, 2013 consist of the following:

#### **Investment Maturities**

|                          |                   |                   |                   | Time to  |
|--------------------------|-------------------|-------------------|-------------------|----------|
|                          | Fair Value        | Less than 1 Year  | One to Five Years | Maturity |
| U.S. Agencies            | \$<br>183,770,294 | \$<br>156,313,470 | \$<br>27,456,824  | 0.84     |
| Corporate Mid Term Notes | 114,153,453       | 36,100,650        | 78,052,803        | 1.48     |
| Municipal Bonds          | 4,992,400         | -                 | 4,992,400         | 2.59     |
| Non U.S. Corporate Bonds | 18,974,401        | -                 | 18,974,401        | 2.64     |
| U.S. Treasuries          | 113,203,206       | 26,337,660        | 86,865,546        | 2.30     |
| Totals                   | \$<br>435,093,753 | \$<br>218,751,780 | \$<br>216,341,973 | 1.49     |

# 3. <u>Investments (continued)</u>

### B. Investment Interest Rate Risk (continued)

The Authority recognizes all investments at fair value in accordance with GASB Statement 31. Fair value equals estimated market values obtained from FT Interactive Data's pricing system, a leading provider of financial information to global markets. The calculation of realized gains and losses is independent of the calculation of the change in the fair value of investments. Realized gains and losses of the current period include unrealized amounts from prior periods. Investment income includes \$9,336,209 of unrealized loss for the year ended June 30, 2013. In the year ended June 30, 2012, \$8,874,249 of unrealized loss was recognized.

The calculation of unrealized losses is shown in the following tables:

|  | <br>June 30, 2013    | June 30, 2012 |
|--|----------------------|---------------|
| Fair Value at June 30,                   | \$<br>435,093,753 \$ | 389,166,944   |
| Add: Proceeds of Investments Disposed Of | 274,135,411          | 283,981,521   |
| Less: Cost of Investments Purchased      | (329,392,011)        | (305,721,239) |
| Less Fair Value at July 1                | (389,166,944)        | (376,301,475) |
| Change in Fair Value                     | \$<br>(9,329,791) \$ | (8,874,249)   |

|                 | F  | Beginning<br>Fair Value At |                   |    |              |                   | F  | Ending<br>Fair Value At | (  | Change in    |
|-----------------|----|----------------------------|-------------------|----|--------------|-------------------|----|-------------------------|----|--------------|
|                 |    | July 1, 2012               | Purchases         | [  | Dispositions | Subtotal          | Jı | une 30, 2013            |    | air Value    |
| U.S. Agencies   | \$ | 184,199,565                | \$<br>166,123,248 | \$ | 173,902,821  | \$<br>176,419,992 | \$ | 183,770,294             | \$ | 7,350,302    |
| MTNs            |    | 142,640,983                | 61,609,296        |    | 75,000,000   | 129,250,279       |    | 114,153,453             | (  | (15,096,826) |
| Bonds           |    | -                          | 5,016,900         |    | -            | 5,016,900         |    | 4,992,400               |    | (24,500)     |
| Corporate       |    |                            |                   |    |              |                   |    |                         |    |              |
| Bonds           |    | -                          | 19,126,349        |    | -            | 19,126,349        |    | 18,974,401              |    | (151,948)    |
| U.S. Treasuries | ;  | 62,318,964                 | 77,516,218        |    | 25,226,172   | 114,609,010       |    | 113,203,206             |    | (1,405,804)  |
| Stock           |    | 7,432                      | -                 |    | 6,418        | 1,014             |    | -                       |    | (1,014)      |
| Totals          | \$ | 389,166,944                | \$<br>329,392,011 | \$ | 274,135,411  | \$<br>444,423,544 | \$ | 435,093,753             | \$ | (9,329,791)  |

# 3. <u>Investments (continued)</u>

### C. Concentration of Credit Risk

The Authority's investment policy places limits on the amount that may be invested in any one issuer. The limits are applied at the time the investment decision is made. These limits are summarized as follows:

|                              | Limit per       | Limit per type of |
|------------------------------|-----------------|-------------------|
|                              | Institution     | Investment        |
| Treasury Notes and Bills     | 100%            | 100%              |
| U.S. Agencies                | 30%             | 100%              |
| Commercial Paper             | 5%              | 25%               |
| Bankers' Acceptances         | 5%              | 40%               |
| Corporate Mid Term Notes     | 10%             | 30%               |
| Time Certificates of Deposit | 5%              | 50%               |
| Municipal Bonds              | varies by state | 30%               |
| Repurchase Agreements        |                 |                   |
| 30 days or less              | 10%             | 100%              |
| Greater than 30 days         | 5%              | 100%              |

Investments with one institution that represent five percent or more of the total investment portfolio are listed below. Investments issued or explicitly guaranteed by the U.S. government and investments with the State of California's Local Agency Investment Fund (LAIF) have been excluded.

|                            | Number of  |                  | Percentage of   |
|----------------------------|------------|------------------|-----------------|
| Issuer                     | Securities | Fair Value       | Total Portfolio |
| Federal National Mtg Assn  | 7          | \$<br>68,887,837 | 15.83%          |
| Federal Home Loan Bank     | 7          | \$<br>57,373,716 | 13.19%          |
| Federal Home Loan Mtg Corp | 4          | \$<br>37,438,431 | 8.60%           |

#### D. California's Local Agency Investment Fund (LAIF)

The Authority may also invest in the State of California's LAIF, administered by the State Treasurer. California law restricts the Treasurer to investments in the following categories: U.S. Government securities, securities of federally sponsored agencies, domestic corporate bonds, interest bearing time deposits in California banks and savings and loan associations, prime-rated commercial paper, repurchase and reverse repurchase agreements, security loans, bankers acceptances, negotiable certificates of deposit and loans to various bond funds. LAIF investments are audited annually by the Pooled Money Investment Board and the State Controller's Office. Copies of this audit may be obtained from the State Treasurer's Office, 915 Capitol Mall, Sacramento, California 95814. The Pooled

### 3. <u>Investments (continued)</u>

### D. <u>California's Local Agency Investment Fund (LAIF) (continued)</u>

Money Investment Board has established policies, goals and objectives to make certain that their goal of safety, liquidity, and yield are not jeopardized and that prudent management prevails. LAIF has a continuing audit process throughout the year. The State Controller's Office, as well as an in-house audit process involving three separate divisions, audits all investments on a daily basis.

The total carrying cost of LAIF's pooled money investment account at June 30, 2013, is \$58,812,406,570. The fair value is estimated at \$58,828,474,533, or 1.000273207% of cost. The average maturity of LAIF investments is 278 days at June 30, 2013.

The Authority's balance in LAIF at June 30, 2013, was \$14,989,072, and is recognized at LAIF's cost. LAIF's cost approximates the fair value of the Authority's shares. The Authority's balance in LAIF at June 30, 2012, was \$49,890,227, and was also valued at LAIF's cost. LAIF is not rated by the investment rating firms.

#### 4. Claim Liabilities

The Authority establishes claim liabilities based on estimates of the ultimate cost of claims (including claims adjustment expenses) that have been reported but not settled, and of claims that have been incurred but not reported. The length of time in which such cost must be estimated, varies depending on the coverage involved. Because actual claims cost depends on such complex factors as inflation, changes in doctrines of legal liability and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount. Claim liabilities are recomputed periodically using a variety of actuarial and statistical techniques. Claim liability estimates reflect recent settlements, claims frequency and other economic and social factors. A provision for inflation in the calculation of estimated future claims cost is implicit in the calculation because reliance is placed both on actual historic data that reflects past inflation, and on other factors that are considered to be approximate modifiers of past experience. Adjustments to claim liabilities are charged, or credited, to expense in the period in which they are made.

The Authority's Board of Directors (Board) elected to establish claim liabilities in some programs at a level which includes investment income on monies set aside to pay claims, that is, on a discounted basis. Total claim liabilities at June 30, 2013 of \$556,157,549 have been presented at the net present value of \$427,846,222. At June 30, 2012, claim liabilities of \$574,278,238 are presented at their present value of \$433,487,862, discounted based on the estimated investment income yield.

The Board establishes the discount rate and funding for the Excess Workers' Compensation Program and the General Liability I Program, and the program Committees establish the discount rate and funding for the Primary Workers' Compensation, Primary General Liability, and Medical Malpractice Programs.

### 4. Claim Liabilities (continued)

Annually, the Board and committees evaluate the discount rate to be used for pool funding and for the actuarial valuation of claim liabilities. This is of particular importance for the Excess Workers' Compensation Program, the General Liability I Program and the Medical Malpractice Programs. In these programs, claim liabilities are paid off over a longer period of time and we have changed the discount rate infrequently. However, our investments are yielding less than the discount rate, and have been since the recession began in 2008, and now it appears investment yields will not recover

to previous levels in the short-term. Because of the extremely low yield on our investments, we had our actuary conduct an analysis of the payout patterns on these claims and evaluate the sensitivity of the discount rate. Since June 30, 2011, we have lowered the discount rate in the pooled programs a number of times. The rates used in various programs vary because of the numbers of years it takes to pay out the claims entirely.

The Excess Workers' Compensation Program has an extremely long payout period due to the nature of the claims. This is an "excess" program, meaning coverage sits on top of a member's self-insured retention, which can vary from \$125 thousand up to \$5 million. Much of the liability arises as a result of a future medical award, or disability award, that extends for the life of the injured worker, who may collect benefits for over 30 years. The total funds available to pay those claims earn interest for years, and because of the size of the program, a change in the discount rate results in a change in the liability of millions. The following chart shows the sensitivity of claim liabilities to the discount rate selected and the resulting effect on net position.

| Discount Effect on Claim Liabilities in the EWC Program |             |             |              |              |  |  |  |  |
|---|-------------|-------------|--------------|--------------|--|--|--|--|
| Discount Rate Selected 3.75% 3.00% 2.00% 1.00%          |             |             |              |              |  |  |  |  |
| Claim Liabilities                                       | 261,549,235 | 282,814,663 | 319,027,743  | 357,928,374  |  |  |  |  |
| Net Position Balance                                    | 12,855,925  | (8,095,059) | (44,308,140) | (83,208,770) |  |  |  |  |

In the Primary Workers' Compensation Program, we only retain the first \$10 thousand of liability for the years 2009/10 forward. Since this is paid relatively quickly, the claims for these years are not discounted. Claim liabilities that are for years 2003/04 and prior, are discounted at 4%, because we have an aggregate stop loss policy covering these years and we do not expect to exceed the stop loss coverage until possibly 2023. Then we expect to pay off our liability over the next 25 years. The claims for the period 2004/05 to 2008/09 are fully insured.

The discount rate for each program is as follows:

| Program                       | Discount rate        |
|-------------------------------|----------------------|
| Primary Workers' Compensation | 0% 2009/10 forward   |
| Primary Workers' Compensation | 4% 2003/04 and prior |
| Excess Workers' Compensation  | 3.75%                |
| General Liability I           | 1.75%                |
| General Liability II          | no discount          |
| Property                      | no discount          |
| Medical Malpractice           | 1.75%                |
| Dental                        | no discount          |

# 4. <u>Claim Liabilities (continued)</u>

A summary of the claim liabilities by program is as follows:

|                               | June 30, 2013     | June 30, 2012     |
|-------------------------------|-------------------|-------------------|
| Primary Workers' Compensation | \$<br>38,896,041  | \$<br>39,795,595  |
| Excess Workers' Compensation  | 261,549,235       | 254,731,443       |
| Primary General Liability     | 601,280           | 1,246,894         |
| General Liability I           | 82,958,450        | 87,833,205        |
| General Liability II          | 7,806,716         | 17,060,410        |
| Property                      | 9,894,205         | 9,797,472         |
| Medical Malpractice           | 23,990,295        | 20,782,555        |
| Dental                        | 2,150,000         | 2,240,288         |
| Total Claim Liabilities       | \$<br>427,846,222 | \$<br>433,487,862 |

The following represents changes in those aggregate liabilities for the Authority for the past two years:

|   | June 30, 2013     | <br>June 30, 2012 |
|---|-------------------|-------------------|
| Unpaid claims and claim adjustment expenses at the beginning of the fiscal year | \$<br>433,487,862 | \$<br>422,537,521 |
| Incurred claims and claim adjustment expenses:                                  |                   |                   |
| Provision for Retained Risk of the current fiscal year                          | 91,302,066        | 82,290,774        |
| Increase in Provision for Retained Risk of prior fiscal year                    | 8,577,413         | 18,785,661        |
| Total incurred claims and claim adjustment expenses                             | 533,367,341       | <br>523,613,956   |
| Payments:   |                   |                   |
| Claims and claim adjustment expenses attributable to                            |                   |                   |
| insured events of the current fiscal year                                       | 38,009,387        | 27,492,705        |
| Claims and claim adjustment expenses attributable to                            |                   |                   |
| insured events of the prior fiscal years  | 67,511,732        | <br>62,633,389    |
| Total Payments  | 105,521,119       | <br>90,126,094    |
| Total Unpaid claims and claim adjustment expenses                               |                   |                   |
| at the end of the fiscal year   | \$<br>427,846,222 | \$<br>433,487,862 |
| •   |                   |                   |
| Reported Claims   | \$<br>318,595,678 | \$<br>276,684,809 |
| Incurred But Not Reported Claims  | 71,215,926        | 118,784,475       |
| Unallocated Loss Adjustment Expenses  | 38,034,618        | 38,018,578        |
| Total Claim Liabilities   | \$<br>427,846,222 | \$<br>433,487,862 |
|   |                   |                   |
| Current Claim Liabilities   | 76,787,992        | \$<br>74,062,363  |
| Non-current Claim Liabilities   | 351,058,230       | <br>359,425,499   |
| Total Claim Liabilities   | \$<br>427,846,222 | \$<br>433,487,862 |

#### 4. Claim Liabilities (continued)

#### A. Primary Workers' Compensation

The Primary Workers' Compensation (PWC) Program was established on July 1, 1997. PWC is a full service program including claims administration. The Program blends pooling of workers' compensation claims with purchasing of insurance. The Program covers workers' compensation claims up to \$125 thousand per occurrence. Claims in excess of \$125 thousand are the responsibility of the Authority's Excess Workers' Compensation Program.

The PWC Program has an aggregate stop loss policy in place with American Re Insurance Company for the years 1997 to 2004, as well as portfolio transfers that took place for claims prior to July 1, 1997. Workers' compensation portfolio claims incurred by the Santa Cruz County Fire Agencies Insurance Group prior to June 30, 2002, are not covered by any reinsured aggregate stop loss. The estimated ultimate claim cost has exceeded the aggregate stop loss limit. The discounted liability, above the aggregate stop loss limit, is \$4,214,797.

In March 2010, the Authority completed a Loss Portfolio Transfer to ACE Insurance Company of the claim liabilities for the July 2004 through June 2009 years. The transfer price was \$91,600,000. The Authority will continue to administer the claims and is responsible for the Unallocated Loss Adjustment Expense on a go forward basis for those claim years, but ACE is responsible for all claim payments.

For the 2009/10 through 2011/13 policy years, the Authority purchased insurance for claim liabilities in excess of \$10 thousand (per claim) up to \$125 thousand. At June 30, 2013, the outstanding PWC claim liability was as follows:

|                                  |    | Estimated      |    |             |                 |    |                |                  |
|----------------------------------|----|----------------|----|-------------|-----------------|----|----------------|------------------|
|                                  | U  | Iltimate Claim |    |             | Discount        |    |                | Net Claim        |
| Claim Period                     |    | Cost           | (  | Claims Paid | Amount          | Ce | eded Liability | Liability        |
| July 1, 1997 to June 30,<br>2004 |    |                |    |             |                 |    |                |                  |
| Munich American Risk             |    |                |    |             |                 |    |                |                  |
| Partners to attachment           |    |                |    |             |                 |    |                |                  |
| point                            | \$ | 260,355,527    | \$ | 260,355,527 | \$<br>-         | \$ | -              | \$<br>-          |
| Reinsured layer                  |    | 38,500,000     |    | 21,130,340  | -               |    | 17,369,660     | -                |
| Above reinsured layer            |    | 9,815,478      |    | -           | 5,600,681       |    | -              | 4,214,797        |
| Santa Cruz Fire Portfolio        |    | 9,761,218      |    | 9,423,211   | -               |    | -              | 338,007          |
| 2009/10 policy year              |    | 11,004,000     |    | 9,310,650   | -               |    | -              | 1,693,350        |
| 2010/11 policy year              |    | 11,815,000     |    | 10,752,137  | -               |    | -              | 1,062,863        |
| 2011/12 policy year              |    | 11,441,000     |    | 9,699,440   | -               |    | -              | 1,741,560        |
| 2012/13 policy year              |    | 12,405,000     |    | 5,631,790   | -               |    |                | 6,773,210        |
| Total PWC Claim Liabilities      | \$ | 365,097,223    | \$ | 326,303,095 | \$<br>5,600,681 | \$ | 17,369,660     | \$<br>15,823,787 |

### 4. Claim Liabilities (continued)

#### A. <u>Primary Workers' Compensation (continued)</u>

The net PWC claim liability of \$15,823,787 is reported on the balance sheet as \$10 million (which is considered to be short-term payable in one year or less) and \$5,823,787 as long-term liabilities. Unallocated Loss Adjustment Expense was \$23,072,254, for a total claim liability of \$38,896,041.

The chart below shows the current structure of the Program.

# Primary Workers' Compensation

2012/2013

Statutory — Excess Workers' Compensation Program —



### 4. <u>Claim Liabilities (continued)</u>

#### B. <u>Excess Workers' Compensation</u>

The Excess Workers' Compensation (EWC) Program was first established by the EIA in 1979. In recent years, the Authority had retained responsibility for the payment of workers' compensation claims in excess of each member's self-insured retention (SIR) up to \$5M. On July 1, 2008, the structure of the Program changed with the EIA ceding 70% of the liability for the layer from the member's SIR to \$1M to American Safety Casualty Insurance Company, with the EIA retaining 30% of that layer. Beginning July 1, 2010, the EIA began ceding 80% of the liability to CastlePoint National Insurance Company, with the EIA retaining 20%. Members' SIRs vary between \$125k and \$5M and are approved by the Underwriting Committee. The Authority's coverage responsibility has varied from 1979 to present, as follows:

| November 1, 1979 to October 5, 1993 | SIR to \$500k                              |
|-------------------------------------|--|
| October 6, 1993 to January 1, 1995  | SIR to \$750k                              |
| January 1, 1995 to June 30, 2002    | SIR to \$300k                              |
| July 1, 2002 to June 30, 2008       | SIR to \$5M                                |
| July 1, 2008 to June 30, 2010       | SIR to \$1M - 30%-EIA; 70% - American      |
|                                     | Safety Casualty Insurance Company          |
| July 1, 2010 to June 30, 2012       | SIR to \$1M - 20%-EIA; 80% - CastlePoint   |
|                                     | National Insurance Company                 |
| July 1, 2008 to June 30, 2011       | 100% from \$1M to \$5M above the SIR       |
| July 1, 2011 to June 30, 2012       | \$3.5M Aggregate deductible in the \$1M to |
|                                     | \$5M layer                                 |
| July 1, 2012 to June 30, 2013       | \$23.8M aggregate deductible in the SIR to |
|                                     | \$1M layer and \$4.1M aggregate deductible |
|                                     | in the \$1M to \$5M layer                  |

The net position in the EWC Program has declined from a high of \$39M in 2008/09 to \$13M in the current year, due to both adverse loss development and less than expected earnings on the money set aside to pay claims. The Board has established the target equity (assets greater than liabilities) range for the Program, between \$29 million and \$58 million. To support that goal, the Underwriting Committee has made the following recommendations, which were adopted by the Board, to address the risk of adverse loss development. First, starting in 2008/09 and continuing to 2012/13 the EIA has purchased insurance to reduce our pool liability in the SIR to \$5 million layer. This transfer of risk significantly reduces the effect of adverse loss development in this insured layer. In the 2011/12 year, rates were raised an average of 11%. For the 2012/13 renewal, base rates were increased, the confidence level was increased to 75%, and the discount rate was lowered to 4% resulting in an overall increase in rate to the members of 11.9%. Further, coverage was placed in the SIR to \$5 million layer effectively limiting our exposure to \$28 million, while collecting premium of \$37.6 million, creating a \$9.6 million potential increase in equity.

The decline in interest rates since the beginning of the recession in 2008 has been unprecedented. The Underwriting Committee will continue to closely watch interest rates going forward and address the discount rate applied to claim liabilities and in setting pool premiums on a go forward basis. The Board also has the option to increase pool funding by declaring a supplemental assessment, should the need arise.

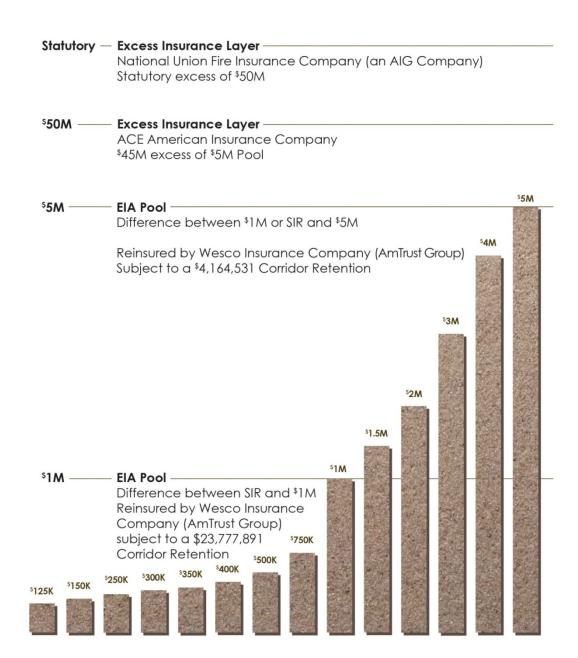
# 4. <u>Claim Liabilities (continued)</u>

#### B. Excess Workers' Compensation (continued)

The chart below shows the current structure of the Program.

# **Excess Workers' Compensation**

2012/2013



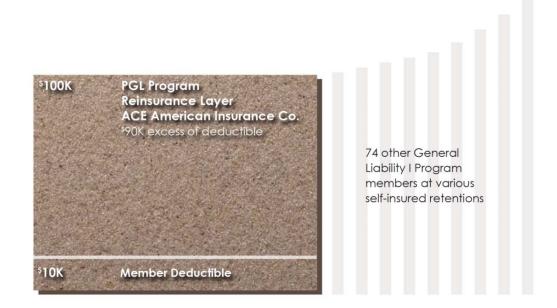
#### 4. Claim Liabilities (continued)

#### C. Primary General Liability

The Primary General Liability (PGL) Program was established in 1998. Each member of the PGL Program has a \$10K deductible per claim. Claim costs above the \$10K deductible, and below the \$100K limit, are the responsibility of the Authority's PGL Program. Coverage in the primary layer is written to follow the form of the General Liability I Program. Effective July 1, 2004, coverage was underwritten by the Authority and reinsured by Imagine Insurance Company, Limited (Imagine) through April 30, 2010, at which time the policy with Imagine was cancelled and coverage was bound with ACE Insurance Company. In fiscal year 2011/12, the Authority negotiated a commutation with Imagine. Imagine paid the Authority \$2.2 million to take back the claim liabilities, which is included as other revenue on the financial statements. Since the PGL Committee wanted a conservative estimate of liabilities so they could evaluate the program equity for declaration of a dividend, these claims are not discounted. The chart below shows the current structure of the Program.

# **Primary General Liability**

2012/2013



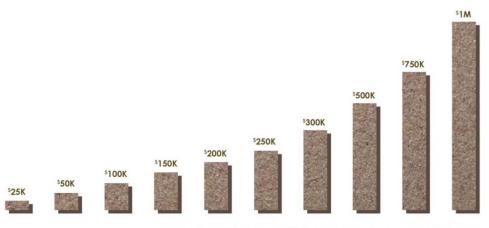
### 4. Claim Liabilities (continued)

#### D. General Liability I

The Authority's General Liability I (GLI) Program began pooling risk on July 1, 1985. The GLI Program combines risk retention, risk pooling and the purchase of excess reinsurance. Each member maintains an SIR between \$25K and \$1M. The Authority retains responsibility for claims in excess of each member's SIR. Claim liabilities are recognized based on the actuarial estimate of the expected ultimate claim cost, discounted at 2.25%. Reinsurance has been purchased for claims in excess of the pool limits. Additional coverage can be added by purchasing optional excess liability insurance, which is available as part of the Miscellaneous Liability Programs. For the 2011/12 and 2012/13 fiscal years, the Authority retained the risk of \$5M (inclusive of the members' SIR) and purchased reinsurance from \$5M up to \$25M.

The chart below shows the current structure of the Program.



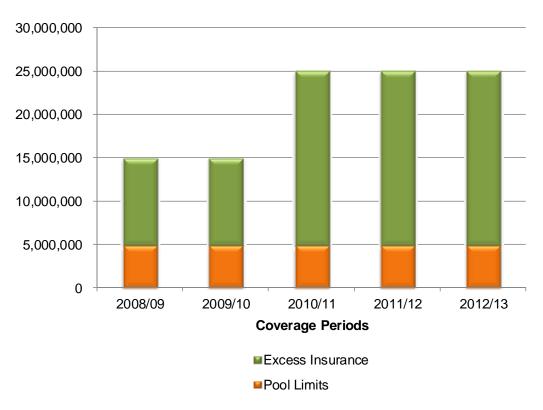


\*19 GLI Program members purchase additional limits through the Optional Excess Liability Program

### 4. Claim Liabilities (continued)

### D. General Liability I (continued)

The program limits for the past five years are illustrated in the following chart:



#### E. General Liability II

The General Liability II (GLII) Program was designed to meet the liability insurance needs of the larger members. The Program began February 15, 1991. Each member is responsible for their self-insured retention (SIR) ranging from \$1M to \$3M. The 2012 and 2013 policy years have been written on a fully insured basis. For the policy year 2010/11, claims in excess of the member's SIR were covered by a combination of a corridor deductible, and reinsurance up to \$25 million. The corridor deductible for the year ended June 30, 2011 was \$8,578,800. Optional excess insurance was available to increase coverage in excess of the GLII Program limits of \$25M.

### 4. Claim Liabilities (continued)

## E. General Liability II (continued)

The chart below shows the current structure of the Program.

# General Liability II

2012/2013

\$25M — Reinsurance Layer

Ironshore Indemnity, Inc. \$15M excess of \$10M

\$10M — Reinsurance Layer -

Wesco Insurance Company (AmTrust Group) Placed through ANML







\*6 GLII Program members purchase additional limits through the Optional Excess Liability Program

### F. Property

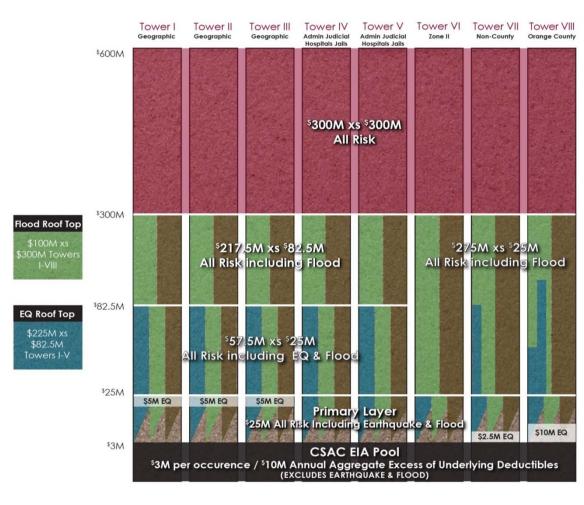
The Authority's Property Program was established to allow members to group purchase primary and excess property insurance. The coverage provides all risk, flood, boiler and machinery and earthquake limits. Members are responsible for deductibles ranging from \$5K to \$150K. There are other unique deductible requirements for specific types of claims including a 5% deductible applicable to earthquake claims. Optional coverage is available for contractor's equipment, auto physical damage and fine arts.

#### 4. Claim Liabilities (continued)

#### F. Property (continued)

The primary portion of the Property Program requires a three-year pre-payment of the premium. This prepaid insurance was financed, without creating budgetary hardships on members, by using the returned premiums from the canceled policies and resources from the EIA Treasury. Members are billed each July for the coverage period April 1<sup>st</sup> to March 31<sup>st</sup>. Premiums for the period April 1, 2013, to June 30, 2013, have been recognized as a receivable due from members. At each annual renewal, the Property Program has been rewritten, adding another year. In March 2013, the primary insurance policy was cancelled and rewritten for a three-year term, with pool limits of \$3M per claim and \$10M aggregate. Excess insurance provides coverage for flood, earthquake and other catastrophic events with various limits. For purposes of excess coverage including flood and earthquake, member property is divided amongst eight placements of "towers" to spread exposures around the State. The structure of the Property Program is as follows:



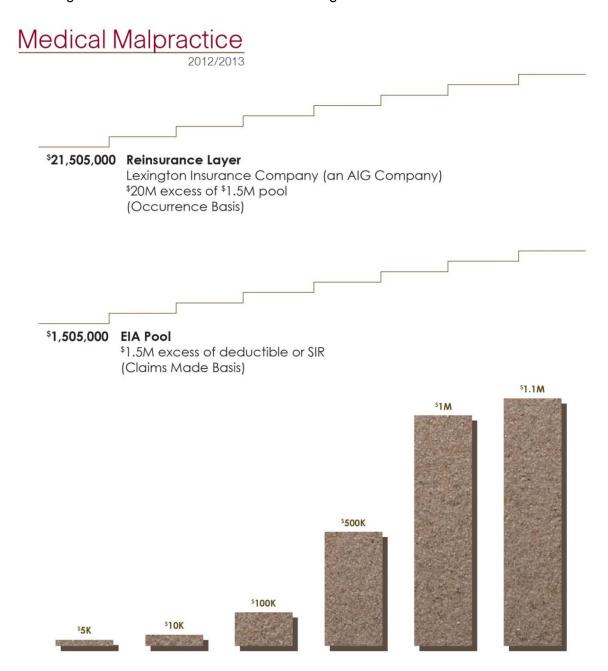


### 4. Claim Liabilities (continued)

#### G. Medical Malpractice

The Medical Malpractice Program was established June 1, 1988 to provide medical malpractice, general liability, and blanket contract health coverage to public health facilities. The Program provides coverage to members with exposures ranging from large acute care hospitals to small public and mental health clinics. The Program is divided into two groups for underwriting purposes – Program I for larger members with self-insured retentions, and Program II for smaller members with deductibles.

The Program structure is illustrated in the following chart:



#### 4. Claim Liabilities (continued)

#### G. Medical Malpractice (continued)

Like the General Liability I Program, the Medical Malpractice Program combines risk retention, risk pooling and the purchase of excess insurance. Medical Malpractice Program I members have a range of self-insured retention options from \$50K to \$1.1M, which are approved by the Medical Malpractice Committee. Medical Malpractice Program II members can elect deductibles from \$5K to \$10K.

The pooled layer is \$1.5 million excess of each member's deductible or retention. The pool was formed on a "claims-made" basis. On October 1, 2010, excess coverage was rewritten on an "occurrence" basis. The excess layers were previously on a "claims-made" basis, but were changed to an "occurrence" basis with the October 1, 2010 renewal.

#### H. EIAHealth

The EIAHealth Program was launched on July 1, 2003, with participation from three members, and has now grown to a total of 24 members. At July 1, 2006, the EIA entered into a partnership with Self-Insured Schools of California (SISC) and discontinued their pooled plan. There are no claim liabilities associated with the discontinued plan. The structure of the SISC partnership allows each member to select their plan design with unlimited coverage available. As this is a fully insured plan there is no residual liability that accrues to the EIA, nor is there any EIA equity.

#### I. Dental

On January 1, 2010, the Authority offered a new, pooled Dental plan that can accommodate various member driven plan designs. Claim liabilities are very predictable based on capped benefits. The claim liability at June 30, 2013 of \$2,150,000 is undiscounted and is considered short term.

#### Capital Assets

Capital assets include land, buildings, tenant improvements, furniture, equipment and software assets. Capital assets are defined as assets with an initial, individual cost of more than \$500 and an estimated useful life in excess of one year.

#### 5. <u>Capital Assets (continued)</u>

A capital asset summary of the land, buildings and equipment is presented below:

|                                      | <u>Ju</u> | ne 30, 2012 | <u>/</u> | <u>Additions</u> | Dec | <u>ductions</u> | June 30, 2013 |
|--------------------------------------|-----------|-------------|----------|------------------|-----|-----------------|---------------|
| Land                                 | \$        | 1,000,000   | \$       | -                | \$  | -               | \$ 1,000,000  |
| Depreciable Assets:                  |           |             |          |                  |     |                 |               |
| Buildings and Tenant Improvements    |           | 8,088,280   |          | -                |     | -               | 8,088,280     |
| Furniture and Equipment              |           | 1,168,141   |          | 41,766           |     | (21,000)        | 1,188,908     |
| Software                             |           | 377,691     |          | 280,885          |     | -               | 658,576       |
| Lease Acquisition Costs              |           | 127,291     |          | -                |     | -               | 127,291       |
| Total Depreciable Assets             |           | 9,761,403   |          | 322,651          |     | (21,000)        | 10,063,054    |
| Less Accumulated Depreciation        |           | (1,912,698) |          | (493,848)        |     | 21,000          | (2,385,546)   |
| Net Depreciable Assets               |           | 7,848,705   |          | (171,197)        |     | _               | 7,677,508     |
| Net Land, Buildings and<br>Equipment | \$        | 8,848,705   | \$       | (171,197)        | \$  | -               | \$ 8,677,508  |
|                                      |           |             |          |                  |     |                 |               |

Depreciation of furniture, equipment and software is reported as an operating expense in the General Administration Fund. Depreciation for the building and tenant improvements is reported in the Building Funds. Total accumulated depreciation is reported as follows:

|                                   |    | Balance at   |    |           |    |          | Balance at    |
|-----------------------------------|----|--------------|----|-----------|----|----------|---------------|
| Accumulated Depreciation Detail   | Jι | ine 30, 2012 | 1  | Additions | Re | ductions | June 30, 2013 |
| Buildings and Tenant Improvements | \$ | (829,345)    | \$ | (328,967) | \$ | -        | (1,158,312)   |
| Furniture and Equipment           |    | (778,708)    |    | (110,450) |    | 21,000   | (868,158)     |
| Software                          |    | (260,421)    |    | (36,088)  |    |          | (296,509)     |
| Lease Acquisition Costs           |    | (44,224)     |    | (18,343)  |    |          | (62,567)      |
| Total                             | \$ | (1,912,698)  | \$ | (493,848) | \$ | 21,000   | \$(2,385,546) |

The Authority has not incurred any interest cost that is required to be capitalized in accordance with FASB-34 or FASB-62.

Depreciation is calculated using the straight-line method. The useful life for major classes of capital assets is as follows:

|  | Useful Life |
|--|-------------|
| Buildings  | 40-60 years |
| Excess Insurance Authority Tenant Improvements           | 10-25 years |
| Tenant Improvements of Leased Space (over term of lease) | 5-11 years  |
| Furniture  | 7 years     |
| Copiers and Telephone Equipment                          | 5 years     |
| Computers  | 3 years     |
| Software   | 3-6 years   |

#### 6. Operating Leases

The Authority has leased 94% of the first floor, of its two story building, at 75 Iron Point Circle. The Authority occupies the entire second floor. Leases with various commercial tenants have been executed for periods of 5 to 10 years, with some of the shorter leases having additional options to extend, but none exceeding 10 years. The cost of tenant improvements for the space under lease is \$962,529, with accumulated depreciation of \$517,788. The cost of the building and improvements under lease is \$3,659,389, with accumulated depreciation of \$705,126. The following is the schedule of lease revenue receivable under these operating leases:

| 2014         | \$<br>426,861   |
|--------------|-----------------|
| 2015         | 429,078         |
| 2016         | 249,771         |
| 2017         | 114,985         |
| 2018 to 2020 | <br>335,373     |
| Total        | \$<br>1,556,068 |

#### 7. Pension Plan

Qualified employees are covered under the Miscellaneous Plan of the Authority; a cost sharing multiple-employer defined benefit pension plan maintained by the California Public Employees Retirement System (CalPERS), an agency of the State of California.

#### A. Plan Description and Provisions

The Authority contributes to CalPERS. CalPERS provides retirement and disability benefits, annual cost-of-living adjustments and death benefits to plan members and beneficiaries. In the 2% at age 55 plan, a member becomes eligible for service retirement upon attainment of age 50, with at least five years of credited service. The service retirement benefit calculated for service earned by this group of employees is a monthly allowance equal to the product of the years of service, final compensation and benefit factor. The benefit factor (1.426%-2.418%) depends on the member's age at retirement and is 2% at 55 years. CalPERS acts as a common investment and administrative agent for participating public entities within the State of California. State statute and Authority policy establish benefits provisions and all other requirements. Copies of CalPERS' annual financial report and required supplementary information may be obtained from their executive office, 400 Q Street, Sacramento, California 95814.

#### B. Funding Policy and Progress

Participants are required to contribute 7% of their annual covered salary. The Authority has been making a percentage of the contribution required of certain EIA employees on their behalf, for their account. This will be fully phased out after fiscal 2013/14. The Authority is required to contribute at an actuarially determined rate. The Authority's contribution rates, on covered payroll for all employees, were 11.39% for the 2011/12 year and 11.70% for the 2012/13 year. The contribution requirements of plan members and the Authority are established, and may be amended, by CalPERS.

#### 7. Pension Plan (continued)

#### C. Annual Pension Cost

For 2012/13, the Authority's annual pension cost of \$567,063 for CalPERS was equal to the Authority's required and actual contributions.

#### 8. Other Postemployment Benefits (OPEB)

#### A. Plan Description

The Authority's defined benefit postemployment healthcare plan, CSAC Excess Insurance Authority Postemployment Healthcare Plan (CSAC EIA OPEB), provides limited medical benefits for retired employees and their beneficiaries. CSAC EIA OPEB is affiliated with the California Public Employees Retirement System (CalPERS) health care program. The Authority contributes these benefits to the agent multiple-employer defined benefit postemployment healthcare plan administered by CalPERS Health Services Division. Retired employees and their beneficiaries must continue their participation in a CalPERS Health care program to access CSAC EIA OPEB benefits.

CalPERS issues a publicly available financial report that includes financial statements and required supplementary information. Copies of CalPERS' annual financial report may be obtained from their executive office, 400 Q Street, Sacramento, California 95814.

The Public Employees' Medical and Hospital Care Act of the State of California assigns the authority to establish and amend benefit provisions to the CalPERS Board of Directors. The postemployment health care benefit rates per month, per retiree, have been established by the CalPERS Board of Directors as shown below. Retirees, or their beneficiaries, are responsible for the remaining balance of their monthly health care cost.

| Calendar Year 2012 | \$112.00 | per month |
|--------------------|----------|-----------|
| Calendar Year 2013 | \$115.00 | per month |
| Calendar Year 2014 | \$119.00 | per month |

Thereafter Adjusted by the CalPERS Board to reflect changes in

the medical care component of the CPI

#### B. Funding Policy

The Authority is contractually required to contribute, at the rates assessed by CalPERS, as shown above. The Authority's accounting policy requires that the unfunded net OPEB obligation be recognized as a liability of the General Administration Program, in accordance with GASB Statement 45. For the year ended June 30, 2013, the Authority's annual OPEB expense was \$75,036 and was equal to the Annual Required Contribution (ARC), adjusted by interest, on the net OPEB obligation and reduced by expense paid in the current year and other required adjustments. The 2012 OPEB expense was \$70,742.

#### 8. Other Postemployment Benefits (OPEB) (continued)

#### B. Funding Policy (continued)

The Authority's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan and the net OPEB obligation for fiscal years ended 2011, 2012 and 2013 were as follows:

|                   | Net ER       |          |        |
|-------------------|--------------|----------|--------|
| Fiscal Year Ended | Contribution | OPEB Exp | %      |
| June 30, 2011     | \$8,742      | \$66,650 | 13.12% |
| June 30, 2012     | \$9,405      | \$70,742 | 13.29% |
| June 30, 2013     | \$10,272     | \$75,036 | 13.69% |

The annual required contribution for the fiscal year ended June 30, 2013, and the current net OPEB obligation as of June 30, 2013, was as follows:

| Actuarial accrued liability (AAL) Actuarial value of plan assets | \$  | 505,660   |
|--|-----|-----------|
| Unfunded actuarial accrued liability (UAAL)                      | \$  | 505,660   |
| Funded ratio (actuarial value of plan assets/AAL)                |     | 0.00%     |
| Projected Covered Payroll (active plan members)                  | \$4 | 1,044,566 |
| UAAL as a percentage of covered payroll                          |     | 12.50%    |
| Annual Required Contribution                                     |     |           |
| Normal Cost  | \$  | 46,642    |
| Amortization of UAAL (30 Years)                                  |     | 32,633    |
| Interest to June 30, 2013 and ARC Adjustment                     |     | 3,567     |
| Total Annual Required Contribution (ARC)                         |     | 82,842    |
| Interest on Net OPEB Obligation at beginning of year             |     | 15,654    |
| ARC Adjustment for current fiscal year                           |     | (23,460)  |
| Less Net Employer Contribution                                   |     | (10,272)  |
| Balance forward from 2012  |     | 347,877   |
| Current Net OPEB Obligation                                      | \$  | 412,641   |

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future. The schedule of funding progress, immediately following the notes to the financial statements (in the Required Supplemental Information section), presents multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

#### 8. Other Postemployment Benefits (OPEB) (continued)

#### B. Funding Policy (continued)

Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by the employer and plan members), and include the types of benefits provided at the time of each valuation and historical pattern of sharing of benefit cost between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

In the July 1, 2010 actuarial valuation, the entry age normal cost method was used. The actuarial assumptions included a 4.5% investment rate of return (net of administrative expenses) and an annual healthcare cost trend rate of 9% initially, reduced by decrements to an ultimate rate of 4.5% after eight years. Both rates include a 3.25% inflation assumption.

#### C. Actuarial Methods and Assumptions

The actuarial value of CSAC EIA OPEB's unfunded actuarial accrued liability is being amortized as a level percentage of projected payrolls on a closed basis. The remaining amortization period at June 30, 2013 was 25 years.

#### 9. Reliance Contingent Receivable

The Authority has purchased insurance, and re-insurance, policies with Reliance Insurance Company. On May 29, 2001, Reliance was taken over by the State of Pennsylvania Insurance Department and is in the process of being liquidated. The State of Pennsylvania Department of Insurance was appointed as the liquidator. The Authority had coverage with Reliance for three of its programs; Excess Workers' Compensation (EWC), Primary General Liability (PGL), and Medical Malpractice. The Authority has hired legal counsel and is pursuing its claims in liquidation for the PGL and Medical Malpractice Programs. In addition, the Board of Directors took action to fund any claims that would have been paid by Reliance for these programs through supplemental assessments; therefore, there is no unfunded contingent liability for these programs.

The Authority estimates that the ultimate cost of workers' compensation claims for 1996/97 (insured by Reliance Insurance Company), which are not covered by the California Insurance Guarantee Association (CIGA), is \$3.9 million and is included in claims liabilities.

The Authority estimated that the ultimate cost of PGL claims for years 1998 to 2000 (covered by reinsurance contracts with Reliance) to be \$2,078,977. The Board of Directors approved a supplemental assessment of \$2,024,452, payable over five years (2002 - 2007), to ensure that PGL claims were paid on a timely basis. The Authority has paid claims due from the Reliance reinsurance contracts totaling \$2,066,980. Management believes that these claims should be classified in Class B. A provision of \$2,066,980 has been set aside for uncollectible re-insurance claims. At 2012, there were no claims open in the 1998-2000 Reliance years, so the PGL Program Committee authorized a return dividend of \$707,055, the balance of the assessment and interest thereon to those members that paid the assessment.

#### 9. Reliance Contingent Receivable (continued)

The Authority estimated that the ultimate cost of Medical Malpractice claims for years 1988 to 2000 (insured by Reliance and re-insurance contracts) to be \$14,660,898. The Board of Directors approved an adjusted supplemental assessment of \$8,641,737, payable over five years, to insure that Medical Malpractice claims were paid on a timely basis. The Authority has paid claims due from the Reliance re-insurance contracts totaling \$9,342,708. As of June 30, 2012, there were no outstanding reserves for the Reliance years.

#### 10. Subsequent Events

The Authority's management evaluated its 2012/13 financial statements for subsequent events through November 22, 2013, the date the financial statements were available to be issued. Management is not aware of any subsequent events that would require recognition or disclosure in the financial statements.

**REQUIRED SUPPLEMENTAL INFORMATION** 

#### CSAC Excess Insurance Authority Required Supplementary Information Schedule of Funding Progress

#### **Schedule of Funding Progress - California Public Employees' Retirement System:**

The Miscellaneous Plan of the CSAC Excess Insurance Authority is a cost sharing multiple-employer defined benefit plan maintained by the California Public Employees Retire System (CalPERS), an agency of the State of California.

|                            |                   |                    |    |                  |              |                 | Unfunded           |
|----------------------------|-------------------|--------------------|----|------------------|--------------|-----------------|--------------------|
| <b>Actuarial Valuation</b> | Entry Age Normal  | Actuarial Value of |    |                  |              |                 | Liability as a     |
| Date                       | Accrued Liability | Assets             | Un | funded Liability | Funded Ratio | Covered Payroll | percent of Payroll |
| June 30, 2008              | \$ 2,780,280,768  | \$ 2,547,323,278   | \$ | 232,957,490      | 91.6%        | \$ 688,606,681  | 33.8%              |
| June 30, 2009              | 3,104,798,222     | 2,758,511,101      |    | 346,287,121      | 88.9%        | 742,981,488     | 46.6%              |
| June 30, 2010              | 3,309,064,934     | 2,946,408,106      |    | 362,656,828      | 89.0%        | 748,401,357     | 48.5%              |

#### **Schedule of Funding Progress - Other Postemployement Benefits (OPEB):**

Refer to footnote 8A for a description of the Plan.

|                            |      |                |     |                 |     |           |              |     |               | Unfunded AAL     |  |
|----------------------------|------|----------------|-----|-----------------|-----|-----------|--------------|-----|---------------|------------------|--|
| <b>Actuarial Valuation</b> | Actu | uarial Accrued | Act | uarial Value of |     |           |              |     |               | (UAAL) as a % of |  |
| Date                       | Li   | ability (AAL)  |     | Assets          | Unf | unded AAL | Funded Ratio | Cov | vered Payroll | Covered Payroll  |  |
| July 1, 2007               | \$   | 313,888        | \$  | -               | \$  | 313,888   | 0.00%        | \$  | 2,663,492     | 11.78%           |  |
| July 1, 2010               |      | 393,045        |     | -               |     | 393,045   | 0.00%        |     | 3,793,952     | 10.36%           |  |

### CSAC EXCESS INSURANCE AUTHORITY RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    | Unpaid Claims and Claim  | Primary<br>Workers'<br>Compensation | Excess<br>Workers'<br>Compensation | Primary<br>General<br>Liability | General<br>Liability I      | General<br>Liability II    | Property               | Medical<br>Malpractice     | Dental                  | Tota<br>June 30, 2013        | Total<br>June 30, 2012          |
|----|--|-------------------------------------|------------------------------------|---------------------------------|-----------------------------|----------------------------|------------------------|----------------------------|-------------------------|------------------------------|---------------------------------|
| A. | Adjustment Expenses at the Beginning of the Fiscal Year  | \$<br>39,795,595                    | \$<br>254,731,443                  | \$<br>1,246,894                 | \$ 87,833,205               | \$<br>17,060,410           | \$ 9,797,472           | \$ 20,782,555              | \$ 2,240,288            | \$ 433,487,862               | \$<br>422,537,521               |
|    | Incurred Claims and Claim Adjustment Expenses: Provision for Claims Current Fiscal Year Prior Fiscal Years | 11,989,737<br>(2,637,443)           | 17,160,279<br>10,280,908           | 201<br>(501,466)                | 20,614,158<br>(437,058)     | 20,605<br>633,357          | 10,634,339             | 5,190,772<br>1,239,115     | 25,691,975<br>-         | 91,302,066<br>8,577,413      | 82,290,774<br>18,785,661        |
| B. | Total Incurred   | 9,352,294                           | 27,441,187                         | (501,265)                       | 20,177,100                  | 653,962                    | 10,634,339             | 6,429,887                  | 25,691,975              | 99,879,479                   | 101,076,435                     |
|    | Payments: Attributable to insured events of the Current Fiscal Year Prior Fiscal Years                     | 5,631,790<br>4,620,058              | 38,785<br>20,584,610               | -<br>144,349                    | -<br>25,051,855             | -<br>9,907,656             | 8,793,309<br>1,744,297 | 3,528<br>3,218,619         | 23,541,975<br>2,240,288 | 38,009,387<br>67,511,732     | 27,492,705<br>62,633,389        |
| C. | Total Payments   | 10,251,848                          | 20,623,395                         | 144,349                         | 25,051,855                  | 9,907,656                  | 10,537,606             | 3,222,147                  | 25,782,263              | 105,521,119                  | 90,126,094                      |
|    | Total Unpaid Claims and Claim<br>Claim Adjustment Expenses at  |                                     |                                    |                                 |                             |                            |                        |                            |                         |                              |                                 |
| D. | End of the Fiscal Year (A+B-C)   | \$<br>38,896,041                    | \$<br>261,549,235                  | \$<br>601,280                   | \$ 82,958,450               | \$<br>7,806,716            | \$ 9,894,205           | \$ 23,990,295              | \$ 2,150,000            | \$ 427,846,222               | \$<br>433,487,862               |
|    | Claims Reported  | \$<br>14,537,790                    | \$<br>237,373,361                  | \$<br>443,239                   | \$ 36,706,332               | \$<br>7,376,714            | \$ 9,818,039           | \$ 10,190,203              | \$ 2,150,000            | \$ 318,595,678               | \$<br>276,684,809               |
|    | Claims Incurred But Not Reported Unallocated Loss  | 1,285,997                           | 13,390,488                         | -                               | 44,237,132                  | -                          | -                      | 12,302,309                 | -                       | 71,215,926                   | 118,784,475                     |
|    | Adjustment Expenses  | 23,072,254                          | 10,785,386                         | 158,041                         | 2,014,986                   | 430,002                    | 76,166                 | 1,497,783                  | -                       | 38,034,618                   | 38,018,578                      |
|    | Total Claim Liabilities  | \$<br>38,896,041                    | \$<br>261,549,235                  | \$<br>601,280                   | \$ 82,958,450               | \$<br>7,806,716            | \$ 9,894,205           | \$ 23,990,295              | \$ 2,150,000            | \$ 427,846,222               | \$<br>433,487,862               |
|    | Current Claim Liabilities<br>Noncurrent Claim Liabilities  | \$<br>10,000,000<br>28,896,041      | \$<br>22,000,000<br>239,549,235    | \$<br>443,239<br>158,041        | \$ 20,000,000<br>62,958,450 | \$<br>7,376,714<br>430,002 | \$ 9,818,039<br>76,166 | \$ 5,000,000<br>18,990,295 | \$ 2,150,000            | \$ 76,787,992<br>351,058,230 | \$<br>74,062,363<br>359,425,499 |
|    | Total Claim Liabilities  | \$<br>38,896,041                    | \$<br>261,549,235                  | \$<br>601,280                   | \$ 82,958,450               | \$<br>7,806,716            | \$ 9,894,205           | \$ 23,990,295              | \$ 2,150,000            | \$ 427,846,222               | \$<br>433,487,862               |

# CSAC EXCESS INSURANCE AUTHORITY REQUIRED SUPPLEMENTAL INFORMATION ALL PROGRAMS NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

### CSAC EXCESS INSURANCE AUTHORITY ALL PROGRAMS

### SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

|    | POLICY YEAR  | June 30,<br>2004                            | June 30,<br>2005                          | June 30,<br>2006                          | June 30,<br>2007                         | June 30,<br>2008                          | June 30,<br>2009                         | June 30,<br>2010                  | June 30,<br>2011                | June 30,<br>2012             | June 30,<br>2013                |
|----|--|---|---|---|--|---|--|-----------------------------------|---------------------------------|------------------------------|---------------------------------|
|    | Earned Premiums Less Ceded Supplemental Assessments          | \$ 206,295,257<br>(62,517,204)<br>5,081,313 | \$ 243,938,309 \$ (65,913,774)            | 263,782,083 \$<br>(74,567,750)            | 203,916,939 \$<br>(80,536,010)           | 228,191,188 \$<br>(85,715,084)            | 205,457,419<br>(90,750,025)              | \$ 219,499,107 (118,671,863)<br>- | \$ 240,734,572 \$ (124,032,299) | 250,968,652<br>(140,284,951) | \$ 265,584,512<br>(134,323,649) |
|    | Dividends Declared<br>Investment Earnings                    | (3,190,427)<br>21,413,618                   | 18,390,000<br>28,807,191                  | 7,499,982<br>21,821,549                   | (110,000)<br>17,579,715                  | -<br>16,901,061                           | (443,156)<br>8,564,585                   | -<br>5,894,988                    | -<br>2,159,164                  | -<br>948,683                 | -<br>568,366                    |
| 1. | Total Revenues Available For Payment of Claims               | 167,082,557                                 | 225,221,726                               | 218,535,864                               | 140,850,644                              | 159,377,165                               | 122,828,823                              | 106,722,232                       | 118,861,437                     | 111,632,384                  | 131,829,229                     |
| 2. | Unallocated Loss<br>Adjustment Expense                       | 10,664,362                                  | 5,664,951                                 | 4,796,913                                 | 5,415,214                                | 5,902,877                                 | 6,015,628                                | 5,921,642                         | 10,744,346                      | 8,530,004                    | 8,738,257                       |
| 3. | Estimated Incurred Claims<br>Less Ceded Claims               | 198,064,537<br>(58,331,400)                 | 201,725,880<br>(56,694,885)               | 218,836,684<br>(64,288,638)               | 161,693,471<br>(71,965,172)              | 191,608,272<br>(78,219,476)               | 168,334,312<br>(74,730,617)              | 188,945,136<br>(113,217,423)      | 215,233,427<br>(118,226,513)    | 213,440,311<br>(134,379,692) | 217,058,972<br>(128,031,003)    |
|    | Net Incurred Claims and<br>Expenses, End of Policy Year      | 139,733,137                                 | 145,030,995                               | 154,548,046                               | 89,728,299                               | 113,388,796                               | 93,603,695                               | 75,727,713                        | 97,006,914                      | 79,060,619                   | 89,027,969                      |
| 4. | Cumulative Paid Claims as of:<br>End of the Policy Year      | 34,371,296                                  | 36,761,975                                | 44,005,375                                | 9,187,924                                | 11,956,063                                | 7,844,284                                | 10,742,041                        | 22,910,691                      | 27,492,705                   | 33,484,425                      |
|    | One Year Later<br>Two Years Later                            | 54,819,191<br>64,797,025                    | 54,029,329<br>71,300,081                  | 60,907,745<br>76,131,247                  | 25,085,043<br>39,839,014                 | 35,294,585<br>76,638,605                  | 31,740,599<br>36,081,133                 | 23,775,301<br>28,979,209          | 32,697,758<br>49,088,083        | 40,019,455                   | -<br>-                          |
|    | Three Years Later Four Years Later Five Years Later          | 74,566,993<br>87,010,245<br>94,309,560      | 83,148,814<br>87,957,626<br>106,818,739   | 86,322,756<br>104,682,472<br>109,858,845  | 81,433,490<br>87,914,156<br>93,783,550   | 91,033,594<br>100,573,280<br>105,408,448  | 56,503,539<br>73,732,143<br>-            | 44,934,510<br>-<br>-              | -<br>-<br>-                     | -<br>-                       | -<br>-                          |
|    | Six Years Later<br>Seven Years Later                         | 100,628,554<br>126,355,339                  | 108,819,289<br>112,455,649                | 115,983,068<br>123,793,180                | 96,876,083                               | -<br>-                                    | -<br>-                                   | -<br>-                            | -                               |                              | -                               |
|    | Eight Years Later<br>Nine Years Later                        | 129,122,510<br>131,318,515                  | 114,407,830                               | -   | -  | <u>-</u><br>-                             | <u>-</u><br>-                            | <u>-</u>                          | <u>-</u>                        | -                            | <u> </u>                        |
| 5. | Reestimated Ceded Claims and Expenses                        | 112,473,377                                 | 48,019,577                                | 58,380,414                                | 17,267,157                               | 45,646,354                                | 41,363,895                               | (5,998,137)                       | 35,153,870                      | 12,951,019                   | (9,954,024)                     |
| 6. | Reestimated Incurred Claims and Expenses                     |   |   |   |  |   |  |                                   |                                 |                              |                                 |
|    | End of the Policy Year<br>One Year Later                     | 132,307,272<br>134,072,134                  | 143,368,596<br>137,714,340                | 141,907,271<br>137,894,002                | 86,935,972<br>94,776,602                 | 108,856,409<br>116,612,623                | 82,784,262<br>86,840,489                 | 67,948,559<br>63,531,812          | 84,470,196<br>93,524,567        | 82,691,793<br>82,225,745     | 92,728,506                      |
|    | Two Years Later<br>Three Years Later<br>Four Years Later     | 134,792,879<br>136,567,660<br>143,143,532   | 127,828,597<br>123,293,150<br>122,668,052 | 137,941,424<br>143,340,917<br>143,328,684 | 96,090,069<br>121,586,773<br>121,087,951 | 123,144,107<br>134,586,152<br>135,006,373 | 90,406,036<br>103,809,213<br>102,537,020 | 77,969,647<br>79,027,007          | 94,624,510                      | -                            | -                               |
|    | Five Years Later Six Years Later                             | 148,659,000<br>147,175,289                  | 132,857,552<br>131,017,300                | 143,594,199<br>144,606,926                | 123,221,028<br>123,195,203               | 136,254,221                               | -  | -<br>-                            | -                               | -<br>-                       | -<br>-                          |
|    | Seven Years Later<br>Eight Years Later<br>Nine Years Later   | 154,677,400<br>156,004,294<br>160,067,766   | 131,953,576<br>132,520,509<br>-           | 143,769,217<br>-<br>-                     | -<br>-<br>-                              | -<br>-<br>-                               | -<br>-<br>-                              | -<br>-<br>-                       | -<br>-<br>-                     | -<br>-<br>-                  | -<br>-<br>-                     |
| 7. | Increase (Decrease) in Estimated Incurred Claims and Expense |   |   |   |  |   |  |                                   |                                 |                              |                                 |

**SUPPLEMENTAL INFORMATION** 

**COMBINING FINANCIAL STATEMENTS** 

### CSAC EXCESS INSURANCE AUTHORITY COMBINING STATEMENT OF NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2013

| ASSETS:                        | Primary<br>Workers'<br>Compensation | Excess<br>Workers'<br>Compensation | Primary<br>General<br>Liability | General<br>Liability I | General<br>Liability II | Property      | Medical<br>Malpractice | Master<br>Rolling<br>OCIP | EIAHealth    | Dental<br>Program | Miscellaneous<br>Programs | General<br>Administration | Iron Point<br>Building | Elimination of<br>Inter-Program<br>Transactions | Totals<br>June 30, 2013 |
|--------------------------------|-------------------------------------|------------------------------------|---------------------------------|------------------------|-------------------------|---------------|------------------------|---------------------------|--------------|-------------------|---------------------------|---------------------------|------------------------|---|-------------------------|
| Current Assets:                |                                     | •                                  |                                 | •                      | •                       | •             | •                      |                           |              | -                 | -                         |                           | -                      |   |                         |
| Petty Cash Fund                | \$ -                                | \$ -                               | \$ -                            | \$ -                   | \$ -                    | \$ -          | \$ -                   | \$ -                      | \$ -         | \$ -              | \$ -                      | \$ 300                    | \$ -                   | \$ -  | \$ 300                  |
| Cash in Banks                  | 3,642,893                           | -                                  | 770,822                         | -                      | -                       | -             | -                      | -                         | -            | -                 | -                         | -                         | 195,981                | -   | 4,609,696               |
| Cash, EIA Treasury             | 5,328,583                           | 20,603,623                         | 226,642                         | 8,937,148              | 539,001                 | -             | 2,148,055              | -                         | 686,509      | 906,410           | 171,731                   | 596,234                   | -                      | -   | 40,143,936              |
| Total Cash & Equivalents       | 8,971,476                           | 20,603,623                         | 997,464                         | 8,937,148              | 539,001                 | -             | 2,148,055              | -                         | 686,509      | 906,410           | 171,731                   | 596,534                   | 195,981                | -   | 44,753,932              |
| Investments                    | 29,036,441                          | 112,272,977                        | 1,235,013                       | 48,700,181             | 2,937,119               | -             | 11,705,153             | -                         | 3,740,917    | 4,939,195         | 935,793                   | 3,248,991                 | -                      | -   | 218,751,780             |
| Accounts Receivable            |                                     |                                    |                                 |                        |                         |               |                        |                           |              |                   |                           |                           |                        |   |                         |
| Due From Members               | 30,466                              | 348,197                            | 165,643                         | -                      | 21,784                  | 13,680,796    | -                      | -                         | 405          | 453,317           | 487,360                   | 34,224                    | -                      | -   | 15,222,192              |
| Investment Income              | 273,539                             | 1,057,671                          | 11,634                          | 458,781                | 27,670                  | -             | 110,269                | -                         | 35,241       | 46,530            | 8,816                     | 30,607                    | -                      | -   | 2,060,758               |
| Re-Insurance Claims            | 1,640,659                           | 2,192,884                          | 210,530                         | -                      | 64,163                  | -             | -                      | -                         | -            | -                 | -                         | -                         | -                      | -   | 4,108,236               |
| Other Receivables              | -                                   | -                                  | -                               | -                      | -                       | -             | -                      | -                         | -            | -                 | -                         | -                         | -                      | -   | -                       |
| Due From Other Funds           | 15,554,286                          | 17,223,714                         | 189,462                         | 7,471,059              | 450,581                 | 250,000       | 1,795,679              | -                         | 573,891      | 757,718           | 143,559                   | 498,425                   | -                      | (44,908,374)                                    | -                       |
| Prepaid Insurance and Expenses |                                     | -                                  | -                               | -                      | -                       | 33,371,391    | 1,606,653              | 1,821,442                 | -            | -                 | 4,825,020                 | 12,218                    | -                      | -   | 41,636,724              |
| Total Current Assets           | 55,506,867                          | 153,699,066                        | 2,809,746                       | 65,567,169             | 4,040,318               | 47,302,187    | 17,365,809             | 1,821,442                 | 5,036,963    | 7,103,170         | 6,572,279                 | 4,420,999                 | 195,981                | (44,908,374)                                    | 326,533,622             |
| Noncurrent Assets:             |                                     |                                    |                                 |                        |                         |               |                        |                           |              |                   |                           |                           |                        |   |                         |
| Investments                    | 28,716,571                          | 111,036,158                        | 1,221,408                       | 48,163,692             | 2,904,764               | _             | 11,576,207             |                           | 3,699,706    | 4,884,784         | 925,484                   | 3,213,199                 | _                      |   | 216,341,973             |
| Accounts Receivable            | 20,710,071                          | 111,000,100                        | 1,221,400                       | 40,100,002             | 2,004,704               |               | 11,010,201             |                           | 0,000,700    | 4,004,704         | 020,404                   | 0,210,100                 |                        |   | 210,041,010             |
| Due from Members               | -                                   | _                                  | _                               | _                      | _                       | _             | _                      | _                         | _            | -                 | _                         | _                         | _                      | -   | _                       |
| Due From Other Funds           | 5,833,788                           | 22,557,061                         | 248.130                         | 9,784,483              | 590.104                 | _             | 2,351,713              | 250,000                   | 751,598      | 992,347           | 188,013                   | 652,763                   | _                      | (44,200,000)                                    | -                       |
| Prepaid Insurance              | -                                   | -                                  | -                               | -                      | -                       | 36,599,422    | -                      | -                         | -            | -                 | -                         | -                         | -                      | -   | 36,599,422              |
| Capital and Intangible Assets  |                                     | -                                  |                                 | -                      |                         |               |                        |                           |              |                   |                           |                           |                        |   |                         |
| Land and Buildings (Net)       | -                                   | -                                  | -                               | -                      | -                       | -             | -                      | -                         | -            | -                 | -                         | -                         | 7,929,968              | -   | 7,929,968               |
| Office Furniture               |                                     | -                                  |                                 | -                      |                         |               |                        |                           |              |                   |                           |                           |                        |   |                         |
| and Equipment (Net)            | -                                   | -                                  | -                               | -                      | -                       | -             | -                      | -                         | -            | -                 | -                         | 682,815                   | -                      | -   | 682,815                 |
| Lease Acquisition Costs (Net)  |                                     | -                                  | -                               | -                      | -                       | -             | -                      | -                         | -            | -                 | -                         | -                         | 64,725                 |   | 64,725                  |
| Total Noncurrent Assets        | 34,550,359                          | 133,593,219                        | 1,469,538                       | 57,948,175             | 3,494,868               | 36,599,422    | 13,927,920             | 250,000                   | 4,451,304    | 5,877,131         | 1,113,497                 | 4,548,777                 | 7,994,693              | (44,200,000)                                    | 261,618,903             |
| Total Assets                   | \$ 90.057.226                       | \$ 287,292,285                     | \$ 4.279,284                    | \$ 123,515,344         | \$ 7,535,186            | \$ 83,901,609 | \$ 31,293,729          | \$ 2,071,442              | \$ 9.488.267 | \$ 12,980,301     | \$ 7,685,776              | \$ 8,969,776              | \$ 8.190.674           | \$ (89,108,374)                                 | \$ 588.152.525          |

#### CSAC EXCESS INSURANCE AUTHORITY COMBINING STATEMENT OF NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2013

| LIABILITIES:  | Primary<br>Workers'<br>Compensation | Excess<br>Workers'<br>Compensation | Primary<br>General<br>Liability | General<br>Liability I | General<br>Liability II | Property     | Medical<br>Malpractice | OCIP       | EIAHealth      | Dental<br>Program | Miscellaneous<br>Programs | General<br>Administration | Iron Point<br>Building   | Elimination of<br>Inter-Program<br>Transactions | Totals<br>June 30, 2013   |
|---|-------------------------------------|------------------------------------|---------------------------------|------------------------|-------------------------|--------------|------------------------|------------|----------------|-------------------|---------------------------|---------------------------|--------------------------|---|---------------------------|
| Current Liabilities: Accounts Payable Deposits from Insurance Companies | \$ 679,225<br>7,015,311             | \$ 63,515<br>500,000               | \$ 30,509                       | \$ 7,625               | \$ 33,443               | \$ 89,575    | \$ 176                 | \$ -       | \$ 38,002      | \$ 9,971          | \$ 2,000,733              | \$ 443,838                | \$ 1,000                 | \$ -  | \$ 3,397,612<br>7,515,311 |
| Due to Other Funds  | -                                   | 11,099,827                         | -                               | -                      | -                       | 32,875,727   | -                      | 503,989    | -              | -                 | -                         | -                         | 429,275                  | (44,908,818)                                    | -                         |
| Due To Members  | 7,522,039                           | 1,185,644                          | 834,242                         | 3,000,000              | -                       | 242,772      | -                      | -          | 8,065,769      | -                 | 81,261                    | -                         | -                        | -   | 20,931,727                |
| Unearned Income   | 14,515                              | 38,139                             | 27,910                          | 23,922                 | -                       | 1,083,818    | 2,943,463              | 1,568,335  | -              | -                 | 3,401,533                 | -                         | 38,169                   | -   | 9,139,804                 |
| Claim Liabilities   | 10,000,000                          | 22,000,000                         | 443,239                         | 20,000,000             | 7,376,714               | 9,818,039    | 5,000,000              | -          | -              | 2,150,000         | -                         | -                         | -                        | -   | 76,787,992                |
| Compensated Absences  | -                                   | -                                  | -                               | -                      | -                       | -            | -                      | -          | -              | -                 | -                         | 58,762                    | -                        | -   | 58,762                    |
| Other Post Employment Benefits  |                                     | -                                  | -                               | -                      | -                       | -            | -                      | -          | -              |                   | -                         | -                         | -                        |   |                           |
| Total Current Liabilities   | 25,231,090                          | 34,887,125                         | 1,335,900                       | 23,031,547             | 7,410,157               | 44,109,931   | 7,943,639              | 2,072,324  | 8,103,771      | 2,159,971         | 5,483,527                 | 502,600                   | 468,444                  | (44,908,818)                                    | 117,831,208               |
| Noncurrent Liabilities:   |                                     |                                    |                                 |                        |                         |              |                        |            |                |                   |                           |                           |                          |   |                           |
| Due to Other Funds  | -                                   | -                                  | -                               | -                      | -                       | 36,849,422   | -                      | -          | _              | -                 | -                         | -                         | 7,350,134                | (44,199,556)                                    | -                         |
| Claim Liabilities:  |                                     |                                    |                                 |                        |                         |              |                        |            |                |                   |                           |                           |                          | ,   |                           |
| Claims Reported   | 4,537,790                           | 215,373,361                        | -                               | 16,706,332             | -                       | -            | 5,190,203              | -          | -              | -                 | -                         | -                         | -                        | -   | 241,807,686               |
| Claims Incurred But   |                                     |                                    |                                 |                        |                         |              |                        |            |                |                   |                           |                           |                          |   | -                         |
| Not Reported  | 1,285,997                           | 13,390,488                         | -                               | 44,237,132             | -                       | -            | 12,302,309             | -          | -              | -                 | -                         | -                         | -                        | -   | 71,215,926                |
| Unallocated Loss Adjustment   |                                     |                                    |                                 |                        |                         |              |                        |            |                |                   |                           |                           |                          |   |                           |
| Expense Payable   | 23,072,254                          | 10,785,386                         | 158,041                         | 2,014,986              | 430,002                 | 76,166       | 1,497,783              | -          | -              | -                 | -                         |                           | -                        | -   | 38,034,618                |
| Compensated Absences  | -                                   | -                                  | -                               | -                      | -                       | -            | -                      | -          | -              | -                 | -                         | 235,050                   | -                        | -   | 235,050                   |
| Other Post Employment Benefits  |                                     |                                    |                                 | -                      |                         |              |                        |            | -              |                   |                           | 412,641                   |                          |   | 412,641                   |
| Total Noncurrent Liabilities  | 28,896,041                          | 239,549,235                        | 158,041                         | 62,958,450             | 430,002                 | 36,925,588   | 18,990,295             | -          | -              |                   | -                         | 647,691                   | 7,350,134                | (44,199,556)                                    | 351,705,921               |
| Total Liabilities   | 54,127,131                          | 274,436,360                        | 1,493,941                       | 85,989,997             | 7,840,159               | 81,035,519   | 26,933,934             | 2,072,324  | 8,103,771      | 2,159,971         | 5,483,527                 | 1,150,291                 | 7,818,578                | (89,108,374)                                    | 469,537,129               |
| NET POSITION:<br>Investment in Capital Assets<br>Unrestricted           | 35,930,095                          | -<br>12,855,925                    | -<br>2,785,343                  | -<br>37,525,347        | (304,973)               | 2,866,090    | -<br>4,359,795         | -<br>(882) | -<br>1,384,496 | 10,820,330        | 2,202,249                 | 682,815<br>7,136,670      | 7,994,693<br>(7,622,597) | -<br>-  | 8,677,508<br>109,937,888  |
| Total Net Position  | \$ 35,930,095                       | \$ 12,855,925                      | \$ 2,785,343                    | \$ 37,525,347          | \$ (304,973)            | \$ 2,866,090 | \$ 4,359,795           | \$ (882)   | \$ 1,384,496   | \$ 10,820,330     | \$ 2,202,249              | \$ 7,819,485              | \$ 372,096               | \$ -  | \$ 118,615,396            |

### CSAC EXCESS INSURANCE AUTHORITY COMBINING STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2013

| OPERATING DEVENUES                                | Primary<br>Workers'<br>Compensation | Excess<br>Workers'<br>Compensation | Primary<br>General<br>Liability | General<br>Liability I  | General<br>Liability II  | Property             | Medical<br>Malpractice | OCIP    | EIAHealth                   | Dental<br>Program | Miscellaneous<br>Programs | General<br>Administration | Iron Point<br>Building | Elimination of<br>Inter-Program<br>Transactions | Totals<br>June 30, 2013     |
|---|-------------------------------------|------------------------------------|---------------------------------|-------------------------|--------------------------|----------------------|------------------------|---------|-----------------------------|-------------------|---------------------------|---------------------------|------------------------|---|-----------------------------|
| OPERATING REVENUES: Premiums for Transferred Risk | \$ 31.945.447                       | ¢ 05.545.500                       | \$ 1.868.680                    | ¢ 2.702.527             | \$ 19.467.217            | £ 40 046 4E4         | ¢ c 204 740 (          | 200.252 | ¢ 220 777 455               | œ.                | \$ 21.320.628             | \$ -                      | œ.                     | \$ -  | ¢ 204 507 702               |
| Broker Fees                                       | 1.209.773                           | \$ 25,515,583<br>2.032.342         | \$ 1,868,680<br>58,209          | \$ 3,702,537<br>587.327 | \$ 19,467,217<br>270,466 | \$ 43,216,154        | \$ 6,294,740 \$ 3.833  | 399,352 | \$ 230,777,455<br>2.248,700 | \$ -<br>941.955   | \$ 21,320,628             | \$ -                      | <b>5</b> -             | \$ -  | \$ 384,507,793<br>7.382.605 |
| Contributions for Retained Risk                   | 20,586,635                          | 36.736.748                         | ,                               | 25.113.042              | 270,466                  | 30,000<br>10.572.624 | 5,399.315              | -       | 2,248,700                   | 30.845.595        | -                         | -                         | -                      | -   | 129,253,959                 |
| Dividend Income                                   | 20,586,635                          | 30,730,748                         | -                               | 25,113,042              | -                        | 112,779              | 5,399,315              | -       | -                           | 30,845,595        | 100,827                   | -                         | -                      | -   | 213,606                     |
| Member Services                                   | -                                   | -                                  | -                               | -                       | -                        | 112,779              | -                      | -       | -                           | -                 | 100,627                   | 640,078                   | -                      | -   | 640,078                     |
| Administration Fees                               | 3,153,887                           | 4.387.860                          | 318.498                         | 1.600.706               | 1,214,351                | 427,723              | 1,054,912              | -       | 459,748                     | -                 | -                         | 040,076                   | -                      | -   | 12.617.685                  |
| Public Entity Fees                                | 154.038                             | 173.643                            | 2,505                           | 43.668                  | 34.189                   | 72,115               | 1,054,912              | -       | 439,746                     | -                 | -                         | -                         | -                      | -   | 480,351                     |
| Other Income                                      | 154,036                             | 700                                | 2,505<br>500                    | 1,500                   | 127,503                  | 478,897              | 193                    | -       | 79,746                      | 199,337           | -                         | 615,514                   | -                      | -   | 1,503,697                   |
| Other Income                                      |                                     | 700                                | 300                             | 1,300                   | 127,503                  | 470,097              |                        |         | 79,740                      | 199,337           |                           | 613,314                   |                        |   | 1,303,697                   |
| <b>Total Operating Revenues</b>                   | 57,049,780                          | 68,846,876                         | 2,248,392                       | 31,048,780              | 21,113,726               | 54,910,292           | 12,752,993             | 399,352 | 233,565,649                 | 31,986,887        | 21,421,455                | 1,255,592                 | -                      | -   | 536,599,774                 |
| OPERATING EXPENSES:                               |                                     |                                    |                                 |                         |                          |                      |                        |         |                             |                   |                           |                           |                        |   |                             |
| Member Dividends                                  | 6,500,000                           | -                                  | 550,000                         | 3,000,000               | -                        | 112,779              | -                      | -       | 17,695                      | -                 | 100,827                   | -                         | -                      | -   | 10,281,301                  |
| Transferred Risk & Insurance Exp                  | 33,191,697                          | 25,364,059                         | 1,868,680                       | 3,619,817               | 19,242,091               | 43,425,949           | 6,292,646              | 399,352 | 229,034,466                 | -                 | 21,320,387                | -                         | -                      | -   | 383,759,144                 |
| Broker Fees                                       | 1,209,773                           | 2,027,274                          | 58,209                          | 587,333                 | 270,466                  | 30,000               | 3,833                  | -       | 2,248,700                   | 948,505           | -                         | -                         | -                      | -   | 7,384,093                   |
| Provision for Claims:                             |                                     |                                    |                                 |                         |                          |                      |                        |         |                             |                   |                           |                           |                        |   |                             |
| Current Year Claims                               | 12,405,000                          | 16,710,957                         | -                               | 20,686,170              | -                        | 10,572,624           | 5,216,626              | -       | -                           | 25,691,975        | -                         | -                         | -                      | -   | 91,283,352                  |
| Prior Year Claims                                 | (2,637,443)                         | 10,280,908                         | (501,466)                       | (437,058)               | 633,357                  | -                    | 1,239,115              | -       | -                           | -                 | -                         | -                         | -                      | -   | 8,577,413                   |
| Unallocated Loss Adjustment                       |                                     |                                    |                                 |                         |                          |                      |                        |         |                             |                   |                           |                           |                        |   |                             |
| Expenses  | (415,263)                           | 449,322                            | 201                             | (72,012)                | 20,605                   | 61,715               | (25,854)               | -       | -                           | -                 | -                         | -                         | -                      | -   | 18,714                      |
| Program Services                                  | 7,841,112                           | 933,662                            | 77,292                          | 191,721                 | 375,720                  | 89,575               | 432,553                | -       | 1,827,696                   | 2,062,533         | -                         | -                         | -                      | -   | 13,831,864                  |
| Member Services & Subsidies                       | -                                   | -                                  | -                               | -                       | -                        | -                    | -                      | -       | -                           | -                 | -                         | 2,192,839                 | -                      | -   | 2,192,839                   |
| General Administrative Services                   | -                                   | -                                  | -                               | -                       | -                        | -                    | -                      | -       | -                           | -                 | -                         | 7,702,622                 | -                      | -   | 7,702,622                   |
| Depreciation                                      | -                                   | -                                  | -                               | -                       | -                        | -                    | -                      | -       | -                           | -                 | -                         | 146,538                   | 130,885                | -   | 277,423                     |
| Building Maintenance                              |                                     | -                                  | -                               | -                       | -                        | -                    | -                      | -       | -                           | -                 | -                         | -                         | 151,947                |   | 151,947                     |
| Total Operating Expenses                          | 58,094,876                          | 55,766,182                         | 2,052,916                       | 27,575,971              | 20,542,239               | 54,292,642           | 13,158,919             | 399,352 | 233,128,557                 | 28,703,013        | 21,421,214                | 10,041,999                | 282,832                | -   | 525,460,712                 |

### CSAC EXCESS INSURANCE AUTHORITY COMBINING STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEAR ENDED JUNE 30, 2013

|  | Primary<br>Workers'<br>Compensation | Excess<br>Workers'<br>Compensation | Primary<br>General<br>Liability | General<br>Liability I | General<br>Liability II | Property     | Medical<br>Malpractice | OCIP  | EIAHealth    | Dental<br>Program | Miscellaneous<br>Programs | General<br>Administration | Iron Point<br>Building | Elimination of<br>Inter-Program<br>Transactions | Totals<br>June 30, 2013 |
|--|-------------------------------------|------------------------------------|---------------------------------|------------------------|-------------------------|--------------|------------------------|-------|--------------|-------------------|---------------------------|---------------------------|------------------------|---|-------------------------|
| OPERATING TRANSFERS IN (OUT): Administration   |                                     |                                    |                                 |                        |                         |              |                        |       |              |                   |                           |                           |                        |   |                         |
| Transfer In                                    | _                                   | _                                  | _                               | _                      | _                       | _            | _                      | _     | _            | _                 | _                         | 7,511,100                 | _                      | (7,511,100)                                     | _                       |
| Transfer Out                                   | (1,429,672)                         | (2,699,623)                        | (484,163)                       | (1,129,789)            | (804,420)               | (264,842)    | (354,202)              | (19)  | (256,770)    | (71,643)          | (15,957)                  | -                         | -                      | 7,511,100                                       | -                       |
| Loss Prevention Training                       | ( , -,- ,                           | ( ,===,==,,                        | ( - , ,                         | ( , -,,                | ( ,,                    | ( - ,- ,     | ( , - ,                | ( - / | (, -,        | ( ,,              | ( -, ,                    |                           |                        | ,- ,  | -                       |
| Transfer In                                    | -                                   | -                                  | -                               | -                      | -                       | -            | -                      | -     | -            | -                 | -                         | 1,901,838                 | -                      | (1,901,838)                                     | -                       |
| Transfer Out                                   | (415,020)                           | (587,931)                          | (47,633)                        | (347,678)              | (171,331)               | (231,674)    | (77,716)               | -     | (17,823)     | (5,032)           | -                         | -                         | -                      | 1,901,838                                       | -                       |
| Rent Transfers                                 |                                     | -                                  | -                               | -                      | -                       | -            | -                      | -     | -            | -                 | -                         | (429,275)                 | 429,275                | -   |                         |
| Total Operating Transfers                      | (1,844,692)                         | (3,287,554)                        | (531,796)                       | (1,477,467)            | (975,751)               | (496,516)    | (431,918)              | (19)  | (274,593)    | (76,675)          | (15,957)                  | 8,983,663                 | 429,275                | -   |                         |
| Operating Income (Loss)                        | (2,889,788)                         | 9,793,140                          | (336,320)                       | 1,995,342              | (404,264)               | 121,134      | (837,844)              | (19)  | 162,499      | 3,207,199         | (15,716)                  | 197,256                   | 146,443                | -   | 11,139,062              |
| NONOPERATING REVENUES (EXPENSES):              |                                     |                                    |                                 |                        |                         |              |                        |       |              |                   |                           |                           |                        |   |                         |
| Investment Income                              | 297,087                             | 722,413                            | 11,192                          | 370,246                | 67,079                  | 632          | 71,756                 | -     | 25,940       | 23,140            | 15,079                    | 30,189                    | -                      | (60,085)  | 1,574,668               |
| Financing Fees                                 | 22,373                              | 8,825                              | -                               | -                      | -                       | 427,738      | -                      | -     | -            | -                 | 1,378                     | -                         |                        | (227,434)                                       | 232,880                 |
| Lease Income                                   | -                                   | -                                  | -                               | -                      | -                       | -            | -                      | -     | -            | -                 | -                         | -                         | 487,378                |   | 487,378                 |
| Building Maintenance                           | -                                   | -                                  | -                               | -                      | -                       | -            | -                      | -     | -            | -                 | -                         | -                         | (129,437)              |   | (129,437)               |
| Depreciation and Amortization                  | -                                   | -                                  | -                               | -                      | -                       | -            | -                      | -     | -            | -                 | -                         | -                         | (216,425)              |   | (216,425)               |
| Investment Expenses                            | -                                   | -                                  | -                               | -                      | -                       | (007.404)    | -                      | (000) | -            | -                 | -                         | (24,550)                  | (50,000)               | - 007.540                                       | (24,550)                |
| Program Financing Expenses  Total Nonoperating |                                     |                                    |                                 |                        |                         | (227,434)    | -                      | (863) |              |                   |                           |                           | (59,222)               | 287,519   |                         |
| Revenues (Expenses)                            | 319,460                             | 731,238                            | 11,192                          | 370,246                | 67,079                  | 200,936      | 71,756                 | (863) | 25,940       | 23,140            | 16,457                    | 5,639                     | 82,294                 | -   | 1,924,514               |
| Changes in Net Assets                          | (2,570,328)                         | 10,524,378                         | (325,128)                       | 2,365,588              | (337,185)               | 322,070      | (766,088)              | (882) | 188,439      | 3,230,339         | 741                       | 202,895                   | 228,737                | -   | 13,063,576              |
| Net Position:                                  |                                     |                                    |                                 |                        |                         |              |                        |       |              |                   |                           |                           |                        |   |                         |
| Beginning of Year                              | 38,500,423                          | 2,331,547                          | 3,110,471                       | 35,159,759             | 32,212                  | 2,544,020    | 5,125,883              | -     | 1,196,057    | 7,589,991         | 2,201,508                 | 7,616,590                 | 143,359                | -   | 105,551,820             |
| Net Position, End of Year                      | \$ 35,930,095                       | \$ 12,855,925                      | \$ 2,785,343                    | \$ 37,525,347          | \$ (304,973)            | \$ 2,866,090 | \$ 4,359,795           | (882) | \$ 1,384,496 | \$ 10,820,330     | \$ 2,202,249              | \$ 7,819,485              | \$ 372,096             | \$ -  | \$ 118,615,396          |

#### CSAC EXCESS INSURANCE AUTHORITY COMBINING STATEMENT OF CASH FLOWS FOR THE FISCAL YEAR ENDED JUNE 30, 2013

|   | Primary<br>Workers' | Excess<br>Workers' | Primary<br>General | General       | General       | December      | Medical       | 0010         | FIALL          | Dental        | Miscellaneous  |                | Iron Point | Elimination of<br>Inter-Program | Totals         |
|---|---------------------|--------------------|--------------------|---------------|---------------|---------------|---------------|--------------|----------------|---------------|----------------|----------------|------------|---------------------------------|----------------|
| CASH FLOWS FROM                                 | Compensation        | Compensation       | Liability          | Liability I   | Liability II  | Property      | Malpractice   | OCIP         | EIAHealth      | Program       | Programs       | Administration | Building   | Transactions                    | June 30, 2013  |
| OPERATING ACTIVITIES:                           |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 | '              |
| Receipts from Members                           | \$ 58,135,947       | \$ 68,600,764      | \$ 1,614,001       | \$ 31,073,796 | \$ 20,908,528 | \$ 53,742,118 | \$ 12,805,242 | \$ 1,967,687 | \$ 233,546,242 | \$ 31 787 605 | \$ 22,222,869  | \$ 1,065,867   | \$ -       | \$ -                            | \$ 537,470,666 |
| Receipts from Others                            | (143,009)           | 1,601,295          | 224.823            | Ψ 01,010,100  | 98.790        | 478.897       | Ψ 12,000,22   | Ψ 1,007,00.  | Ψ 200,0π0,2π.  | Ψ 01,707,000  | - 100,827      |                |            |                                 |                |
| Dividends Paid                                  | (7,000,000)         | 1,001,200          | (550,000)          | _             | 30,730        | (112,779)     |               | _            | (17,695)       | _             | - (100,827)    |                | 3,703      | -                               | (7,781,301)    |
| Claims Paid                                     | (10,251,848)        | (20,623,395)       | (144,349)          | (25,051,855)  | ) (9,907,656) | , , ,         | ,             | -            | (17,000)       | (25,782,263)  | , , ,          | _              | _          | -                               | (105,521,119)  |
| Insurance Purchased                             | (33,191,697)        | (25,364,059)       | , , ,              | (3,619,817)   | , , , ,       | ,             | , , , , ,     |              | (229,034,466)  | (20,102,200)  | - (23,756,362) | ۰ -            | _          | -                               | (390,069,734)  |
| Payments to Suppliers                           | ,                   | ,                  | (1,868,880)        | ,             | , , , , ,     | ,             | , , , , ,     | ,            |                | (2.004.720    | ,              | ,              | (150,947)  |                                 | (390,069,734)  |
| ,   | (7,038,953)         | (2,957,794)        | , , ,              | (786,589)     | ) (1,481,062) | (30,000)      | ) (491,553)   |              | (3,963,690)    | (2,801,730)   | -              | (3,423,541)    |            | -                               | , , , ,        |
| Payments to Employees                           | (2.222.700)         | (4.000.003)        | 440.040            | (2.474.205)   | - 544.000     | 4 000 500     | (720.047)     | - 252.070    |                | /E00 E40      | ., 204 625     | (5,990,456)    |            |                                 | (5,990,456)    |
| Internal Activities                             | (3,223,768)         | (4,869,603)        | 449,648            | (2,174,365)   | 511,362       | 1,603,592     | (729,947)     | 253,970      | (305,899)      | (508,549)     | 9) 201,625     | 8,917,965      | (126,031)  | <del></del>                     |                |
| NET CASH PROVIDED (USED)                        |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 | ,              |
| BY OPERATING ACTIVITIES                         | (2,713,328)         | 16,387,208         | (444,435)          | (558,830)     | ) (9,112,129) | (200,936)     | ) 1,934,985   | 863          | 224,492        | 2,695,063     | 3 (1,331,868)  | 3) 769,941     | (271,189)  | ) -                             | 7,379,837      |
|   |                     |                    | •                  |               |               |               |               | -            |                |               |                |                | -          |                                 |                |
| CASH FLOWS FROM                                 |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 | ,              |
| CAPITAL & RELATED                               |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 | '              |
| FINANCING ACTIVITIES:                           |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 | '              |
| Sale of Bldg, Furniture & Equip                 | -                   | -                  | -                  | -             | -             | -             | -             | -            | -              | -             | -              | -              | -          |                                 | - '            |
| Building Dividend                               | -                   | -                  | -                  | -             | -             | -             | -             | -            | -              | -             | -              | -              | -          |                                 | - '            |
| Purchases of Capital Assets                     |                     |                    |                    |               |               |               |               |              |                |               |                | (322,651)      |            |                                 | (322,651)      |
| NET CASH (USED) BY CAPITAL &                    |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 | ,              |
| BY CAPITAL & RELATED                            |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 | '              |
| FINANCING ACTIVITIES                            |                     |                    |                    |               |               |               |               |              |                |               |                | (322,651)      |            |                                 | (322,651)      |
| CASH FLOWS FROM                                 |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 |                |
| INVESTING ACTIVITIES:                           |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 | '              |
| Lease Receipts                                  | _                   | _                  | _                  | _             | _             | _             | _             | _            |                | _             |                | , _            | 478,027    | _                               | 478,027        |
| Operating Lease Disbursements                   | _                   | _                  | _                  | _             | _             | _             | _             | _            |                | -             |                |                | (129,438)  | 1 -                             | (129,438)      |
| Purchase of Securities                          | (45,039,407)        | (170,729,626)      | (1,484,065)        | (71,588,111)  | (4,484,599)   | , -           | (15,942,257)  | , -          | (5,287,996)    | (7,062,256)   | 6) (1,654,299) | (6,119,395)    |            | -                               | (329,392,011)  |
| Sales of Securities                             | 36,607,125          | 134,425,222        | 1,871,086          | 62,112,935    | ,             | _             | 12,037,884    | _            | 4,351,691      | 3,881,989     | , , , , , , ,  |                |            | -                               | 274,135,411    |
| Cash from Investment Earnings                   | 1,640,858           | 5,646,972          | 84,592             | 2,682,838     |               | 632           |               | _            |                | 158,501       |                |                | _          | (59,222)                        |                |
| Cash from Finance Fees                          | 22,373              | 8,826              | 0-1,002            | 2,002,000     | -             | 427,738       |               | _            | •              | 100,00.       | - 1,378        |                | _          | (228,297)                       |                |
| Finance Fees Paid                               | 22,0.0              | 0,020              | _                  | _             | _             | (227,434)     |               | (863)        |                | _             | - 1,010        |                | (59,222)   | , , ,                           |                |
| Investment Expenses                             | _                   | _                  | -                  | _             | _             | (221,704)     | _             | (003)        | •              | _             | _              | - (24,550)     |            | 207,519                         |                |
| IIIVOSUNOIR EXPONOCO                            |                     |                    |                    |               |               |               |               |              |                |               |                | (24,000)       |            |                                 | (24,000)       |
| NET CASH PROVIDED (USED)                        |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 |                |
| BY INVESTING ACTIVITIES                         | (6,769,051)         | (30,648,606)       | 471,613            | (6,792,338)   | 7,286,480     | 200,936       | (3,387,849)   | (863)        | (748,637)      | (3,021,766)   | 989,888        | (866,486)      | 289,367    | -                               | (42,997,312)   |
|   |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 |                |
| INCREASE (DECREASE) IN CASH                     |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 |                |
| AND CASH EQUIVALENTS                            | (9,482,379)         | (14,261,398)       | 27,178             | (7,351,168)   | ) (1,825,649) | -             | (1,452,864)   | -            | (524,145)      | (326,703)     | 3) (341,980)   | ) (419,196)    | ) 18,178   | -                               | (35,940,126)   |
| CASH AND CASH FOLINAL ENTS                      |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 |                |
| CASH AND CASH EQUIVALENTS,<br>BEGINNING OF YEAR | 18,453,855          | 34,865,021         | 970,286            | 16,288,316    | 2,364,650     |               | 3,600,919     |              | 1,210,654      | 1,233,113     | 513,711        | 1,015,730      | 177,803    | _                               | 80,694,058     |
| BEGINNING OF TEAR                               | 18,453,855          | 34,805,021         | 970,286            | 10,200,310    | 2,364,650     |               | 3,000,919     |              | 1,210,054      | 1,233,113     | 513,711        | 1,015,730      | 177,803    |                                 | 80,094,058     |
|   |                     |                    |                    |               |               |               |               |              |                |               |                |                |            |                                 |                |
| CASH AND CASH EQUIVALENTS,                      |                     |                    |                    |               |               | _             |               | _            |                |               |                |                |            | _                               |                |
| END OF YEAR                                     | \$ 8,971,476        | \$ 20,603,623      | \$ 997,464         | \$ 8,937,148  | \$ 539,001    | \$ -          | \$ 2,148,055  | <u>\$</u> -  | \$ 686,509     | \$ 906,410    | ) \$ 171,731   | \$ 596,534     | \$ 195,981 | _ \$ -                          | \$ 44,753,932  |

#### CSAC EXCESS INSURANCE AUTHORITY COMBINING STATEMENT OF CASH FLOWS FOR THE FISCAL YEAR ENDED JUNE 30, 2013

|  | Primary<br>Workers'<br>Compensation | Excess<br>Workers'<br>Compensation | Primary<br>General<br>Liability | General<br>Liability I | General<br>Liability II | Property     | Medical<br>Malpractice | OCIP        | EIAHealth | Dental<br>Program | Miscellanous<br>Programs | General<br>Administration | Iron Point<br>Building | Elimination of<br>Inter-Program<br>Transactions | Totals<br>June 30, 2013 |
|--|-------------------------------------|------------------------------------|---------------------------------|------------------------|-------------------------|--------------|------------------------|-------------|-----------|-------------------|--------------------------|---------------------------|------------------------|---|-------------------------|
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:                 |                                     |                                    | . (                             |                        |                         |              |                        |             |           |                   | -                        |                           |                        |   |                         |
| Operating Income (Loss)  | \$ (2,889,788)                      | \$ 9,793,140                       | \$ (336,320) \$                 | 1,995,342              | \$ (404,264)            | \$ 121,134   | \$ (837,844)           | \$ (19) \$  | 162,499   | 3,207,199         | \$ (15,716)              | \$ 197,256                | \$ 146,443             | \$ -  | \$ 11,139,062           |
| Adjustments to reconcile operating   |                                     |                                    |                                 |                        |                         |              |                        |             |           |                   |                          |                           |                        |   |                         |
| income to net cash provided  |                                     |                                    |                                 |                        |                         |              |                        |             |           |                   |                          |                           |                        |   |                         |
| (used) by operating activities  Depreciation   | _                                   | _                                  | _                               | _                      | _                       | _            | _                      | _           | _         | _                 | _                        | 146,538                   | 130,885                | _   | 277,423                 |
| Changes in Assets and Liabilities  |                                     |                                    |                                 |                        |                         |              |                        |             |           |                   |                          | 140,550                   | 130,003                |   | 211,425                 |
| Accts & Other Receivables, net   | 537,452                             | 1.874.110                          | 259,715                         | 1,094                  | (50,497)                | (1,076,953)  | 16,289                 | _           | (405)     | 55                | (318,552)                | 10,381                    | _                      | _   | 1,252,689               |
| Due From or To Other Funds   | (1,379,076)                         | (1,582,049)                        | 981.444                         | (696,898)              | 1.487.113               | 2,100,108    | (298,029)              | 253,989     | (31,306)  | (431,874)         | 217,582                  | (65,698)                  | (555,306)              | _   | -,202,000               |
| Prepaid Insurance and Exps   | (1,010,010)                         | (1,002,010)                        | -                               | (000,000)              | -, 101,110              | (1,919,209)  | (133,964)              | (1,821,442) | (0.,000)  | (101,011,         | (2,649,150)              | (50)                      | (000,000)              | _   | (6,523,815)             |
| Accounts and Other Payables  | 1,914,252                           | (522,133)                          | (701,254)                       | 2,992,465              | (834,876)               | (224,903)    | (55,167)               | (1,021,112) | 93,704    | 9,971             | 238,579                  | 449,566                   | 1.000                  | _   | 3,361,204               |
| Unearned Income  | 3,386                               | 6,348                              | (2,406)                         | 23,922                 | (55,911)                | 702,154      | 35,960                 | 1,568,335   | -         |                   | 1,195,389                | -10,000                   | 5,789                  |   | 3,482,966               |
| Claim Liabilities  | (484,291)                           | 6,368,470                          | (645,815)                       | (4,802,743)            | (9,274,299)             | 35,018       | 3,236,268              | -           | _         | (90,288)          | -                        | _                         | -                      | _   | (5,657,680)             |
| Unallocated Loss Adjustment  | (101,201)                           | 0,000,                             | (0.0,0.0)                       | (1,002,110)            | (0,211,200)             | 00,010       | 0,200,200              |             |           | (00,200)          |                          |                           | _                      |   | (0,001,000)             |
| Expense Payable  | (415,263)                           | 449,322                            | 201                             | (72,012)               | 20,605                  | 61,715       | (28,528)               | -           | _         | _                 | _                        | -                         | _                      | _   | 16,040                  |
| Other Liabilities  | ( , ,                               | -                                  |                                 | (,,                    | ,                       |              | (==,===)               | -           | _         | _                 | _                        | 31,948                    | _                      | _   | 31,948                  |
| Capital Assets Net   | -                                   | -                                  | _                               | _                      | _                       | _            | _                      | -           | -         | -                 | -                        | -                         | -                      | -   | -                       |
| NET CASH PROVIDED (USED)   |                                     |                                    |                                 |                        |                         |              |                        |             |           |                   |                          |                           |                        |   |                         |
| BY OPERATING ACTIVITIES  | \$ (2,713,328)                      | \$ 16,387,208                      | \$ (444,435) \$                 | (558,830)              | \$ (9,112,129)          | \$ (200,936) | \$ 1,934,985           | \$ 863 \$   | 224,492   | 2,695,063         | \$ (1,331,868)           | \$ 769,941                | \$ (271,189)           | \$ -  | \$ 7,379,837            |
|  |                                     |                                    | <u> </u>                        |                        |                         |              |                        |             |           |                   |                          |                           |                        |   |                         |
| NONCASH INVESTING, CAPITAL<br>AND FINANCING ACTIVITIES<br>Changes in unrealized gains (loss)<br>on investments | \$ (1,245,869)                      | \$ (4.574.962)                     | \$ (63,680) \$                  | (2.113.921)            | \$ (382.987)            | \$ -         | \$ (409.692)           | \$ - \$     | (148,103) | § (132.118)       | \$ (86,095)              | \$ (172.364)              | \$ -                   | ¢   | \$ (9,329,791)          |

PRIMARY WORKERS' COMPENSATION



# CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|  | June 30, 2013           | June 30, 2012           |
|--|-------------------------|-------------------------|
| ASSETS:  |                         |                         |
| Current Assets:  | Φ 0.040.000             | <b>A</b> 0.054.000      |
| Cash in Banks Cash, EIA Treasury   | \$ 3,642,893            | \$ 9,251,390            |
| •  | 5,328,583               | 9,202,465               |
| TOTAL CASH AND CASH EQUIVALENTS  | 8,971,476               | 18,453,855              |
| Investments  | 29,036,441              | 26,427,296              |
| Accounts Receivable  | 00.400                  | 740.007                 |
| Due from Members Investment Income Receivable                                | 30,466<br>273,539       | 710,927<br>371,442      |
| Reinsurance Claims   | 1,640,659               | 1,497,650               |
| Due from Other Funds   | 15,554,286              | 14,356,097              |
| TOTAL CURRENT ASSETS   | 55,506,867              | 61,817,267              |
| Noncurrent Assets:   |                         |                         |
| Investments  | 28,716,571              | 24,139,302              |
| Due from Other Funds   | 5,833,788               | 5,652,901               |
| TOTAL NONCURRENT ASSETS  | 34,550,359              | 29,792,203              |
| TOTAL ASSETS   | 90,057,226              | 91,609,470              |
| LIABILITIES:   |                         |                         |
| Current Liabilities:   |                         |                         |
| Accounts Payable   | 679,225                 | 714,373                 |
| Dividends Payable to Members   | 6,500,000               | 7,000,000               |
| Other Due to Members   | 1,022,039               | 619,719                 |
| Deposits from Insurance Companies  | 7,015,311               | 4,968,231               |
| Deferred Income from Members Workers' Companyation Claims                    | 14,515<br>10,000,000    | 11,129                  |
| Workers' Compensation Claims   | <del></del>             | 10,000,000              |
| TOTAL CURRENT LIABILITIES  | 25,231,090              | 23,313,452              |
| Noncurrent Liabilities:  |                         |                         |
| Workers' Compensation Claims Liabilities                                     | 4 507 700               | 0.007.000               |
| Claims Reported  | 4,537,790               | 2,007,606               |
| Claims Incurred But Not Reported Unallocated Loss Adjustment Expense Payable | 1,285,997<br>23,072,254 | 4,300,472<br>23,487,517 |
|  |                         |                         |
| TOTAL NONCURRENT LIABILITIES   | 28,896,041              | 29,795,595              |
| TOTAL LIABILITIES  | 54,127,131              | 53,109,047              |
| NET POSITION:  |                         |                         |
| Unrestricted   | 35,930,095              | 38,500,423              |
| TOTAL NET POSITION   | \$ 35,930,095           | \$ 38,500,423           |

# CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| ODEDATING DEVENUES.   |             | June 30, 2013        | June 30, 2012        |
|---|-------------|----------------------|----------------------|
| OPERATING REVENUES: Premiums for Transferred Risk                     |             | \$ 31,945,44         | \$ 30,139,420        |
| Broker Fees   |             | 1,209,77             |                      |
| Contributions for Retained Risk                                       |             | 20,586,63            |                      |
| Administration Fees   |             | 3,153,88             | 2,306,208            |
| Public Entity Fees  |             | 154,03               |                      |
| Other Income  |             |                      |                      |
| TOTAL OPERATING   | G REVENUES  | 57,049,78            | 56,602,146           |
| OPERATING EXPENSES:   |             |                      |                      |
| Pool Dividends to Members   |             | 6,500,00             |                      |
| Primary Workers' Compensation Insurance Premiu                        | ms          | 33,191,69            |                      |
| Broker Fees   |             | 1,209,77             | <i>'</i> 3 1,176,111 |
| Provision for Claims  |             | 40 405 00            | 40,000,000           |
| Current Year Claims   |             | 12,405,00            | • •                  |
| Prior Years' Claims Provision for Unallocated Loss Adjustment Expense | ne.         | (2,637,44<br>(415,26 | •                    |
| Program Services  | ;5          | (413,20              | (13,213)             |
| Claims Administration Services  |             | 6,247,58             | 6,587,867            |
| Actuarial and Consulting Services                                     |             | 113,51               |                      |
| Claims Audits   |             | 36,25                |                      |
| Managed Care Program Review   |             | 90,00                | 00 84,016            |
| Bank Fees and Services  |             | 32,59                | 96 34,327            |
| Web Based Claims System   |             | 44,40                | 00 105,114           |
| Dept. of Industrial Relations Assessment                              |             | 1,276,76             | 800,814              |
| TOTAL OPERATIN  | G EXPENSES  | 58,094,87            | 60,561,940           |
| OPERATING TRANSFERS IN OR (OUT):                                      |             |                      |                      |
| Operating Transfer in for TPA Conversion                              |             |                      | -                    |
| Operating Transfer Out for General Administration                     |             | (1,429,67            | (2) (1,335,811)      |
| Operating Transfer Out for Loss Prevention                            |             | (415,02              |                      |
| •   | TD ANOFEDO  | /4.044.00            | (4.040.007)          |
| TOTAL OPERATING   | IKANSFERS   | (1,844,69            | (1,913,067)          |
| OPERATING IN  | COME (LOSS) | (2,889,78            | (5,872,861)          |
| NONOPERATING REVENUES (EXPENSES):                                     |             |                      |                      |
| Investment Income   |             | 297,08               | 876,115              |
| Member Financing Fees   |             | 22,37                | 39,304               |
| TOTAL NO  | NOPERATING  |                      |                      |
| REVENUE   | (EXPENSES)  | 319,46               | 915,419              |
| CHANGES IN N  | ET POSITION | (2,570,32            | (4,957,442)          |
| Net Position, Beginning of Year                                       |             | 38,500,42            | 23 43,457,865        |
| NET POSITION, E   | ND OF YEAR  | \$ 35,930,09         |                      |
| NET I COMON, I  | D OI ILAN   | Ψ 55,550,03          | Ψ 50,500,423         |

# CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | <u>Ju</u> | ne 30, 2013                |    | June 30, 2012 |
|--|-----------|----------------------------|----|---------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:  |           |                            |    |               |
| Receipts from Members  | \$        | 58,135,947                 | \$ |               |
| Receipts from Others   |           | (143,009)                  |    | 1,656,592     |
| Dividends Paid   |           | (7,000,000)                |    | (7,641,109)   |
| Claims Paid  |           | (10,251,848)               |    | (10,202,736)  |
| Insurance Purchased  |           | (33,191,697)               |    | (30,197,453)  |
| Payments to Suppliers Internal Activities  |           | (7,038,953)<br>(3,223,768) |    | (5,383,144)   |
|  |           | (3,223,766)                |    | (2,982,307)   |
| NET CASH PROVIDED (USED)   |           | (0.740.000)                |    | 4 004 440     |
| BY OPERATING ACTIVITIES  |           | (2,713,328)                | _  | 1,034,112     |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |           |                            |    |               |
| Purchase of Securities   |           | (45,039,407)               |    | (39,374,413)  |
| Sales of Securities  |           | 36,607,125                 |    | 39,724,944    |
| Cash from Investment Earnings  |           | 1,640,858                  |    | 2,128,812     |
| Finance Fees from Members  |           | 22,373                     |    | 39,304        |
| NET CASH PROVIDED (USED)   |           |                            |    |               |
| BY INVESTING ACTIVITIES  |           | (6,769,051)                | _  | 2,518,647     |
| INCREASE (DECREASE) IN CASH AND  |           |                            |    |               |
| CASH EQUIVALENTS   |           | (9,482,379)                |    | 3,552,759     |
| CASH AND CASH EQUIVALENTS:   |           |                            |    |               |
| BEGINNING OF YEAR  |           | 18,453,855                 |    | 14,901,096    |
| END OF YEAR  | \$        | 8,971,476                  | \$ | 18,453,855    |
|  |           |                            |    |               |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET   |           |                            |    |               |
| CASH PROVIDED (USED) BY OPERATING ACTIVITIES:  | ď         | (2.000.700)                | Φ. | (F 070 0C1)   |
| Operating Income (Loss)  | \$        | (2,889,788)                | \$ | (5,872,861)   |
| Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities |           |                            |    |               |
| Changes in Assets and Liabilities  |           |                            |    |               |
| Accounts Receivable, Net   |           | 537,452                    |    | 1,679,589     |
| Due From or To Other Funds   |           | (1,379,076)                |    | (1,069,240)   |
| Deferred Income  |           | 3,386                      |    | 11,129        |
| Accounts and Other Payables  |           | 1,914,252                  |    | 2,160,893     |
| Claim Liabilities  |           | (484,291)                  |    | 4,199,875     |
| Unallocated Loss Adjustment Expense Payable  |           | (415,263)                  |    | (75,273)      |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES   | \$        | (2,713,328)                | \$ |               |
| NONCASH INVESTING, CAPITAL, AND  |           | , , , , , ,                |    | · · ·         |
| FINANCING ACTIVITIES   |           |                            |    |               |
| Changes in unrealized gains (loss) on investments  | \$        | (1,245,869)                | \$ | (1,241,380)   |

# CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    |   | :  | June 30, 2013            | 2  | June 30, 2012            |
|----|---|----|--------------------------|----|--------------------------|
| A. | Unpaid claims and claim adjustment expenses at the beginning of the fiscal year   | \$ | 39,795,595               | \$ | 35,670,993               |
|    | Incurred claims and claim adjustment expenses:  |    |                          |    |                          |
|    | Provision for claims current fiscal year Increase (Decrease) in the provision for   |    | 11,989,737               |    | 12,862,000               |
|    | claims of prior fiscal years  |    | (2,637,443)              |    | 1,465,338                |
| B. | Total incurred claims and claim adjustment expenses   |    | 9,352,294                |    | 14,327,338               |
|    | Payments: Claims and claim adjustment expenses attributable to insured events of the current fiscal year Claims and claim adjustment expenses attributable to insured events of |    | 5,631,790                |    | 5,988,250                |
|    | prior fiscal years  |    | 4,620,058                |    | 4,214,486                |
| C. | Total Payments  |    | 10,251,848               |    | 10,202,736               |
| D. | Total unpaid claims and claim adjustment expenses at the end  |    |                          |    |                          |
|    | of the fiscal year (A+B-C)  | \$ | 38,896,041               | \$ | 39,795,595               |
|    | Current Claim Liabilities Noncurrent Claim Liabilities  | \$ | 10,000,000<br>28,896,041 | \$ | 10,000,000<br>29,795,595 |
|    | Total Claim Liabilities   | \$ | 38,896,041               | \$ | 39,795,595               |

# CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

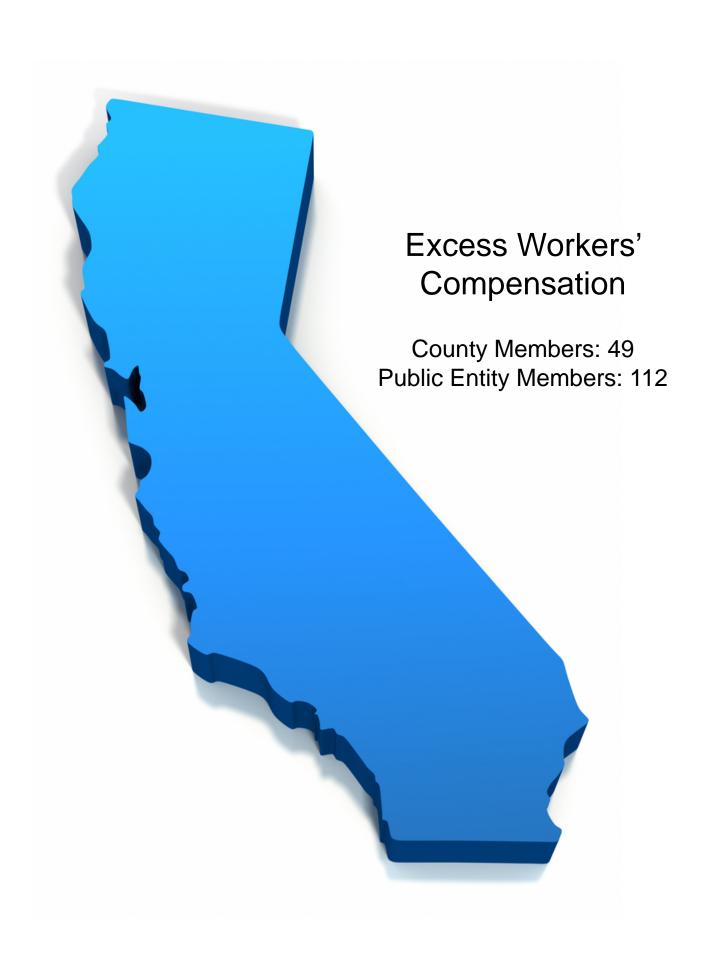
The columns of the schedule show data for successive policy years.

## CSAC EXCESS INSURANCE AUTHORITY PRIMARY WORKERS' COMPENSATION PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

| POLICY YEAR  | June 30,<br>2004   | June 30,<br>2005   | June 30,<br>2006   | June 30,<br>2007   | June 30,<br>2008   | June 30,<br>2009   | June 30,<br>2010                                     | June 30,<br>2011                       | June 30,<br>2012              | June 30,<br>2013           |
|--|--|--|--|--|--|--|--|--|-------------------------------|----------------------------|
| Earned Premiums Less Ceded Supplemental Assessments Dividends Declared   | \$ 62,631,010<br>5,081,313   | . , ,  | \$ 58,793,345<br>-<br>18,500,000   | \$ 46,235,265  | \$ 47,629,119 \$<br>-  | 48,372,518   | 5 45,039,062 \$<br>(24,951,328)                      | 53,048,120 \$<br>(28,900,823)          | 54,860,361 \$<br>(31,324,253) | 54,776,488<br>(33,306,365) |
| Investment Earnings  | 11,052,597   |  | 7,362,426  | 5,307,593  | 5,955,628  | 3,160,153  | 726,610  | 582,469                                | 225,476                       | 151,332                    |
| Total Revenues Available     For Payment of Claims   | 78,764,920   | 98,609,824   | 84,655,771   | 51,542,858   | 53,584,747   | 51,532,671   | 20,814,344   | 24,729,766                             | 23,761,584                    | 21,621,455                 |
| Less Unallocated Loss     Adjustment Expense   | 7,076,647  | 2,463,908  | 1,360,735  | 4,206,776  | 4,522,162  | 4,706,982  | 4,692,391  | 9,035,843                              | 7,311,369                     | 7,109,090                  |
| Estimated Incurred Claims     Less Ceded Claims  | 59,447,726   | 55,759,580   | 47,249,432   | 36,652,243   | 39,052,710   | 34,751,511<br>-  | 41,462,671<br>(24,951,328)                           | 48,774,766<br>(28,900,823)             | 44,186,253<br>(31,324,253)    | 45,711,365<br>(33,306,365) |
| Net Incurred Claims and<br>Expenses, End of Policy Year  | 59,447,726   | 55,759,580   | 47,249,432   | 36,652,243   | 39,052,710   | 34,751,511   | 16,511,343   | 19,873,943                             | 12,862,000                    | 12,405,000                 |
| 4. Cumulative Paid Claims as of:     End of the Policy Year     One Year Later     Two Years Later     Three Years Later     Four Years Later     Five Years Later     Six Years Later     Seven Years Later     Eight Years Later     Nine Years Later        | 7,288,588 18,650,763 26,019,973 30,570,838 35,097,633 36,729,106 38,507,433 61,551,844 61,551,844            | 14,312,455<br>19,787,870<br>23,558,130<br>25,789,387<br>38,239,843<br>38,239,843<br>38,239,843<br>38,239,843 | 5,254,915<br>13,398,470<br>17,722,081<br>20,127,711<br>31,909,840<br>31,909,840<br>31,909,840  | 7,190,327<br>16,927,377<br>22,224,475<br>55,165,957<br>55,165,957<br>55,165,957<br>55,165,957  | 7,806,978<br>18,499,334<br>48,919,481<br>48,919,481<br>48,919,481<br>48,919,481  | 7,763,711<br>26,216,412<br>26,216,412<br>26,216,412<br>26,216,412  | 5,301,114<br>8,672,943<br>9,127,073<br>9,310,650     | 6,304,731<br>10,080,439<br>10,752,137  | 5,988,250<br>9,699,440        | 5,631,790                  |
| <ol><li>Reestimated Ceded Claims<br/>and Expenses</li></ol>  |  | <u> </u>   |  | -  | -  | -  | (30,458,671)   | (36,959,766)                           | (31,778,533)                  | (16,934,839)               |
| 6. Reestimated Incurred Claims and Expenses End of the Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later 7. Increase (Decrease) in Estimated | 59,447,726<br>58,033,953<br>61,551,84*<br>61,551,84*<br>61,551,84*<br>61,551,84*<br>61,551,84*<br>61,551,84* | 50,600,336<br>37,082,786<br>33,355,157<br>33,160,320<br>38,239,843<br>38,239,843<br>38,239,843<br>38,239,843 | 50,364,408<br>31,220,564<br>30,304,725<br>29,652,293<br>31,909,840<br>31,909,840<br>31,909,840 | 36,652,243<br>40,968,782<br>39,855,170<br>55,165,957<br>55,165,957<br>55,165,957<br>55,165,957 | 39,052,710<br>44,407,005<br>48,919,481<br>48,919,481<br>48,919,481<br>48,919,481 | 34,751,511<br>26,216,412<br>26,216,412<br>26,216,412<br>26,216,412 | 11,268,365<br>10,203,556<br>11,868,000<br>11,004,000 | 12,299,892<br>12,700,000<br>11,815,000 | 12,862,000<br>11,441,000      | 12,405,000                 |
| Incurred Claims and Expense from End of the Policy Year  | \$ 2,104,111   | 5 \$ (17,519,737)  | \$ (15,339,592)  | \$ 18,513,714  | 9,866,771 \$   | (8,535,099)  | 5 (5,507,343) \$                                     | (8,058,943) \$                         | (1,421,000) \$                |                            |

From 2004-05 thru 2008-09 the loss portfolio was transferred, therefore, claims will no longer change in these years.

**EXCESS WORKERS' COMPENSATION** 



# CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|  | June 30, 2013                                   | June 30, 2012                                   |
|--|---|---|
| ASSETS:  |   |   |
| Current Assets: Cash, EIA Treasury   | \$ 20,603,623                                   | \$ 34,865,021                                   |
| TOTAL CASH & CASH EQUIVALENTS  | 20,603,623                                      | 34,865,021                                      |
| Investments  | 112,272,977                                     | 100,124,064                                     |
| Accounts Receivable Due from Members Investment Income Receivable Reinsurance Claims Due from Other Funds                        | 348,197<br>1,057,671<br>2,192,884<br>17,223,714 | 621,012<br>1,407,268<br>3,794,179<br>15,853,589 |
| TOTAL CURRENT ASSETS   | 153,699,066                                     | 156,665,133                                     |
| Noncurrent Assets: Investments Due from Other Funds  | 111,036,158<br>22,557,061                       | 91,455,630<br>21,416,924                        |
| TOTAL NONCURRENT ASSETS  | 133,593,219                                     | 112,872,554                                     |
| TOTAL ASSETS   | 287,292,285                                     | 269,537,687                                     |
| LIABILITIES: Current Liabilities: Accounts Payable Deposits from Insurance Companies Due to Members Deferred Income from Members | 63,515<br>500,000<br>1,185,644<br>38,139        | 60,373<br>500,000<br>1,710,919<br>31,791        |
| Due to Other Funds Workers' Compensation Claims  | 11,099,827<br>22,000,000                        | 10,171,614<br>22,000,000                        |
| TOTAL CURRENT LIABILITIES  | 34,887,125                                      | 34,474,697                                      |
| Noncurrent Liabilities: Workers' Compensation Claims Liabilities   |   |   |
| Claims Reported Claims Incurred But Not Reported Unallocated Loss Adjustment Expense Payable                                     | 215,373,361<br>13,390,488<br>10,785,386         | 163,910,983<br>58,484,396<br>10,336,064         |
| TOTAL NONCURRENT LIABILITIES   | 239,549,235                                     | 232,731,443                                     |
| TOTAL LIABILITIES  | 274,436,360                                     | 267,206,140                                     |
| NET POSITION:  |   |   |
| Unrestricted   | 12,855,925                                      | 2,331,547                                       |
| TOTAL NET POSITION   | \$ 12,855,925                                   | \$ 2,331,547                                    |

# CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | <u>June 30, 2013</u> | June 30, 2012 |
|--|----------------------|---------------|
| OPERATING REVENUES:                                |                      |               |
| Premiums for Transferred Risk                      | \$ 25,515,583        | \$ 38,549,543 |
| Broker Fees  | 2,032,342            | 1,946,947     |
| Contributions for Retained Risk                    | 36,736,748           | 17,757,677    |
| Administration Fees                                | 4,387,860            | 4,335,992     |
| Public Entity Fees                                 | 173,643              | 157,416       |
| Other Income                                       | 700                  |               |
| TOTAL OPERATING REVENUES                           | 68,846,876           | 62,747,575    |
| OPERATING EXPENSES:                                |                      |               |
| Excess Workers' Compensation Insurance Premiums    | 25,364,059           | 38,635,206    |
| Broker Fees  | 2,027,274            | 1,942,522     |
| Provision for Claims                               |                      |               |
| Current Year Claims                                | 16,710,957           | 9,095,972     |
| Prior Years' Claims                                | 10,280,908           | 13,526,986    |
| Provision for Unallocated Loss Adjustment Expenses | 449,322              | (396,296)     |
| Program Services Actuarial and Legal Services      | 437,961              | 312,888       |
| Claims Audits                                      | 495,701              | 447,303       |
|  |                      |               |
| TOTAL OPERATING EXPENSES                           | 55,766,182           | 63,564,581    |
| OPERATING TRANSFERS IN OR (OUT):                   |                      |               |
| Operating Transfer Out for General Administration  | (2,699,623)          | (2,483,071)   |
| Operating Transfer Out for Loss Prevention         | (587,931)            | (688,891)     |
| TOTAL OPERATING TRANSFERS                          | (3,287,554)          | (3,171,962)   |
| OPERATING INCOME (LOSS)                            | 9,793,140            | (3,988,968)   |
| NONOPERATING REVENUES (EXPENSES):                  |                      |               |
| Investment Income                                  | 722,413              | 2,357,697     |
| Member Finance Fees                                | 8,825                | 14,373        |
| TOTAL NONOPERATING                                 |                      |               |
| REVENUES (EXPENSES)                                | 731,238              | 2,372,070     |
| CHANGES IN NET POSITION                            | 10,524,378           | (1,616,898)   |
| Net Position, Beginning of Year                    | 2,331,547            | 3,948,445     |
| NET POSITION, END OF YEAR                          | \$ 12,855,925        | \$ 2,331,547  |

# CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | <u>J</u> | June 30, 2013                         |             | June 30, 2012      |  |
|--|----------|---------------------------------------|-------------|--------------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES:  |          |                                       |             |                    |  |
| Receipts from Members  | \$       | 68,600,764                            | \$          | 65,183,324         |  |
| Receipts from Others   | •        | 1,601,295                             | •           | (1,802,376)        |  |
| Claims Paid  |          | (20,623,395)                          |             | (24,313,651)       |  |
| Insurance Purchased  |          | (25,364,059)                          |             | (38,635,206)       |  |
| Payments to Suppliers  |          | (2,957,794)                           |             | (2,772,732)        |  |
| Internal Activities  |          | (4,869,603)                           |             | 2,529,929          |  |
| NET CASH PROVIDED (US  | •        |                                       |             |                    |  |
| BY OPERATING ACTIVIT   | IES      | 16,387,208                            |             | 189,288            |  |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |          |                                       |             |                    |  |
| Purchase of Securities   |          | (170,729,626)                         |             | (146,021,547)      |  |
| Sales of Securities  |          | 134,425,222                           |             | 136,832,963        |  |
| Cash from Investment Earnings  |          | 5,646,972                             | 6,596,210   |                    |  |
| Finance Fees from Members  |          | 8,826                                 |             | 14,373             |  |
| NET CASH PROVIDED (US  | •        |                                       |             |                    |  |
| BY INVESTING ACTIVIT   | IES      | (30,648,606)                          | (2,578,001) |                    |  |
| INCREASE (DECREASE) IN CASH A  |          |                                       |             |                    |  |
| CASH EQUIVALEN   | NTS      | (14,261,398)                          |             | (2,388,713)        |  |
| CASH AND CASH EQUIVALEN<br>BEGINNING OF YE   |          | 34,865,021                            | 37,253,734  |                    |  |
| END OF YE  | AR \$    | 20,603,623                            | \$          | 34,865,021         |  |
|  |          | , , , , , , , , , , , , , , , , , , , |             | , ,                |  |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: |          |                                       |             |                    |  |
| Operating Income (Loss)  | \$       | 9,793,140                             | \$          | (3,988,968)        |  |
| Adjustments to reconcile operating income (loss) to  |          |                                       |             |                    |  |
| net cash provided (used) by operating activities   |          |                                       |             |                    |  |
| Changes in Assets and Liabilities  |          | 4.074.440                             |             | 000 440            |  |
| Accounts Receivable, Net   |          | 1,874,110                             |             | 628,449            |  |
| Due From or To Other Funds   |          | (1,582,049)                           |             | 5,701,891          |  |
| Accounts and Other Payables Deferred Income  |          | (522,133)<br>6,348                    |             | (96,886)<br>31,791 |  |
| Claim Liabilities  |          | 6,368,470                             |             | (1,690,693)        |  |
| Unallocated Loss Adjustment Expense Payable  |          | 449,322                               |             | (396,296)          |  |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES   | \$       | 16,387,208                            | \$          | 189,288            |  |
| NONCASH INVESTING, CAPITAL AND   |          | · · ·                                 |             | · ·                |  |
| FINANCING ACTIVITIES   |          |                                       |             |                    |  |
| Changes in unrealized gains (loss) on investments  | \$       | (4,574,962)                           | \$          | (4,275,946)        |  |

# CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    |  | June 30, 2013                                  | June 30, 2012                                  |
|----|--|--|--|
| A. | Unpaid claims and claim adjustment expenses at the beginning of the fiscal year              | \$ 254,731,443                                 | \$ 256,818,432                                 |
|    | Incurred claims and claim adjustment expenses: Provision for claims                          |  |  |
|    | Current fiscal year Prior fiscal years   | 17,160,279<br>10,280,908                       | 8,699,676<br>13,526,986                        |
| B. | Total incurred claims and claim adjustment expenses  | 27,441,187                                     | 22,226,662                                     |
|    | Payments Attributable to insured events of the<br>Current fiscal year<br>Prior fiscal years: | 38,785<br>20,584,610                           | 23,688<br>24,289,963                           |
| C. | Total Payments   | 20,623,395                                     | 24,313,651                                     |
| D. | Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)      | \$ 261,549,235                                 | \$ 254,731,443                                 |
|    | Current Claim Liabilities Noncurrent Claim Liabilities Total Claim Liabilities               | \$ 22,000,000<br>239,549,235<br>\$ 261,549,235 | \$ 22,000,000<br>232,731,443<br>\$ 254,731,443 |

# CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

### CSAC EXCESS INSURANCE AUTHORITY EXCESS WORKERS' COMPENSATION PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

| POLICY YEAR   | June 30,<br>2004   | June 30,<br>2005   | June 30,<br>2006   | June 30,<br>2007   | June 30,<br>2008   | June 30,<br>2009   | June 30,<br>2010                                     | June 30,<br>2011                       | June 30,<br>2012              | June 30,<br>2013           |
|---|--|--|--|--|--|--|--|--|-------------------------------|----------------------------|
| Earned Premiums Less Ceded Supplemental Assessments Dividends Declared  | \$ 47,496,770<br>(16,752,829)  | \$ 59,989,589 \$ (16,316,467)  | 61,714,023 \$<br>(19,925,812)  | 63,726,804 \$<br>(20,451,452)  | 62,477,689 \$<br>(22,040,208)  | 52,184,473 \$<br>(32,694,500)                                      | 48,146,826 \$<br>(29,508,521)                        | 52,740,463 \$<br>(33,932,092)          | 56,601,782 \$<br>(38,700,636) | 64,743,843<br>(26,470,050) |
| Investment Earnings   | 8,342,588  | 11,871,670   | 9,697,422  | 8,136,786  | 5,666,738  | 1,651,045  | 1,220,516  | 560,530                                | 215,426                       | 111,673                    |
| Total Revenues Available     For Payment of Claims  | 39,086,529   | 55,544,792   | 51,485,633   | 51,412,138   | 46,104,219   | 21,141,018   | 19,858,821   | 19,368,901                             | 18,116,572                    | 38,385,466                 |
| Unallocated Loss     Adjustment Expense   | 1,137,029  | 781,212  | 772,619  | 1,058,996  | 1,195,905  | 827,191  | 782,019  | 710,090                                | 378,418                       | 686,677                    |
| Estimated Incurred Claims     Less Ceded Claims   | 44,089,829<br>(16,752,829)   | 44,540,467<br>(16,316,467)   | 46,912,468<br>(19,925,812)   | 48,038,272<br>(20,451,452)   | 51,656,148<br>(22,040,208)   | 46,380,300<br>(32,694,500)   | 45,844,808<br>(29,508,521)                           | 51,347,831<br>(33,932,092)             | 47,772,920<br>(38,700,636)    | 43,142,223<br>(26,470,050) |
| Net Incurred Claims and<br>Expenses, End of Policy Year   | 27,337,000   | 28,224,000   | 26,986,656   | 27,586,820   | 29,615,940   | 13,685,800   | 16,336,287   | 17,415,739                             | 9,072,284                     | 16,672,173                 |
| 4. Cumulative Paid Claims as of:     End of the Policy Year     One Year Later     Two Years Later     Three Years Later     Four Years Later     Five Years Later     Six Years Later     Seven Years Later     Eight Years Later     Nine Years Later | 385,425<br>700,942<br>2,198,087<br>4,351,637<br>6,881,447<br>10,073,192<br>12,642,204<br>15,459,582<br>17,663,562                        | 19,472<br>457,787<br>964,894<br>1,921,891<br>2,636,394<br>3,505,972<br>4,855,041<br>6,075,289                              | 61,440<br>968,776<br>1,895,972<br>3,603,057<br>4,551,854<br>6,186,031<br>7,667,321<br>11,699,013             | 1,500,771<br>2,930,749<br>4,609,582<br>8,091,482<br>10,871,389<br>13,177,069                   | 149,378<br>2,329,306<br>3,806,626<br>5,996,177<br>8,591,259                      | 80,573<br>253,852<br>662,838<br>5,131,474<br>7,021,243             | 106,437<br>515,533<br>1,281,938                      | 43,862<br>230,188<br>627,868           | 23,688<br>329,202             | 38,785                     |
| Reestimated Ceded Claims     and Expenses   |  | -  | 6,939,747  | 164,888  | -  | 23,163,906   | 14,477,987   | 13,758,104                             | 10,257,600                    | <u>-</u> _                 |
| 6. Reestimated Incurred Claims and Expenses End of the Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later                              | 27,337,000<br>26,032,000<br>22,832,428<br>24,988,811<br>29,097,621<br>33,344,532<br>31,641,103<br>40,828,892<br>42,160,167<br>45,270,049 | 28,224,000<br>25,617,052<br>23,426,328<br>24,021,574<br>23,567,651<br>25,591,580<br>23,606,300<br>24,990,758<br>25,042,717 | 26,986,656<br>32,672,718<br>36,060,675<br>34,774,900<br>33,303,388<br>31,067,050<br>32,034,227<br>30,457,802 | 27,586,820<br>29,842,070<br>28,871,552<br>37,566,684<br>36,058,769<br>39,070,613<br>38,888,948 | 29,615,940<br>28,351,050<br>32,207,743<br>34,698,516<br>36,547,866<br>37,627,214 | 13,685,800<br>20,519,114<br>25,050,003<br>27,689,168<br>27,105,017 | 14,575,340<br>16,902,842<br>18,604,330<br>20,268,964 | 17,415,739<br>18,075,962<br>17,868,492 | 9,072,284<br>9,517,002        | 16,672,173                 |
| Increase (Decrease) in Estimated     Incurred Claims and Expense     from End of the Policy Year  | \$ 17,933,049  | \$ (3,181,283) \$  | 3,471,146 \$   | 11,302,128 \$  | 8,011,274 \$   | 13,419,217 \$  | 3,932,677 \$   | 452,753 \$                             | 444,718 \$                    |                            |

PRIMARY GENERAL LIABILITY



#### CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|   | June 30, 2013                         | June 30, 2012         |
|---|---------------------------------------|-----------------------|
| ASSETS:   |                                       |                       |
| Current Assets:                                 | \$ 770,822                            | Ф 444 OOO             |
| Cash in Banks Cash, EIA Treasury                | \$ 770,822<br>226,642                 | \$ 441,228<br>529,058 |
| •   | · · · · · · · · · · · · · · · · · · · |                       |
| TOTAL CASH & CASH EQUIVALENTS                   | 997,464                               | 970,286               |
| Investments                                     | 1,235,013                             | 1,519,330             |
| Accounts Receivable                             |                                       |                       |
| Due From Members                                | 165,643                               | 200,535               |
| Investment Income Receivable Reinsurance Claims | 11,634<br>210,530                     | 21,355<br>435,353     |
| Due from Other Funds                            | 189,462                               | 1,094,045             |
|   | · · · · · · · · · · · · · · · · · · · |                       |
| TOTAL CURRENT ASSETS                            | 2,809,746                             | 4,240,904             |
| Noncurrent Assets:                              |                                       |                       |
| Investments                                     | 1,221,408                             | 1,387,791             |
| Due from Other Funds                            | 248,130                               | 324,991               |
| TOTAL NONCURRENT ASSETS                         | 1,469,538                             | 1,712,782             |
| TOTAL ASSETS                                    | 4,279,284                             | 5,953,686             |
| LIABILITIES:                                    |                                       |                       |
| Current Liabilities:                            |                                       |                       |
| Accounts Payable                                | 30,509                                | 64,886                |
| Deferred Income                                 | 27,910                                | 30,316                |
| Due to Members                                  | 284,242                               | 1,021,119             |
| Dividends Payable to Members Claim Liabilities  | 550,000<br>443,239                    | 480,000<br>1,089,054  |
|   |                                       |                       |
| TOTAL CURRENT LIABILITIES                       | 1,335,900                             | 2,685,375             |
| Noncurrent Liabilities:                         |                                       |                       |
| Unallocated Loss Adjustment Expense Payable     | 158,041                               | 157,840               |
| TOTAL NONCURRENT LIABILITIES                    | 158,041                               | 157,840               |
| TOTAL LIABILITIES                               | 1,493,941                             | 2,843,215             |
| NET POCITION.                                   |                                       |                       |
| NET POSITION: Unrestricted                      | 2,785,343                             | 3,110,471             |
|   | · · · · · · · · · · · · · · · · · · · |                       |
| TOTAL NET POSITION                              | \$ 2,785,343                          | \$ 3,110,471          |

## CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | June 30, 2013 | June 30, 2012 |
|--|---------------|---------------|
| OPERATING REVENUES:  |               |               |
| Premiums For Transferred Risk                                  | \$ 1,868,680  | \$ 2,035,654  |
| Broker Fees  | 58,209        | 61,251        |
| Administration Fees  | 318,498       | 347,144       |
| Public Entity Fees   | 2,505         | 2,905         |
| Development Fees   | -             | 350           |
| Commutation of Claims and Other Income                         | 500           | 2,225,000     |
| TOTAL OPERATING REVENUES                                       | 2,248,392     | 4,672,304     |
| OPERATING EXPENSES:  |               |               |
| Dividends to Members and Return of Prior Assessment to Members | 550,000       | 1,187,055     |
| Primary Liability Insurance Premiums                           | 1,868,680     | 2,035,654     |
| Broker Fees  | 58,209        | 60,675        |
| Provision for Claims   |               |               |
| Prior Years' Claims  | (501,466)     | 1,577,920     |
| Provision for Unallocated Loss Adjustment Expenses             | 201           | (125,854)     |
| Program Services   |               |               |
| Actuarial Services   | 69,871        | 59,479        |
| Claims Audits  | 3,750         | 5,000         |
| Bank Services and Fees   | 3,671         | 3,354         |
| TOTAL OPERATING EXPENSES                                       | 2,052,916     | 4,803,283     |
| OPERATING TRANSFERS IN OR (OUT):                               |               |               |
| Operating Transfer Out for General Administration              | (484,163)     | (524,152)     |
| Operating Transfer Out for Loss Prevention                     | (47,633)      | (106,868)     |
| TOTAL OPERATING TRANSFERS                                      | (531,796)     | (631,020)     |
| OPERATING INCOME (LOSS)  | (336,320)     | (761,999)     |
| NONOPERATING REVENUE (EXPENSES):                               | <u> </u>      |               |
| Investment Income  | 11,192        | 33,952        |
|  | 11,192        | 33,932        |
| TOTAL NONOPERATING   | 11 100        | 22.052        |
| REVENUES (EXPENSES)  | 11,192        | 33,952        |
| CHANGES IN NET POSITION  | (325,128)     | (728,047)     |
| Net Position, Beginning of Year                                | 3,110,471     | 3,838,518     |
| NET POSITION, END OF YEAR                                      | \$ 2,785,343  | \$ 3,110,471  |

## CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| CASH FLOWS FROM OPERATING ACTIVITIES:                                  | <u>Ju</u> | ne 30, 2013              | <u>Ju</u> | ine 30, 2012             |
|--|-----------|--------------------------|-----------|--------------------------|
|  | Ф         | 4 04 4 004               | Φ         | 0.770.040                |
| Receipts from Members  | \$        | 1,614,001                | \$        | 3,776,649                |
| Receipts from Others Dividends Paid                                    |           | 224,823                  |           | 2,338,007                |
| Claims Paid  |           | (550,000)                |           | (1,187,055)              |
|  |           | (144,349)                |           | (494,777)                |
| Insurance Purchased Payments to Suppliers                              |           | (1,868,680)              |           | (2,035,654)              |
| Internal Activities  |           | (169,878)<br>449,648     |           | (982,120)                |
|  |           | 449,040                  |           | (891,520)                |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES                       |           | (444,435)                |           | 523,530                  |
|  | -         | (444,400)                |           | 020,000                  |
| CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Securities           |           | (1 494 065)              |           | (2.072.656)              |
| Sales of Securities  |           | (1,484,065)<br>1,871,086 |           | (3,073,656)<br>1,835,285 |
| Cash from Investment Earnings  |           | 84,592                   |           | 82,616                   |
| Cash from investment Lamings   |           | 04,532                   |           | 02,010                   |
| NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES                       |           | 471 612                  |           | (1 155 755)              |
| BY INVESTING ACTIVITIES  |           | 471,613                  |           | (1,155,755)              |
| (DECREASE) INCREASE IN CASH AND  |           |                          |           | (                        |
| CASH EQUIVALENTS   |           | 27,178                   |           | (632,225)                |
| CASH AND CASH EQUIVALENTS:   |           | 070 206                  |           | 1 COO E11                |
| BEGINNING OF YEAR  |           | 970,286                  |           | 1,602,511                |
| END OF YEAR  | \$        | 997,464                  | \$        | 970,286                  |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET                       |           |                          |           |                          |
| CASH PROVIDED (USED) BY OPERATING ACTIVITIES:                          |           |                          |           |                          |
| Operating Income (Loss)  | \$        | (336,320)                | \$        | (761,999)                |
| Adjustments to reconcile operating income (loss) to                    | •         | (===,===)                | •         | (101,000)                |
| net cash provided (used) by operating activities                       |           |                          |           |                          |
| Changes in Assets and Liabilities                                      |           |                          |           |                          |
| Accounts Receivable, Net   |           | 259,715                  |           | 208,829                  |
| Due From or To Other Funds   |           | 981,444                  |           | (260,500)                |
| Accounts and Other Payables  |           | (701,254)                |           | 349,596                  |
| Deferred Income  |           | (2,406)                  |           | 30,316                   |
| Claim Liabilities  |           | (645,815)                |           | 1,083,142                |
| Unallocated Loss Adjustment Expense Payable                            |           | 201                      |           | (125,854)                |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES                       | \$        | (444,435)                | \$        | 523,530                  |
| NONCASH INVESTING, CAPITAL, AND  |           |                          |           |                          |
| FINANCING ACTIVITIES Changes in unrealized gains (loss) on investments | æ         | (62 690)                 | æ         | (57.252)                 |
| Changes in unrealized gains (loss) on investments                      | \$        | (63,680)                 | \$        | (57,352)                 |

# CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    |   | <u>J</u> | une 30, 2013                  | <u>J</u> | une 30, 2012                      |
|----|---|----------|-------------------------------|----------|-----------------------------------|
| A. | Unpaid claims and claim adjustment expenses at the beginning of the fiscal year                     | \$       | 1,246,894                     | \$       | 289,605                           |
|    | Incurred claims and claim adjustment expenses:  |          |                               |          |                                   |
|    | Provision for claims of the current fiscal year Increase (Decrease) in the provision for            |          | 201                           |          | (125,854)                         |
|    | claims of prior fiscal years  |          | (501,466)                     |          | 1,577,920                         |
| B. | Total incurred claims and claim adjustment expenses   |          | (501,265)                     |          | 1,452,066                         |
|    | Payments: Claims and claim adjustment expenses attributable to insured events of prior fiscal years |          | 144,349                       |          | 494,777                           |
| C. | Total Payments  |          | 144,349                       |          | 494,777                           |
| D. | Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)             | \$       | 601,280                       | \$       | 1,246,894                         |
|    | Current Claim Liabilities Noncurrent Claim Liabilities Total Claim Liabilities                      | \$       | 443,239<br>158,041<br>601,280 | \$       | 1,089,054<br>157,840<br>1,246,894 |

### CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY PRIMARY GENERAL LIABILITY PROGRAM SCHEDULE OF EARNED PREMIUM CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

| POLICY YEAR  |    | June 30,<br>2004 | June 30,<br>2005 | June 30,<br>2006 | June 30,<br>2007 | June 30,<br>2008 | June 30,<br>2009 | June 30,<br>2010* | June 30,<br>2011* | June 30,<br>2012* | June 30,<br>2013* |
|--|----|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| Insurance Premiums   | \$ | 3,142,062 \$     | 3,673,214 \$     | 3,390,100 \$     | 2,910,577 \$     | 3,300,530 \$     | 3,880,521 \$     | 2,127,964 \$      | 1,888,464 \$      | 2,035,654 \$      | 1,868,680         |
| Less Ceded   |    | (1,600,717)      | (3,014,070)      | (2,642,496)      | (2,478,758)      | (2,368,037)      | (2,627,972)      | (2,127,964)       | (1,888,464)       | (2,035,652)       | (1,868,680)       |
| Supplemental Assessments   |    | -                | -                | -                | -                | -                | -                | -                 | -                 | -                 | -                 |
| Dividends Declared   |    | (111,078)        | (110,000)        | (110,000)        | (110,000)        | -                | (443,156)        | -                 | -                 | -                 | -                 |
| Investment Earnings  |    | 42,063           | 117,253          | 89,881           | 94,806           | 170,133          | 254,033          | -                 | -                 | 576               |                   |
| Total Revenues Available   |    |                  |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| For Payment of Claims  |    | 1,472,330        | 666,397          | 727,485          | 416,625          | 1,102,626        | 1,063,426        | -                 | -                 | 578               | <u> </u>          |
| 2. Unallocated Loss  |    |                  |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| Adjustment Expense   |    | -                | 13,663           | 26,045           | 32,602           | 30,328           | 55,403           | -                 | -                 | -                 |                   |
| 0.5%   |    | 0.044.747        | 4 050 000        | 1 005 000        | 4.044.000        | 0.074.004        | 4 000 000        | 0.407.004         | 1 000 101         | 0.005.050         | 4 000 000         |
| Estimated Incurred Claims     Less Ceded Claims                  |    | 2,914,717        | 1,859,380        | 1,865,386        | 1,944,886        | 2,674,081        | 1,262,000        | 2,127,964         | 1,888,464         | 2,035,652         | 1,868,680         |
| Net Incurred Claims and  |    | (1,600,717)      | (1,768,050)      | (1,695,818)      | (1,772,790)      | (2,311,638)      | (478,055)        | (2,127,964)       | (1,888,464)       | (2,035,652)       | (1,868,680)       |
| Expenses, End of Policy Year                                     |    | 1,314,000        | 91,330           | 169,568          | 172,096          | 362,443          | 783,945          | -                 | -                 | -                 | -                 |
| ,  |    | , ,              | •                | ,                | ,                | ,                | ,                |                   |                   |                   |                   |
| Cumulative Paid Claims as of:                                    |    |                  |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| End of the Policy Year   |    | 20,968           | -                | -                | -                | -                | -                | -                 | -                 | -                 | -                 |
| One Year Later   |    | 268,118          | -                | -                | -                | -                | -                | -                 | -                 | -                 |                   |
| Two Years Later  |    | 781,086          | -                | -                | -                | -                |                  | -                 | -                 |                   |                   |
| Three Years Later  |    | 1,080,064        | -                | -                | -                |                  | 726,551          | -                 |                   |                   |                   |
| Four Years Later   |    | 1,244,756        | -                | -                | <del>.</del>     | 2,474,714        | 774,908          |                   |                   |                   |                   |
| Five Years Later   |    | 1,346,903        | -                | -                | 1,811,186        | 2,569,186        |                  |                   |                   |                   |                   |
| Six Years Later  |    | 1,431,043        | <del>.</del>     | 1,722,638        | 1,811,226        |                  |                  |                   |                   |                   |                   |
| Seven Years Later  |    | 1,433,188        | 1,781,591        | 1,723,108        |                  |                  |                  |                   |                   |                   |                   |
| Eight Years Later  |    | 1,430,675        | 1,804,736        |                  |                  |                  |                  |                   |                   |                   |                   |
| Nine Years Later   |    | 1,430,680        |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| 5. Reestimated Ceded Claims                                      |    |                  |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| and Expenses   | _  | -                | 1,768,050        | 1,695,818        | 1,772,790        | 2,311,638        | 478,055          | 2,204,670         | 1,518,449         | 1,194,942         | 168,891           |
| Reestimated Incurred Claims                                      |    |                  |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| and Expenses   |    |                  |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| End of the Policy Year   |    | 1,314,000        | -                | -                | -                | -                | -                | -                 | -                 | -                 | -                 |
| One Year Later   |    | 1,482,818        | -                | -                | -                | -                | -                | -                 | -                 | -                 |                   |
| Two Years Later  |    | 1,332,996        | -                | -                | -                | -                | -                | -                 | -                 |                   |                   |
| Three Years Later  |    | 1,252,564        | -                | -                | -                | -                | 783,945          | -                 |                   |                   |                   |
| Four Years Later   |    | 1,383,356        | -                | -                | -                | 362,443          | 452,236          |                   |                   |                   |                   |
| Five Years Later   |    | 2,451,906        | -                | -                | 172,096          | 342,604          | . ,              |                   |                   |                   |                   |
| Six Years Later  |    | 2,451,906        | _                | 169,568          | 129,872          | , , , ,          |                  |                   |                   |                   |                   |
| Seven Years Later  |    | 1,433,188        | 91,330           | 100,334          | ,                |                  |                  |                   |                   |                   |                   |
| Eight Years Later  |    | 1,430,675        | 75,006           | ,                |                  |                  |                  |                   |                   |                   |                   |
| Nine Years Later   |    | 1,430,680        |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| Increase (Decrease) in Estimated     Incurred Claims and Expense |    |                  |                  |                  |                  |                  |                  |                   |                   |                   |                   |
| from End of the Policy Year                                      | \$ | 116,680 \$       | (16,324) \$      | (69,234) \$      | (42,224) \$      | (19,839) \$      | (331,709) \$     | - \$              | - \$              | - \$              |                   |
| 8. Net Assets  |    | 41,650           | 577,728          | 601,106          | 254,151          | 729,694          | 555,787          |                   | _                 | 578               |                   |
| 0. 1401/100010   | _  | (111,078)        | 311,120          | 001,100          | 204,101          | 123,034          | 555,767          |                   |                   | 310               |                   |
| * Fully Insured  |    |                  |                  |                  |                  |                  |                  |                   |                   |                   |                   |

<sup>\*</sup> Fully Insured

**GENERAL LIABILITY I** 



#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY I PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|  | June 30, 2013        | June 30, 2012            |
|--|----------------------|--------------------------|
| ASSETS:  |                      |                          |
| Current Assets:                                    |                      |                          |
| Cash, EIA Treasury                                 | \$ 8,937,148         | \$ 16,288,316            |
| TOTAL CASH & CASH EQUIVALENTS                      | 8,937,148            | 16,288,316               |
| Investments Accounts Receivable                    | 48,700,181           | 46,776,178               |
| Due from Members                                   | 450.704              | 1,094                    |
| Investment Income Receivable  Due From Other Funds | 458,781<br>7,471,059 | 657,452<br>7,406,514     |
| TOTAL CURRENT ASSETS                               | 65,567,169           |                          |
|  | 05,507,109           | 71,129,554               |
| Noncurrent Assets: Investments                     | 48,163,692           | 42 726 440               |
| Due From Other Funds                               | 9,784,483            | 42,726,440<br>10,005,605 |
| TOTAL NONCURRENT ASSETS                            | 57,948,175           | 52,732,045               |
|  |                      |                          |
| TOTAL ASSETS                                       | 123,515,344          | 123,861,599              |
| LIABILITIES: Current Liabilities:                  |                      |                          |
| Accounts Payable                                   | 7,625                | 15,160                   |
| Dividends Payable to Members                       | 3,000,000            | -                        |
| Due to Other Funds                                 | -                    | 853,475                  |
| Deferred Income from Members                       | 23,922               | -                        |
| Claims Liabilities                                 | 20,000,000           | 16,000,000               |
| TOTAL CURRENT LIABILITIES                          | 23,031,547           | 16,868,635               |
| Noncurrent Liabilities:<br>Claims Liabilities      |                      |                          |
| Claims Reported                                    | 16,706,332           | 31,953,426               |
| Claims Incurred But Not Reported                   | 44,237,132           | 37,792,781               |
| Unallocated Loss Adjustment Expense Payable        | 2,014,986            | 2,086,998                |
| TOTAL NONCURRENT LIABILITIES                       | 62,958,450           | 71,833,205               |
| TOTAL LIABILITIES                                  | 85,989,997           | 88,701,840               |
| NET POSITION:                                      |                      |                          |
| Unrestricted                                       | 37,525,347           | 35,159,759               |
| TOTAL NET POSITION                                 | \$ 37,525,347        | \$ 35,159,759            |

## CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY I PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | June 30, 2013 | June 30, 2012 |
|--|---------------|---------------|
| OPERATING REVENUES:                                |               |               |
| Premiums for Transferred Risk                      | \$ 3,702,537  | \$ 3,745,830  |
| Broker Fees  | 587,327       | 577,778       |
| Contributions for Retained Risk                    | 25,113,042    | 25,802,112    |
| Administration Fees                                | 1,600,706     | 1,412,347     |
| Public Entity Fees                                 | 43,668        | 44,714        |
| Other Income                                       | 1,500         | 1,500         |
| TOTAL OPERATING REVENUES                           | 31,048,780    | 31,584,281    |
| OPERATING EXPENSES:                                |               |               |
| Pool Dividends to Members                          | 3,000,000     | -             |
| Excess Liability Insurance Premiums                | 3,619,817     | 3,594,508     |
| Broker Fees  | 587,333       | 555,091       |
| Provision for Claims                               |               |               |
| Current Year Claims                                | 20,686,170    | 22,293,407    |
| Prior Years' Claims                                | (437,058)     | (144,333)     |
| Provision for Unallocated Loss Adjustment Expenses | (72,012)      | 96,095        |
| Program Services                                   |               |               |
| Actuarial and Consulting Services                  | 124,079       | 121,467       |
| Legal Expenses                                     | 26,305        | 37,144        |
| Claims Audits                                      | 41,337        | 38,933        |
| TOTAL OPERATING EXPENSES                           | 27,575,971    | 26,592,312    |
| OPERATING TRANSFERS IN OR (OUT):                   |               |               |
| Operating Transfer Out for General Administration  | (1,129,789)   | (1,025,694)   |
| Operating Transfer Out for Loss Prevention         | (347,678)     | (359,655)     |
| TOTAL OPERATING TRANSFERS                          | (1,477,467)   | (1,385,349)   |
| OPERATING INCOME (LOSS)                            | 1,995,342     | 3,606,620     |
| NONOREDATING REVENUES (EVRENCES).                  |               |               |
| NONOPERATING REVENUES (EXPENSES):                  | 070.040       | 4 470 070     |
| Investment Income                                  | 370,246       | 1,170,972     |
| TOTAL NONOPERATING                                 |               |               |
| REVENUES (EXPENSES)                                | 370,246       | 1,170,972     |
| CHANGES IN NET POSITION                            | 2,365,588     | 4,777,592     |
| Net Position, Beginning of Year                    | 35,159,759    | 30,382,167    |
| NET POSITION, END OF YEAR                          | \$ 37,525,347 | \$ 35,159,759 |

## CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY I PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | June 30, 2013  | June 30, 2012  |
|---|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from Members Claims Paid Insurance Purchased Payments to Suppliers Internal Activities   | \$ 31,073,796<br>(25,051,855)<br>(3,619,817)<br>(786,589)<br>(2,174,365) | \$ 32,498,534<br>(14,829,781)<br>(3,594,508)<br>(793,850)<br>(1,877,670) |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  | (558,830)  | 11,402,725   |
| CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Securities Sales of Securities Cash from Investment Earnings  | (71,588,111)<br>62,112,935<br>2,682,838                                  | (77,651,607)<br>63,932,070<br>3,082,144                                  |
| NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES  | (6,792,338)  | (10,637,393)   |
| INCREASE (DECREASE) IN CASH AND<br>CASH EQUIVALENTS   | (7,351,168)  | 765,332  |
| CASH AND CASH EQUIVALENTS:<br>BEGINNING OF YEAR   | 16,288,316   | 15,522,984   |
| END OF YEAR   | \$ 8,937,148   | \$ 16,288,316  |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities Changes in Assets and Liabilities | \$ 1,995,342   | \$ 3,606,620   |
| Accounts Receivable, Net  Due From or To Other Funds  Accounts and Other Payables  Deferred Income  | 1,094<br>(696,898)<br>2,992,465<br>23,922                                | 1,042,413<br>(492,321)<br>(169,375)                                      |
| Claim Liabilities Unallocated Loss Adjustment Expense Payable   | (4,802,743)<br>(72,012)  | 7,319,293<br>96,095  |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  | \$ (558,830)   | \$ 11,402,725  |
| NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES  |  |  |
| Changes in unrealized gains (loss) on investments   | \$ (2,113,921)   | \$ (1,997,838)   |

# CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY I PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    |   |        | June 30, 2013                          | :  | June 30, 2012                          |
|----|---|--------|--|----|--|
| A. | Unpaid claims and claim adjustment expenses at the beginning of the fiscal year   | \$     | 87,833,205                             | \$ | 80,417,817                             |
|    | Incurred claims and claim adjustment expenses:  Provision for claims of the   |        |  |    |  |
|    | current fiscal year Increase (Decrease) in the provision for  |        | 20,614,158                             |    | 22,389,502                             |
|    | claims of prior fiscal years  |        | (437,058)                              |    | (144,333)                              |
| B. | Total incurred claims and claim adjustment expenses   |        | 20,177,100                             |    | 22,245,169                             |
|    | Payments: Claims and claim adjustment expenses attributable to insured events of the current fiscal year Claims and claim adjustment expenses |        | -                                      |    | 241,064                                |
|    | attributable to insured events of prior fiscal years  |        | 25,051,855                             |    | 14,588,717                             |
| C. | Total Payments  |        | 25,051,855                             |    | 14,829,781                             |
| D. | Total unpaid claims and claim adjustment expenses at the end  |        |  |    |  |
|    | of the fiscal year (A+B-C)  | \$     | 82,958,450                             | \$ | 87,833,205                             |
|    | Current Claim Liabilities  Noncurrent Claim Liabilities  Total Claim Liabilities  | \$<br> | 20,000,000<br>62,958,450<br>82,958,450 | \$ | 16,000,000<br>71,833,205<br>87,833,205 |
|    | Total Olaim Liabilities   | Ψ      | 02,000,700                             | Ψ  | 07,000,200                             |

### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY I PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- 2. This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY I PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

| POLICY YEAR  | June 30,<br>2004   | June 30,<br>2005   | Sept. 30<br>2006   | June 30,<br>2007  | June 30,<br>2008   | June 30,<br>2009   | June 30,<br>2010                                     | June 30,<br>2011                       | June 30,<br>2012             | June 30,<br>2013          |
|--|--|--|--|---|--|--|--|--|------------------------------|---------------------------|
| Earned Premiums Less Ceded Supplemental Assessments  | \$ 15,909,273<br>(1,452,279)   | \$ 20,697,278 \$ (1,774,144) -   | 27,739,091 (1,970,174)   | 18,831,951 \$<br>(2,510,249)  | 26,940,406 \$<br>(2,052,476)   | 30,993,979 \$<br>(2,013,394)                                       | 32,772,965 \$<br>(2,381,428)                         | 31,958,996 \$<br>(2,742,959)           | 29,597,496 \$<br>(3,745,830) | 28,876,119<br>(3,702,537) |
| Dividends Declared<br>Investment Earnings  | 663,535  | 4,125,426  | 3,828,011  | 2,615,975   | 3,580,342  | 3,002,423  | 2,338,784  | 919,808                                | 322,647                      | 77,429                    |
| 1. Total Revenues Available  |  |  |  |   |  |  |  |  |                              |                           |
| For Payment of Claims  | 15,120,529   | 23,048,560   | 29,596,928   | 18,937,677  | 28,468,272   | 31,983,008   | 32,730,321   | 30,135,845                             | 26,174,313                   | 25,251,011                |
| 2. Unallocated Loss  |  |  |  |   |  |  |  |  |                              |                           |
| Adjustment Expense   | 26,933   | 20,879   | 69,177   | 26,213  | 89,943   | 173,845  | 170,908  | 424,351                                | 487,832                      | 513,028                   |
| Estimated Incurred Claims     Less Ceded Claims  | 20,775,744<br>(1,452,279)  | 16,884,353<br>(1,774,144)  | 32,178,257<br>(1,970,174)  | 14,191,436<br>(2,510,249)   | 23,929,123<br>(2,052,476)  | 23,946,567<br>(2,013,394)  | 17,650,135<br>(2,381,428)                            | 19,593,744<br>(2,742,959)              | 20,336,498<br>(3,745,830)    | 20,686,170<br>(3,702,537) |
| Net Incurred Claims and<br>Expenses, End of Policy Year  | 19,323,465   | 15,110,209   | 30,208,083   | 11,681,187  | 21,876,647   | 21,933,173   | 15,268,707   | 16,850,785                             | 16,590,668                   | 16,983,633                |
| 4. Cumulative Paid Claims as of:     End of the Policy Year     One Year Later     Two Years Later     Three Years Later     Four Years Later     Five Years Later     Six Years Later     Seven Years Later | 3,425,000<br>6,361,720<br>7,413,913<br>10,069,682<br>15,667,897<br>18,523,052<br>19,659,826<br>19,681,951                                | 258,039<br>1,465,760<br>6,380,972<br>8,000,860<br>13,697,014<br>14,827,986<br>15,333,686                                   | 253,756<br>1,988,739<br>9,206,329<br>15,039,833<br>20,656,595<br>22,690,663<br>25,610,958<br>29,388,908      | 39,758<br>5,524,791<br>8,404,439<br>11,379,531<br>12,657,464<br>13,134,501                    | 2,847<br>2,899,925<br>7,975,068<br>15,431,317<br>18,156,840<br>20,302,454        | 172,455<br>4,894,740<br>9,708,129<br>16,936,818                    | 653,593<br>348,252<br>2,389,423<br>10,758,833        | 104,565<br>2,483,193                   | 241,064<br>666,287           | -                         |
| Eight Years Later<br>Nine Years Later  | 19,681,331<br>19,697,724<br>19,689,744   | 16,042,474   | 29,300,900   |   |  |  |  |  |                              |                           |
| Reestimated Ceded Claims     and Expenses  |  | -  | 2,521,949  | 29,119  | -  | 1,025,000  | 602,767  | -                                      | -                            |                           |
| Reestimated Incurred Claims     and Expenses   |  |  |  |   |  |  |  |  |                              |                           |
| End of the Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later                               | 11,897,600<br>15,484,484<br>16,605,871<br>16,673,500<br>19,917,950<br>20,277,321<br>20,364,548<br>19,781,944<br>19,801,579<br>20,775,744 | 13,539,140<br>12,571,700<br>13,477,743<br>12,223,383<br>12,051,845<br>15,366,909<br>16,281,190<br>16,324,292<br>16,884,353 | 14,621,900<br>22,854,487<br>21,048,207<br>28,697,653<br>28,822,601<br>31,330,377<br>31,329,567<br>32,178,257 | 9,060,956<br>10,508,940<br>11,739,972<br>13,803,748<br>15,616,582<br>14,464,385<br>14,191,436 | 17,706,703<br>19,125,703<br>17,506,533<br>25,395,916<br>23,429,414<br>23,929,123 | 19,883,870<br>25,729,463<br>21,620,740<br>23,001,488<br>23,946,567 | 23,325,840<br>17,577,212<br>18,211,819<br>17,650,135 | 20,293,283<br>21,106,865<br>19,593,744 | 22,293,408<br>20,336,498     | 20,686,170                |
| Increase (Decrease) in Estimated     Incurred Claims and Expense     from End of the Policy Year   | \$ 1,452,279   | \$ 1,774,144 \$  | 1,970,174  | \$ 2,510,249 \$   | 2,052,476 \$   | 2,013,394 \$   | 3 2,381,428 \$                                       | 2,742,959 \$                           | 3,745,830 \$                 | 3,702,537                 |

**GENERAL LIABILITY II** 



#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY II PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|  | June 30, 2013 | June 30, 2012 |
|--|---------------|---------------|
| ASSETS:  |               |               |
| Current Assets:                                |               |               |
| Cash, EIA Treasury                             | \$ 539,001    | \$ 2,364,650  |
| TOTAL CASH & CASH EQUIVALENTS                  | 539,001       | 2,364,650     |
| Investments Accounts Receivable                | 2,937,119     | 6,790,714     |
| Due From Members                               | 21,784        | _             |
| Investment Income Receivable                   | 27,670        | 95,445        |
| Reinsurance Claims                             | 64,163        | 35,450        |
| Due from Other Funds                           | 450,581       | 1,075,238     |
| TOTAL CURRENT ASSETS                           | 4,040,318     | 10,361,497    |
| Noncurrent Assets:                             |               |               |
| Investments                                    | 2,904,764     | 6,202,795     |
| Due from Other Funds                           | 590,104       | 1,452,560     |
| TOTAL NONCURRENT ASSETS                        | 3,494,868     | 7,655,355     |
| TOTAL ASSETS                                   | 7,535,186     | 18,016,852    |
| LIABILITIES:                                   |               |               |
| Current Liabilities:                           |               |               |
| Accounts Payable                               | 33,443        | 868,319       |
| Deferred Income From Members Claim Liabilities | 7 276 744     | 55,911        |
|  | 7,376,714     | 8,200,000     |
| TOTAL CURRENT LIABILITIES                      | 7,410,157     | 9,124,230     |
| Noncurrent Liabilities: Claim Liabilities      |               |               |
| Claims Incurred But Not Reported               | -             | 8,451,013     |
| Unallocated Loss Adjustment Expense Payable    | 430,002       | 409,397       |
| TOTAL NONCURRENT LIABILITIES                   | 430,002       | 8,860,410     |
| TOTAL LIABILITIES                              | 7,840,159     | 17,984,640    |
| NET POSITION:                                  |               |               |
| Unrestricted                                   | (304,973)     | 32,212        |
| TOTAL NET POSITION                             | \$ (304,973)  | \$ 32,212     |

## CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY II PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| OPERATING REVENUES:           Premiums for Transferred Risk         \$ 19,467,217         \$ 18,075,370           Broker Fees         270,466         258,004           Administration Fees         1,214,351         1,072,509           Public Entity Fees         34,189         32,212           Other Income         127,503         408,258           TOTAL OPERATING REVENUES         21,113,726         19,846,353 |
|--|
| Broker Fees       270,466       258,004         Administration Fees       1,214,351       1,072,509         Public Entity Fees       34,189       32,212         Other Income       127,503       408,258  |
| Administration Fees       1,214,351       1,072,509         Public Entity Fees       34,189       32,212         Other Income       127,503       408,258  |
| Public Entity Fees       34,189       32,212         Other Income       127,503       408,258  |
| Other Income 127,503 408,258   |
|  |
| <b>TOTAL OPERATING REVENUES</b> 21,113,726 19,846,353  |
|  |
| OPERATING EXPENSES:  |
| General Liability II Insurance Premiums 19,242,091 17,867,779  |
| Broker Fees 270,466 258,004  |
| Provision for Claims   |
| Prior Years' Claims 633,357 357,577  |
| Provision for Unallocated Loss Adjustment Expenses 20,605 56,826   |
| Program Services   |
| Consulting and Legal Services 357,315 482,969  |
| Actuarial Studies 12,405 18,000  |
| Claim Audits   |
| <b>TOTAL OPERATING EXPENSES</b> 20,542,239 19,050,905  |
| OPERATING TRANSFERS IN OR (OUT):   |
| Operating Transfer Out for General Administration (804,420) (818,097)  |
| Operating Transfer Out for Loss Prevention (171,331) (162,581)   |
| <b>TOTAL OPERATING TRANSFERS</b> (975,751) (980,678)   |
| <b>OPERATING INCOME (LOSS)</b> (404,264) (185,230)   |
| NONOPERATING REVENUES (EXPENSES):  |
| Investment Income 67,079 183,288   |
| TOTAL NONOPERATING   |
| <b>REVENUE (EXPENSES)</b> 67,079 183,288   |
| <b>CHANGES IN NET POSITION</b> (337,185) (1,942)   |
| Net Position, Beginning of Year 32,212 34,154  |
| NET POSITION, END OF YEAR \$ (304,973) \$ 32,212   |

## CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY II PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | June 30, 2013  | June 30, 2012  |
|--|----------------|----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                                  |                |                |
| Receipts from Members  | \$ 20,908,528  | \$ 19,726,396  |
| Receipts from Others   | 98,790         | 1,627,150      |
| Claims Paid  | (9,907,656)    | (7,146,356)    |
| Insurance Purchased  | (19,242,091)   | (17,867,779)   |
| Payments to Suppliers  | (1,481,062)    | (2,222,663)    |
| Internal Activities  | 511,362        | 244,746        |
| NET CASH PROVIDED (USED)   |                |                |
| BY OPERATING ACTIVITIES  | (9,112,129)    | (5,638,506)    |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                  |                |                |
| Purchase of Securities   | (4,484,599)    | (5,989,051)    |
| Sales of Securities  | 11,253,238     | 10,007,064     |
| Cash from Investment Earnings  | 517,841        | 527,690        |
| NET 040H PD0//DED (H0ED)   |                |                |
| NET CASH PROVIDED (USED)   | 7 000 400      | 4 5 45 700     |
| BY INVESTING ACTIVITIES  | 7,286,480      | 4,545,703      |
| INCREASE (DECREASE) IN CASH AND  |                |                |
| CASH EQUIVALENTS   | (1,825,649)    | (1,092,803)    |
|  | ,              | ,              |
| CASH AND CASH EQUIVALENTS:   |                |                |
| BEGINNING OF YEAR  | 2,364,650      | 3,457,453      |
|  |                |                |
| END OF YEAR  | \$ 539,001     | \$ 2,364,650   |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET                       |                |                |
| CASH PROVIDED (USED) BY OPERATING ACTIVITIES:                          |                |                |
| Operating Income (Loss)  | \$ (404,264)   | \$ (185,230)   |
| Adjustments to reconcile operating income (loss) to                    | , , , , ,      | , (,,          |
| net cash provided (used) by operating activities                       |                |                |
| Changes in Assets and Liabilities                                      |                |                |
| Accounts Receivable, Net   | (50,497)       | 1,451,282      |
| Due From Other Funds   | 1,487,113      | 1,225,424      |
| Accounts and Other Payables  | (834,876)      | (1,453,940)    |
| Deferred Income  | (55,911)       | 55,911         |
| Due to Insurance Carriers  | -              | -              |
| Claim Liabilities  | (9,274,299)    | (6,788,779)    |
| Unallocated Loss Adjustment Expense Payable                            | 20,605         | 56,826         |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES                       | ¢ (0.112.120)  | ¢ (5,639,506)  |
| NET CASH PROVIDED (USED) BT OPERATING ACTIVITIES                       | \$ (9,112,129) | \$ (5,638,506) |
| NONOACH INVECTING CARITAL AND  |                |                |
| NONCASH INVESTING, CAPITAL, AND  |                |                |
| FINANCING ACTIVITIES Changes in unrealized (loss) gains an investments | ¢ (202.007\    | ¢ (240.745)    |
| Changes in unrealized (loss) gains on investments                      | \$ (382,987)   | \$ (312,715)   |
| The notes to the financial statements                                  |                |                |
| are an integral part of this statement.                                |                |                |

are an integral part of this statement.

# CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY II PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    |  | 2  | June 30, 2013        | June 30, 2012                |
|----|--|----|----------------------|------------------------------|
| A. | Unpaid claims and claim adjustment expenses at the beginning of the fiscal year  | \$ | 17,060,410           | \$<br>23,792,363             |
|    | Incurred claims and claim adjustment   |    |                      |                              |
|    | expenses:  |    |                      |                              |
|    | Provision for claims of the  |    |                      |                              |
|    | current fiscal year  |    | 20,605               | 56,826                       |
|    | Increase (Decrease) in the provision for   |    | C22 257              | 257 577                      |
|    | claims of prior fiscal years   |    | 633,357              | <br>357,577                  |
| В. | Total incurred claims and claim  |    | 653,962              | 414,403                      |
|    | adjustment expenses  |    |                      |                              |
|    | Payments: Claims and claim adjustment expenses attributable to insured events of |    | 0.007.050            | 7.440.050                    |
|    | prior fiscal years   |    | 9,907,656            | <br>7,146,356                |
| C. | Total Payments   |    | 9,907,656            | <br>7,146,356                |
| D. | Total unpaid claims and claim adjustment expenses at the end                     |    |                      |                              |
|    | of the fiscal year (A+B-C)   | \$ | 7,806,716            | \$<br>17,060,410             |
|    | Current Claim Liabilities  Noncurrent Claim Liabilities                          | \$ | 7,376,714<br>430,002 | \$<br>8,200,000<br>8,860,410 |
|    | Total Claim Liabilities  | \$ | 7,806,716            | \$<br>17,060,410             |
|    |  | _  | <u> </u>             | <br>· · ·                    |

### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY II PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY GENERAL LIABILITY II PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

| POLICY YEAR  | June 30,<br>2004               | June 30,<br>2005            | June 30,<br>2006              | June 30,<br>2007              | June 30,<br>2008           | June 30,<br>2009              | June 30,<br>2010              | June 30,<br>2011              | June 30,<br>2012*          | June 30,<br>2013*            |
|--|--------------------------------|-----------------------------|-------------------------------|-------------------------------|----------------------------|-------------------------------|-------------------------------|-------------------------------|----------------------------|------------------------------|
| Earned Premiums Less Ceded                                       | \$<br>7,921,698<br>(7,921,698) | \$ 8,008,500 \$ (8,008,500) | 12,065,869 \$<br>(12,065,869) | 13,353,917 \$<br>(10,745,015) | 17,300,000<br>(11,300,000) | \$ 18,463,239<br>(10,395,543) | 21,085,943 \$<br>(14,186,489) | 19,925,721 \$<br>(11,346,921) | 18,075,370 \$ (18,075,370) | (19,467,217)<br>(19,467,217) |
| Supplemental Assessments Dividends Declared                      | -                              | -                           | -                             | -                             | -                          | -                             | -                             | -                             | -                          | -                            |
| Investment Earnings  | <br>-                          | -                           | -                             | -                             | -                          | -                             | 1,172,759                     | -                             | -                          | <u> </u>                     |
| Total Revenues Available     For Payment of Claims               | <br>-                          | -                           | -                             | 2,608,902                     | 6,000,000                  | 8,067,696                     | 8,072,213                     | 8,578,800                     | -                          | -                            |
| Unallocated Loss     Adjustment Expense                          | <br>-                          |                             | -                             | _                             | -                          | 116,761                       | 111,652                       | 124,158                       | 56,826                     | 20,605                       |
| Estimated Incurred Claims     Less Ceded Claims                  | <br>7,921,698<br>(7,921,698)   | 8,008,500<br>(8,008,500)    | 12,065,869<br>(12,065,869)    | 13,535,916<br>(10,927,014)    | 17,300,000<br>(11,300,000) | 18,463,239<br>(10,395,543)    | 21,085,943<br>(14,186,489)    | 19,925,721<br>(11,346,921)    | 18,075,370<br>(18,075,370) | 19,467,217<br>(19,467,217)   |
| Net Incurred Claims and<br>Expenses, End of Policy Year          | -                              | -                           | -                             | 2,608,902                     | 6,000,000                  | 8,067,696                     | 6,899,454                     | 8,578,800                     | -                          | -                            |
| Cumulative Paid Claims as of:                                    |                                |                             |                               |                               |                            |                               |                               |                               |                            |                              |
| End of the Policy Year   | -                              | -                           | -                             | -                             | -                          | -                             | -                             | -                             | -                          | -                            |
| One Year Later   | -                              | -                           | -                             | 9,445                         | 897,884                    | -                             | -                             | -                             | -                          |                              |
| Two Years Later  | -                              | -                           | =                             | 16,095                        | 3,247,624                  | 921,340                       |                               | 5,250,000                     |                            |                              |
| Three Years Later  | -                              | -                           | -                             | 2,608,902                     | 6,000,000                  | 8,067,696                     | 4,657,656                     |                               |                            |                              |
| Four Years Later   | -                              | -                           | -                             | 2,608,903                     | 6,000,000                  | 8,067,696                     |                               |                               |                            |                              |
| Five Years Later<br>Six Years Later                              | -                              | -                           | -                             | 2,608,903<br>2,608,903        | 6,000,000                  |                               |                               |                               |                            |                              |
| Seven Years Later  | -                              | -                           | -                             | 2,000,903                     |                            |                               |                               |                               |                            |                              |
| Eight Years Later  | _                              | _                           |                               |                               |                            |                               |                               |                               |                            |                              |
| Nine Years Later   | <br>-                          |                             |                               |                               |                            |                               |                               |                               |                            |                              |
| Reestimated Ceded Claims   |                                |                             |                               |                               |                            |                               |                               |                               |                            |                              |
| and Expenses   | <br>86,202,418                 | 29,460,621                  | 29,374,592                    | 5,112,953                     | 16,252,905                 | 3,791,502                     | 3,104,029                     | -                             | 30,926,500                 | 1,045,000                    |
| Reestimated Incurred Claims     and Expenses                     |                                |                             |                               |                               |                            |                               |                               |                               |                            |                              |
| End of the Policy Year   | -                              | _                           | _                             | 2,608,902                     | 6,000,000                  | 8,067,696                     | 6,899,454                     | 8,578,800                     | -                          | -                            |
| One Year Later   | -                              | -                           | -                             | 2,608,902                     | 6,000,000                  | 8,067,696                     | 7,834,960                     | 8,578,800                     | -                          |                              |
| Two Years Later  | -                              | -                           | -                             | 2,608,902                     | 6,000,000                  | 8,067,696                     | 8,072,213                     | 8,578,800                     |                            |                              |
| Three Years Later  | -                              | -                           | -                             | 2,608,902                     | 6,000,000                  | 8,067,696                     | 8,705,570                     |                               |                            |                              |
| Four Years Later   | -                              | -                           | -                             | 2,608,902                     | 6,000,000                  | 8,067,696                     |                               |                               |                            |                              |
| Five Years Later<br>Six Years Later                              | -                              | -                           | -                             | 2,608,902<br>2,608,902        | 6,000,000                  |                               |                               |                               |                            |                              |
| Seven Years Later  | -                              | -                           | _                             | 2,000,902                     |                            |                               |                               |                               |                            |                              |
| Eight Years Later  | _                              | _                           |                               |                               |                            |                               |                               |                               |                            |                              |
| Nine Years Later   | <br>-                          |                             |                               |                               |                            |                               |                               |                               |                            |                              |
| Increase (Decrease) in Estimated     Incurred Claims and Expense |                                |                             |                               |                               |                            |                               |                               |                               |                            |                              |
| from End of the Policy Year                                      | \$<br>- (                      | \$ - 9                      | - \$                          | - \$                          | -                          | \$ - 9                        | 1,806,116 \$                  | - \$                          | - \$                       | -                            |

<sup>\*</sup> Fully Insured

**PROPERTY** 



## CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|   | June 30, 2013 | <u>June 30, 2012</u> |
|---|---------------|----------------------|
| ASSETS:                                     |               |                      |
| Current Assets:                             | •             | •                    |
| Cash, EIA Treasury                          | \$ -          | \$ -                 |
| TOTAL CASH & CASH EQUIVALENTS               | -             | -                    |
| Accounts Receivable                         |               |                      |
| Due from Members                            | 13,680,796    | 12,603,843           |
| Prepaid Insurance                           | 33,371,391    | 32,451,604           |
| Due from Other Funds                        | 250,000       |                      |
| TOTAL CURRENT ASSETS                        | 47,302,187    | 45,055,447           |
| Noncurrent Assets:                          |               |                      |
| Prepaid Insurance                           | 36,599,422    | 35,600,000           |
| TOTAL NONCURRENT ASSETS                     | 36,599,422    | 35,600,000           |
| TOTAL ASSETS                                | 83,901,609    | 80,655,447           |
| LIABILITIES:                                |               |                      |
| Current Liabilities:                        |               |                      |
| Accounts Payable                            | 89,575        | -                    |
| Due to Other Funds                          | 32,875,727    | 31,775,041           |
| Due to Members                              | 242,772       | 557,250              |
| Deferred Income                             | 1,083,818     | 381,664              |
| Claim Liabilities Aggregate Deductible Pool | 9,818,039     | 9,783,021            |
| TOTAL CURRENT LIABILITIES                   |               |                      |
|   | 44,109,931    | 42,496,976           |
| Noncurrent Liabilities:                     | 00.040.400    | 05 000 000           |
| Due to Other Funds                          | 36,849,422    | 35,600,000           |
| Unallocated Loss Adjustment Expense Payable | 76,166        | 14,451               |
| TOTAL NONCURRENT LIABILITIES                |               | 35,614,451           |
| TOTAL LIABILITIES                           |               |                      |
|   | 81,035,519    | 78,111,427           |
| NET POSITION:                               | 2 966 200     | 2 544 020            |
| Unrestricted                                | 2,866,090     | 2,544,020            |
| TOTAL NET POSITION                          | \$ 2,866,090  | \$ 2,544,020         |

#### CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM

#### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | June 30, 2013 | June 30, 2012 |
|--|---------------|---------------|
| OPERATING REVENUES:                                |               |               |
| Premiums for Transferred Risk                      | \$ 43,216,154 | \$ 40,497,951 |
| Broker Fees  | 30,000        | -             |
| Reinsurance Dividends                              | 112,779       | 64,141        |
| Contributions for Retained Risk                    | 10,572,624    | 9,822,473     |
| Administration Fees                                | 427,723       | 605,795       |
| Public Entity Fees                                 | 72,115        | 70,380        |
| Other Income                                       | 478,897       |               |
| TOTAL OPERATING REVENUES                           | 54,910,292    | 51,060,740    |
| OPERATING EXPENSES:                                |               |               |
| Dividends to Members                               | 112,779       | 64,141        |
| Property Insurance Premiums                        | 43,425,949    | 40,690,278    |
| Broker Fees  | 30,000        | -             |
| Provision for Claims                               |               |               |
| Aggregate Deductible Pool                          | 10,572,624    | 9,822,473     |
| Provision for Unallocated Loss Adjustment Expenses | 61,715        | (64,168)      |
| Program Services                                   |               |               |
| Property Appraisals and Consulting                 | 89,575        | 25,225        |
| TOTAL OPERATING EXPENSES                           | 54,292,642    | 50,537,949    |
| OPERATING TRANSFERS IN OR (OUT):                   |               |               |
| Operating Transfer Out for General Administration  | (264,842)     | (302,710)     |
| Operating Transfer Out for Loss Prevention         | (231,674)     | (197,963)     |
| TOTAL OPERATING TRANSFERS                          | (496,516)     | (500,673)     |
| OPERATING INCOME (LOSS)                            | 121,134       | 22,118        |
| NONOPERATING REVENUES (EXPENSES):                  |               |               |
| Investment Income                                  | 632           | -             |
| Member Financing Fees                              | 427,738       | 499,136       |
| Program Financing Expense                          | (227,434)     | (495,173)     |
| TOTAL NONOPERATING                                 |               |               |
| REVENUES (EXPENSES)                                | 200,936       | 3,963         |
| CHANGES IN NET POSITION                            | 322,070       | 26,081        |
| Net Position, Beginning of Year                    | 2,544,020     | 2,517,939     |
| NET POSITION, END OF YEAR                          | \$ 2,866,090  | \$ 2,544,020  |

## CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | <u>Ju</u> | ine 30, 2013 | <u>Ju</u> | ne 30, 2012 |
|--|-----------|--------------|-----------|-------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:  |           |              |           |             |
| Receipts from Members  | \$        | 53,742,118   | \$        | 50,618,119  |
| Receipts from Others   | •         | 478,897      | ·         | -           |
| Dividends Paid   |           | (112,779)    |           | (64,141)    |
| Claims Paid  |           | (10,537,606) |           | (1,744,297) |
| Insurance Purchased  |           | (45,345,158) | (-        | 42,920,893) |
| Payments to Suppliers  |           | (30,000)     |           | (60,450)    |
| Internal Activities  |           | 1,603,592    |           | (5,832,301) |
| NET CASH PROVIDED (USED)   |           |              |           |             |
| BY OPERATING ACTIVITIES  |           | (200,936)    |           | (3,963)     |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |           |              |           |             |
| Cash from Investment Earnings  |           | 632          |           | -           |
| Member Financing Fees  |           | 427,738      |           | 499,136     |
| Program Financing Expenses   |           | (227,434)    |           | (495,173)   |
| NET CASH PROVIDED (USED)   |           |              |           |             |
| BY INVESTING ACTIVITIES  |           | 200,936      |           | 3,963       |
|  |           |              |           |             |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS   |           | -            |           | -           |
| CASH AND CASH EQUIVALENTS:<br>BEGINNING OF YEAR  |           | -            |           | -           |
| END OF YEAR  | \$        |              | \$        | _           |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: |           |              |           |             |
| Operating Income (Loss)  | \$        | 121,134      | \$        | 22,118      |
| Adjustments to reconcile operating income (loss) to  |           |              |           |             |
| net cash provided (used) by operating activities Changes in Assets and Liabilities             |           |              |           |             |
| Accounts Receivable, Net   |           | (1,076,953)  |           | (649,568)   |
| Due From or To Other Funds   |           | 2,100,108    |           | (5,331,628) |
| Prepaid Insurance  |           | (1,919,209)  |           | (2,230,615) |
| Accounts and Other Payables  |           | (224,903)    |           | (206,919)   |
| Deferred Income  |           | 702,154      |           | 378,641     |
| Claim Liabilities  |           | 35,018       |           | 8,078,175   |
| Unallocated Loss Adjustment Expense Payable  |           | 61,715       |           | (64,167)    |
| ·  | _         |              | _         |             |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES   | \$        | (200,936)    | \$        | (3,963)     |
| NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES   |           |              |           |             |
| Changes in unrealized gains (loss) on investments  | \$        | <u>-</u>     | \$        |             |

#### CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM CONCILIATION OF LINPAID CLAIMS LIABILIT

#### RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    |  | <u>J</u> | lune 30, 2013                    | <u>J</u> | une 30, 2012                     |
|----|--|----------|----------------------------------|----------|----------------------------------|
| A. | Unpaid claims and claim adjustment expenses at the beginning of the fiscal year  | \$       | 9,797,472                        | \$       | 1,783,464                        |
|    | Incurred claims and claim adjustment expenses:  Provision for claims of the current fiscal year  |          | 10,634,339                       |          | 9,758,305                        |
| В. | Total incurred claims and claim adjustment expenses  |          | 10,634,339                       |          | 9,758,305                        |
|    | Payments: Claims and claim adjustment expenses attributable to insured events of the current fiscal year Claims and claim adjustment expenses attributable to insured events of prior fiscal years |          | 8,793,309<br>1,744,297           |          | 1,744,297                        |
| C. | Total Payments   |          | 10,537,606                       |          | 1,744,297                        |
| D. | Total unpaid claims and claim adjustment expenses at the end of the fiscal year (A+B-C)  | \$       | 9,894,205                        | \$       | 9,797,472                        |
|    | Current Claim Liabilities Noncurrent Claim Liabilities Total Claim Liabilities   | \$       | 9,818,039<br>76,166<br>9,894,205 | \$       | 9,783,021<br>14,451<br>9,797,472 |

### CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

#### CSAC EXCESS INSURANCE AUTHORITY PROPERTY PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

| POLICY YEAR   | June 30,<br>2004              | June 30,<br>2005              | June 30,<br>2006           | June 30,<br>2007              | June 30,<br>2008                | June 30,<br>2009              | June 30,<br>2010              | June 30,<br>2011              | June 30,<br>2012              | June 30,<br>2013          |
|---|-------------------------------|-------------------------------|----------------------------|-------------------------------|---------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------------------|
| Earned Premiums Less Ceded Supplemental Assessments             | \$ 33,368,974<br>(30,603,877) | \$ 36,208,713 \$ (28,827,724) | 35,652,060<br>(28,630,965) | \$ 42,921,015 \$ (36,303,667) | 5 53,388,051 \$<br>(40,515,154) | 39,389,017 \$<br>(37,135,310) | 50,550,830 \$<br>(40,061,693) | 48,970,337 \$<br>(39,415,254) | 50,320,424 \$<br>(40,497,951) | 53,788,778<br>(43,216,154 |
| Dividends Declared<br>Investment Earnings                       | -                             | -                             | -                          | -                             | -                               | -                             | -                             | -                             | -                             | -                         |
| Total Revenues Available     For Payment of Claims              | 2,765,097                     | 7,380,989                     | 7,021,095                  | 6,617,348                     | 12,872,897                      | 2,253,707                     | 10,489,137                    | 9,555,083                     | 9,822,473                     | 10,572,624                |
| Unallocated Loss     Adjustment Expense                         |                               | -                             | -                          | <u>-</u>                      | -                               | -                             | -                             | 78,618                        | (64,168)                      | 61,715                    |
| Estimated Incurred Claims     Less Ceded Claims                 | 33,446,708<br>(30,603,877)    | 36,194,683<br>(28,827,724)    | 35,632,642<br>(28,630,965) | 42,892,848<br>(36,303,667)    | 53,339,625<br>(40,515,154)      | 39,149,125<br>(29,149,125)    | 50,061,693<br>(40,061,693)    | 48,415,254<br>(39,415,254)    | 50,497,951<br>(40,497,951)    | 53,215,154<br>(43,216,154 |
| Net Incurred Claims and<br>Expenses, End of Policy Year         | 2,842,831                     | 7,366,959                     | 7,001,677                  | 6,589,181                     | 12,824,471                      | 10,000,000                    | 10,000,000                    | 9,000,000                     | 10,000,000                    | 9,999,000                 |
| 4. Cumulative Paid Claims as of:                                |                               |                               |                            |                               |                                 |                               |                               |                               |                               |                           |
| End of the Policy Year  | 679,281                       | 1,479,675                     | 4,491,799                  | 1,997,597                     | 4,114,386                       | -                             | -                             | 354,341                       |                               | 58,785                    |
| One Year Later  | 2,842,831                     | 3,699,503                     | 7,001,677                  | 6,589,181                     | 12,770,820                      | 4,949,559                     | 9,000,000                     | 2,098,639                     | 3,795,372                     |                           |
| Two Years Later   | 2,842,831                     | 6,678,309                     | 7,001,411                  | 6,589,181                     | 13,847,744                      | 2,013,815                     | 10,489,137                    | 7,782,088                     |                               |                           |
| Three Years Later   | 2,842,831                     | 7,366,959                     | 7,001,411                  | 6,589,181                     | 12,824,471                      | 2,013,815                     | 10,000,000                    |                               |                               |                           |
| Four Years Later Five Years Later                               | 2,842,831                     | 7,366,959                     | 7,001,411<br>7,001,677     | 6,589,181                     | 12,824,471<br>12,824,471        | 10,000,000                    |                               |                               |                               |                           |
| Six Years Later   | 2,842,831<br>2,842,831        | 7,366,959<br>7,366,959        | 7,001,677                  | 6,589,181<br>6,589,181        | 12,024,471                      |                               |                               |                               |                               |                           |
| Seven Years Later   | 2,842,831                     | 7,366,959                     | 7,001,677                  | 0,569,161                     |                                 |                               |                               |                               |                               |                           |
| Eight Years Later   | 2,842,831                     | 7,366,959                     | 7,001,077                  |                               |                                 |                               |                               |                               |                               |                           |
| Nine Years Later  | 2,842,831                     | 7,300,939                     |                            |                               |                                 |                               |                               |                               |                               |                           |
| 5. Reestimated Ceded Claims                                     |                               |                               |                            |                               |                                 |                               |                               |                               |                               |                           |
| and Expenses  | 24,859,499                    | 6,459,551                     | 12,991,722                 | 4,557,487                     | 23,114,011                      | 8,905,816                     | 1,881,925                     | 55,687,083                    | 590,510                       | 5,766,924                 |
| Reestimated Incurred Claims     and Expenses                    |                               |                               |                            |                               |                                 |                               |                               |                               |                               |                           |
| End of the Policy Year  | 2,842,831                     | 7,366,959                     | 7,001,677                  | 6,589,181                     | 12,824,471                      | 2,013,815                     | 1,504,104                     | 2,059,187                     | 9,822,473                     | 10,000,000                |
| One Year Later  | 2,842,831                     | 7,366,959                     | 7,001,677                  | 6,589,181                     | 12,824,471                      | 2,013,815                     | 1,504,104                     | 9,000,000                     | 10,000,000                    |                           |
| Two Years Later   | 2,842,831                     | 7,366,959                     | 7,001,677                  | 6,588,915                     | 12,824,471                      | 2,013,815                     | 10,000,000                    | 9,000,000                     |                               |                           |
| Three Years Later   | 2,842,831                     | 7,366,959                     | 7,001,677                  | 6,588,915                     | 12,824,471                      | 10,000,000                    | 10,000,000                    |                               |                               |                           |
| Four Years Later  | 2,842,831                     | 7,366,959                     | 7,001,677                  | 6,589,181                     | 12,824,471                      | 10,000,000                    |                               |                               |                               |                           |
| Five Years Later  | 2,842,831                     | 7,366,959                     | 7,001,677                  | 6,589,181                     | 12,824,471                      |                               |                               |                               |                               |                           |
| Six Years Later   | 2,842,831                     | 7,366,959                     | 7,001,677                  | 6,589,181                     |                                 |                               |                               |                               |                               |                           |
| Seven Years Later   | 2,842,831                     | 7,366,959                     | 7,001,677                  |                               |                                 |                               |                               |                               |                               |                           |
| Eight Years Later<br>Nine Years Later                           | 2,842,831<br>2,842,831        | 7,366,959                     |                            |                               |                                 |                               |                               |                               |                               |                           |
| 7. Increase (Decrease) in Estimated Incurred Claims and Expense |                               |                               |                            |                               |                                 |                               |                               |                               |                               |                           |
| from End of the Policy Year                                     | \$ - :                        | \$ - \$                       | -                          | \$ - \$                       | - \$                            | - \$                          | - \$                          | - \$                          | - \$                          | 1,000                     |

**MEDICAL MALPRACTICE** 



## CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|   | June 30, 2013 | June 30, 2012     |
|---|---------------|-------------------|
| ASSETS:                                       |               |                   |
| Current Assets:                               |               |                   |
| Cash, EIA Treasury                            | \$ 2,148,055  | \$ 3,600,919      |
| TOTAL CASH & CASH EQUIVALENTS                 | 2,148,055     | 3,600,919         |
| Investments                                   | 11,705,153    | 10,340,985        |
| Accounts Receivable                           |               | 40,000            |
| Due from Members Investment Income Receivable | -<br>110,269  | 16,289<br>145,345 |
| Due from Other Funds                          | 1,795,679     | 1,637,386         |
| Prepaid Insurance                             | 1,606,653     | 1,472,689         |
| TOTAL CURRENT ASSETS                          | 17,365,809    | 17,213,613        |
| Noncurrent Assets:                            |               |                   |
| Investments                                   | 11,576,207    | 9,445,694         |
| Due from Other Funds                          | 2,351,713     | 2,211,977         |
| TOTAL NONCURRENT ASSETS                       | 13,927,920    | 11,657,671        |
| TOTAL ASSETS                                  | 31,293,729    | 28,871,284        |
| LIABILITIES:                                  |               |                   |
| Current Liabilities:                          |               |                   |
| Accounts Payable                              | 176           | 55,343            |
| Unearned Income Claim Liabilities             | 2,943,463     | 2,907,503         |
|   | 5,000,000     | 4,750,000         |
| TOTAL CURRENT LIABILITIES                     | 7,943,639     | 7,712,846         |
| Noncurrent Liabilities: Claims Liabilities    |               |                   |
| Claims Reported                               | 5,190,203     | 4,750,431         |
| Claims Incurred But Not Reported              | 12,302,309    | 9,755,813         |
| Unallocated Loss Adjustment Expense Payables  | 1,497,783     | 1,526,311         |
| TOTAL NONCURRENT LIABILITIES                  | 18,990,295    | 16,032,555        |
| TOTAL LIABILITIES                             | 26,933,934    | 23,745,401        |
| NET POSITION:                                 |               |                   |
| Unrestricted                                  | 4,359,795     | 5,125,883         |
| TOTAL NET POSITION                            | \$ 4,359,795  | \$ 5,125,883      |

## CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| OPERATING REVENUES:           Premiums for Transferred Risk         \$ 6,294,740         \$ 5,905,259           Broker Fees         3,833         2,823           Contributions for Retained Risk         5,399,315         4,269,518           Administration Fees         1,054,912         849,013           Public Entity Fees         193         142           Development Fees         -         1,700           TOTAL OPERATING REVENUES         12,752,993         11,028,455           OPERATING EXPENSES:           Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         64,126         31,315           Actuarial and Consulting Services         64,126         31,315           Claim Administration Services         357,                                |
|---|
| Broker Fees         3,833         2,823           Contributions for Retained Risk         5,399,315         4,269,518           Administration Fees         1,054,912         849,013           Public Entity Fees         193         142           Development Fees         -         1,700           TOTAL OPERATING REVENUES         12,752,993         11,028,455           OPERATING EXPENSES:           Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         64,126         31,315           Actuarial and Consulting Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919 </td |
| Contributions for Retained Risk         5,399,315         4,269,518           Administration Fees         1,054,912         849,013           Public Entity Fees         193         142           Development Fees         -         1,700           TOTAL OPERATING REVENUES         12,752,993         11,028,455           OPERATING EXPENSES:           Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         44,126         31,315           Claim Administration Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration    |
| Administration Fees         1,054,912         849,013           Public Entity Fees         193         142           Development Fees         -         1,700           TOTAL OPERATING REVENUES         12,752,993         11,028,455           OPERATING EXPENSES:           Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         44,126         31,315           Claim Administration Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)  |
| Public Entity Fees         193         142           Development Fees         -         1,700           TOTAL OPERATING REVENUES         12,752,993         11,028,455           OPERATING EXPENSES:           Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         64,126         31,315           Actuarial and Consulting Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)  |
| Development Fees         -         1,700           TOTAL OPERATING REVENUES         12,752,993         11,028,455           OPERATING EXPENSES:           Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         64,126         31,315           Actuarial and Consulting Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)   |
| TOTAL OPERATING REVENUES         12,752,993         11,028,455           OPERATING EXPENSES:           Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         46,126         31,315           Claim Administration Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)  |
| OPERATING EXPENSES:           Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         64,126         31,315           Claim Administration Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)   |
| Pool Dividends to Members         -         2,000,000           Medical Malpractice Insurance Premiums         6,292,646         5,899,063           Broker Fees         3,833         2,823           Provision for Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         40,126         31,315           Claim Administration Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)   |
| Medical Malpractice Insurance Premiums       6,292,646       5,899,063         Broker Fees       3,833       2,823         Provision for Claims       5,216,626       5,188,335         Prior Years' Claims       1,239,115       1,926,900         Provision for Unallocated Loss Adjustment Expenses       (25,854)       83,964         Program Services:       64,126       31,315         Claim Administration Services       357,177       311,368         Loss Prevention Training       11,250       17,252         TOTAL OPERATING EXPENSES       13,158,919       15,461,020         OPERATING TRANSFERS IN OR (OUT):         Operating Transfer Out for General Administration       (354,202)       (323,581)   |
| Broker Fees       3,833       2,823         Provision for Claims       5,216,626       5,188,335         Prior Years' Claims       1,239,115       1,926,900         Provision for Unallocated Loss Adjustment Expenses       (25,854)       83,964         Program Services:       4       Actuarial and Consulting Services       64,126       31,315         Claim Administration Services       357,177       311,368       1,250       17,252         Loss Prevention Training       11,250       17,252       17,252         TOTAL OPERATING EXPENSES       13,158,919       15,461,020         OPERATING TRANSFERS IN OR (OUT):         Operating Transfer Out for General Administration       (354,202)       (323,581)  |
| Provision for Claims           Current Year Claims         5,216,626         5,188,335           Prior Years' Claims         1,239,115         1,926,900           Provision for Unallocated Loss Adjustment Expenses         (25,854)         83,964           Program Services:         4         4           Actuarial and Consulting Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)  |
| Current Year Claims       5,216,626       5,188,335         Prior Years' Claims       1,239,115       1,926,900         Provision for Unallocated Loss Adjustment Expenses       (25,854)       83,964         Program Services:       4       31,315         Actuarial and Consulting Services       357,177       311,368         Claim Administration Services       357,177       311,368         Loss Prevention Training       11,250       17,252         TOTAL OPERATING EXPENSES       13,158,919       15,461,020         OPERATING TRANSFERS IN OR (OUT):         Operating Transfer Out for General Administration       (354,202)       (323,581)  |
| Prior Years' Claims       1,239,115       1,926,900         Provision for Unallocated Loss Adjustment Expenses       (25,854)       83,964         Program Services:  |
| Provision for Unallocated Loss Adjustment Expenses (25,854) 83,964  Program Services:  Actuarial and Consulting Services 64,126 31,315  Claim Administration Services 357,177 311,368  Loss Prevention Training 11,250 17,252  TOTAL OPERATING EXPENSES 13,158,919 15,461,020  OPERATING TRANSFERS IN OR (OUT):  Operating Transfer Out for General Administration (354,202) (323,581)  |
| Program Services:           Actuarial and Consulting Services         64,126         31,315           Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)  |
| Actuarial and Consulting Services       64,126       31,315         Claim Administration Services       357,177       311,368         Loss Prevention Training       11,250       17,252         TOTAL OPERATING EXPENSES       13,158,919       15,461,020         OPERATING TRANSFERS IN OR (OUT):         Operating Transfer Out for General Administration       (354,202)       (323,581)  |
| Claim Administration Services         357,177         311,368           Loss Prevention Training         11,250         17,252           TOTAL OPERATING EXPENSES         13,158,919         15,461,020           OPERATING TRANSFERS IN OR (OUT):           Operating Transfer Out for General Administration         (354,202)         (323,581)  |
| Loss Prevention Training 11,250 17,252  TOTAL OPERATING EXPENSES 13,158,919 15,461,020  OPERATING TRANSFERS IN OR (OUT): Operating Transfer Out for General Administration (354,202) (323,581)  |
| TOTAL OPERATING EXPENSES 13,158,919 15,461,020  OPERATING TRANSFERS IN OR (OUT): Operating Transfer Out for General Administration (354,202) (323,581)  |
| OPERATING TRANSFERS IN OR (OUT): Operating Transfer Out for General Administration (354,202) (323,581)  |
| Operating Transfer Out for General Administration (354,202) (323,581)   |
| Operating Transfer Out for General Administration (354,202) (323,581)   |
|   |
| Operating Transfer Out for Loss Prevention (77,716) (80,347)  |
| TOTAL OPERATING TRANSFERS (431,918) (403,928)   |
| OPERATING INCOME (LOSS) (837,844) (4,836,493)   |
| NONOPERATING REVENUES (EXPENSES):   |
| Investment Income 71,756 284,068  |
| TOTAL NONOPERATING REVENUE (EXPENSE) 71,756 284,068   |
| <b>CHANGES IN NET POSITION</b> (766,088) (4,552,425)  |
| Net Position, Beginning of Year 5,125,883 9,678,308   |
| NET POSITION, END OF YEAR \$ 4,359,795 \$ 5,125,883   |

## CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | June 30, 2013              | June 30, 2012              |
|---|----------------------------|----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from Members                 | \$ 12,805,242              | \$ 11,529,133              |
| Receipts from Others  | -                          | 21,218                     |
| Dividends Paid  | - (0.000.4.47)             | (2,000,000)                |
| Claims Paid Insurance Purchased   | (3,222,147)<br>(6,426,610) | (7,436,379)<br>(5,890,839) |
| Payments to Suppliers   | (491,553)                  | (377,758)                  |
| Internal Activities   | (729,947)                  | 564,436                    |
| NET CASH PROVIDED (USED)  | 4 00 4 00 5                | (0.500.400)                |
| BY OPERATING ACTIVITIES   | 1,934,985                  | (3,590,189)                |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                       |                            |                            |
| Purchase of Securities  | (15,942,257)               | (13,542,976)               |
| Sales of Securities Cash from Investment Earnings                           | 12,037,884<br>516,524      | 15,509,442<br>786,573      |
| NET CASH PROVIDED (USED)  | 310,324                    | 700,373                    |
| BY INVESTING ACTIVITIES   | (3,387,849)                | 2,753,039                  |
| (DECDEASE) INCREASE IN CASH AND   |                            |                            |
| (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS                            | (1,452,864)                | (837,150)                  |
|   | ,                          | ,                          |
| CASH AND CASH EQUIVALENTS: BEGINNING OF YEAR                                | 3,600,919                  | 4,438,069                  |
|   |                            |                            |
| END OF YEAR   | \$ 2,148,055               | \$ 3,600,919               |
|   |                            |                            |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET                            |                            |                            |
| CASH PROVIDED (USED) BY OPERATING ACTIVITIES:                               | <b>4</b> (007.044)         | <b></b>                    |
| Operating Income (Loss) Adjustments to reconcile operating income (loss) to | \$ (837,844)               | \$ (4,836,493)             |
| net cash provided (used) by operating activities                            |                            |                            |
| Changes in Assets and Liabilities   |                            |                            |
| Accounts Receivable, Net  | 16,289                     | 318,388                    |
| Due From or To Other Funds Prepaid Insurance                                | (298,029)<br>(133,964)     | 968,364<br>8,224           |
| Accounts and Other Payables   | (55,167)                   | (15,484)                   |
| Unearned Income   | 35,960                     | 203,992                    |
| Claim Liabilities   | 3,236,268                  | (307,165)                  |
| Unallocated Loss Adjustment Expense Payable                                 | (28,528)                   | 69,985                     |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES                            | \$ 1,934,985               | \$ (3,590,189)             |
| NONCASH INVESTING, CAPITAL, AND   |                            |                            |
| FINANCING ACTIVITIES  |                            |                            |
| Changes in unrealized gains (loss) on investments                           | \$ (409,692)               | \$ (484,661)               |

# CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    |   | :        | June 30, 2013 | <u>:</u> | June 30, 2012 |
|----|---|----------|---------------|----------|---------------|
| A. | Unpaid claims and claim adjustment expenses at the beginning of the fiscal year | \$       | 20,782,555    | \$       | 21,019,735    |
|    | ,   |          | <u> </u>      | <u> </u> | , ,           |
|    | Incurred claims and claim adjustment  |          |               |          |               |
|    | expenses:   |          |               |          |               |
|    | Provision for claims of the current fiscal year                                 |          | 5,190,772     |          | 5,188,335     |
|    | Increase (Decrease) in the provision for  |          | 5,190,772     |          | 5,166,555     |
|    | claims of prior fiscal years  |          | 1,239,115     |          | 2,010,864     |
| _  |   |          |               |          |               |
| B. | Total incurred claims and claim   |          | 0.400.007     |          | 7 400 400     |
|    | adjustment expenses   |          | 6,429,887     |          | 7,199,199     |
|    | Payments:   |          |               |          |               |
|    | Claims and claim adjustment expenses  |          |               |          |               |
|    | attributable to insured events of   |          |               |          |               |
|    | the current fiscal year   |          | 3,528         |          | 26,698        |
|    | Claims and claim adjustment expenses  |          |               |          |               |
|    | attributable to insured events of   |          |               |          |               |
|    | prior fiscal years  |          | 3,218,619     |          | 7,409,681     |
| C. | Total Payments  |          | 3,222,147     |          | 7,436,379     |
| _  | Tatal was aid alaises and alaise  |          |               |          |               |
| D. | Total unpaid claims and claim adjustment expenses at the end                    |          |               |          |               |
|    | of the fiscal year (A+B-C)  | \$       | 23,990,295    | \$       | 20,782,555    |
|    | 5. 4.5 H554. J54. (A. 12 5)   | <u> </u> | 23,000,200    | Ψ        | 25,7 52,550   |
|    | Current Claim Liabilities   | \$       | 5,000,000     | \$       | 4,750,000     |
|    | Noncurrent Claim Liabilities  |          | 18,990,295    |          | 16,032,555    |
|    | Total Claim Liabilities   | \$       | 23,990,295    | \$       | 20,782,555    |

### CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

### CSAC EXCESS INSURANCE AUTHORITY MEDICAL MALPRACTICE PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

| POLICY YEAR  | June 30,<br>2004            | June 30,<br>2005             | June 30,<br>2006             | June 30,<br>2007               | June 30,<br>2008             | June 30,<br>2009             | June 30,<br>2010             | June 30,<br>2011             | June 30,<br>2012             | June 30,<br>2013          |
|--|-----------------------------|------------------------------|------------------------------|--------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|---------------------------|
| Earned Premiums Less Ceded   | \$ 7,529,101 \$ (3,419,312) | 11,327,515 \$<br>(6,750,488) | 13,426,219 \$<br>(8,004,074) | 5 15,937,410 \$<br>(8,046,869) | 17,155,393 \$<br>(7,439,209) | 12,173,672 \$<br>(5,883,306) | 12,532,734 \$<br>(5,454,440) | 11,846,353 \$<br>(5,805,786) | 11,636,142 \$<br>(5,905,259) | 11,637,252<br>(6,292,646) |
| Supplemental Assessments Dividends Declared Investment Earnings and Other Income | (3,079,349)<br>1,312,835    | -<br>-<br>(401,951)          | -<br>-<br>843,809            | -<br>-<br>1,424,555            | -<br>-<br>1,528,220          | -<br>-<br>496,931            | -<br>-<br>436,319            | 96,357                       | -<br>-<br>184,558            | -<br>-<br>227,932         |
| investment Lamings and Other income  | 1,512,000                   | (401,931)                    | 043,009                      | 1,424,555                      | 1,020,220                    | 490,931                      | 430,319                      | 90,337                       | 104,550                      | 221,932                   |
| Total Revenues Available     For Payment of Claims                               | 2,343,275                   | 4,175,076                    | 6,265,954                    | 9,315,096                      | 11,244,404                   | 6,787,297                    | 7,514,613                    | 6,136,924                    | 5,915,441                    | 5,572,538                 |
| Unallocated Loss     Adjustment Expense  | 4,394                       | 2,206                        | 5,059                        | 90,627                         | 64,539                       | 135,446                      | 164,672                      | 371,286                      | 359,727                      | 347,142                   |
| Estimated Incurred Claims     Less Ceded Claims                                  | 3,034,336                   | 4,084,610<br>-               | 3,613,550                    | 4,437,870<br>-                 | 3,656,585<br>-               | 4,381,570                    | 4,824,102<br>-               | 4,921,729<br>-               | 5,188,335<br>-               | 5,216,626                 |
| Net Incurred Claims and<br>Expenses, End of Policy Year                          | 3,034,336                   | 4,084,610                    | 3,613,550                    | 4,437,870                      | 3,656,585                    | 4,381,570                    | 4,824,102                    | 4,921,729                    | 5,188,335                    | 5,216,626                 |
| Cummulative Paid Claims as of:     End of the Policy Year                        | -                           | 15,637                       | 74,862                       | -                              | 31,852                       | -                            | 23,848                       | 51,305                       | 26,698                       | 3,528                     |
| One Year Later   | 50,367                      | 1,345,553                    | 507,297                      | 18,511                         | 77,244                       | 148,321                      | 96,315                       | 1,282,361                    | 181,822                      |                           |
| Two Years Later  | 604,501                     | 8,516,048                    | 3,110,402                    | 2,553,723                      | 319,382                      | 1,371,988                    | 906,689                      | 1,826,879                    |                              |                           |
| Three Years Later<br>Four Years Later  | 1,371,712<br>1,371,712      | 10,483,552<br>10,484,222     | 3,355,692<br>3,367,720       | 4,055,429<br>4,079,102         | 4,051,699<br>6,201,597       | 4,639,462<br>4,715,066       | 3,037,613                    |                              |                              |                           |
| Five Years Later   | 1,552,442                   | 10,484,222                   | 4,875,582                    | 4,079,470                      | 6,201,597                    | 4,715,000                    |                              |                              |                              |                           |
| Six Years Later  | 1,680,450                   | 10,484,222                   | 4,875,582                    | 4,389,246                      | 0,201,337                    |                              |                              |                              |                              |                           |
| Seven Years Later  | 1,769,545                   | 10,484,222                   | 4,875,582                    | 4,000,240                      |                              |                              |                              |                              |                              |                           |
| Eight Years Later  | 1,706,078                   | 10,484,222                   | 4,070,002                    |                                |                              |                              |                              |                              |                              |                           |
| Nine Years Later   | 1,706,078                   |                              |                              |                                |                              |                              |                              |                              |                              |                           |
| 5. Reestimated Ceded Claims  |                             |                              |                              |                                |                              |                              |                              |                              |                              |                           |
| and Expenses   | -                           | 8,353,599                    | 2,597,454                    | 5,629,920                      | 3,967,800                    | 3,999,616                    | 2,189,156                    | 1,150,000                    | 1,760,000                    |                           |
| Reestimated Incurred Claims     and Expenses                                     |                             |                              |                              |                                |                              |                              |                              |                              |                              |                           |
| End of the Policy Year   | 3,034,336                   | 4,084,610                    | 3,613,550                    | 4,437,870                      | 3,656,585                    | 4,381,570                    | 4,824,102                    | 4,921,729                    | 5,188,335                    | 5,213,626                 |
| One Year Later   | 3,762,269                   | 7,163,986                    | 4,346,863                    | 4,258,727                      | 5,904,394                    | 4,293,989                    | 3,957,784                    | 5,161,374                    | 5,583,913                    | -, -,-                    |
| Two Years Later  | 3,193,133                   | 12,080,474                   | 6,131,088                    | 6,425,558                      | 5,685,879                    | 7,437,370                    | 5,661,931                    | 7,402,556                    |                              |                           |
| Three Years Later  | 2,824,334                   | 11,931,770                   | 5,819,342                    | 5,852,567                      | 6,747,768                    | 8,050,504                    | 5,510,518                    |                              |                              |                           |
| Four Years Later   | 1,916,154                   | 12,126,970                   | 5,108,908                    | 5,048,560                      | 6,922,698                    | 6,749,092                    |                              |                              |                              |                           |
| Five Years Later   | 1,756,790                   | 11,897,954                   | 5,102,985                    | 5,149,894                      | 6,611,328                    |                              |                              |                              |                              |                           |
| Six Years Later  | 1,889,281                   | 11,128,701                   | 4,979,777                    | 5,620,907                      |                              |                              |                              |                              |                              |                           |
| Seven Years Later  | 1,804,925                   | 10,546,087                   | 4,939,037                    |                                |                              |                              |                              |                              |                              |                           |
| Eight Years Later  | 1,783,422                   | 10,517,324                   |                              |                                |                              |                              |                              |                              |                              |                           |
| Nine Years Later   | 1,762,842                   |                              |                              |                                |                              |                              |                              |                              |                              |                           |
| 7. Increase (Decrease) in Estimated<br>Incurred Claims and Expense               |                             |                              |                              |                                |                              |                              |                              |                              |                              |                           |
| from End of the Policy Year  | \$ (1,271,494) \$           | 6,432,714 \$                 | 1,325,487 \$                 | 1,183,037 \$                   | 2,954,743 \$                 | 2,367,522 \$                 | 686,416 \$                   | 2,480,827 \$                 | 395,578 \$                   | (3,000)                   |

**MASTER ROLLING OCIP** 

# CSAC EXCESS INSURANCE AUTHORITY MASTER ROLLING OWNER CONTROLLED INSURANCE PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|                      |                              | June 30, 2013 | <u>June 30, 2012</u> |
|----------------------|------------------------------|---------------|----------------------|
| ASSETS:              |                              |               |                      |
| Current Assets:      |                              |               |                      |
| Cash, EIA Treasury   |                              | \$ -          | \$ -                 |
| T                    | OTAL CASH & CASH EQUIVALENTS | -             | -                    |
| Prepaid Insurance    |                              | 1,821,442     |                      |
|                      | TOTAL CURRENT ASSETS         | 1,821,442     |                      |
| Noncurrent Assets:   |                              |               |                      |
| Due from Other Funds |                              | 250,000       |                      |
|                      | TOTAL NONCURRENT ASSETS      | 250,000       |                      |
|                      | TOTAL ASSETS                 | 2,071,442     |                      |
| LIABILITIES:         |                              |               |                      |
| Current Liabilities: |                              |               |                      |
| Due to Other Funds   |                              | 503,989       |                      |
| Deferred Income      |                              | 1,568,335     |                      |
|                      | TOTAL CURRENT LIABILITIES    | 2,072,324     |                      |
|                      | TOTAL LIABILITIES            | 2,072,324     |                      |
| NET POSITION:        |                              |               |                      |
| Unrestricted         |                              | (882)         |                      |
|                      | TOTAL NET POSITION           | \$ (882)      | \$ -                 |

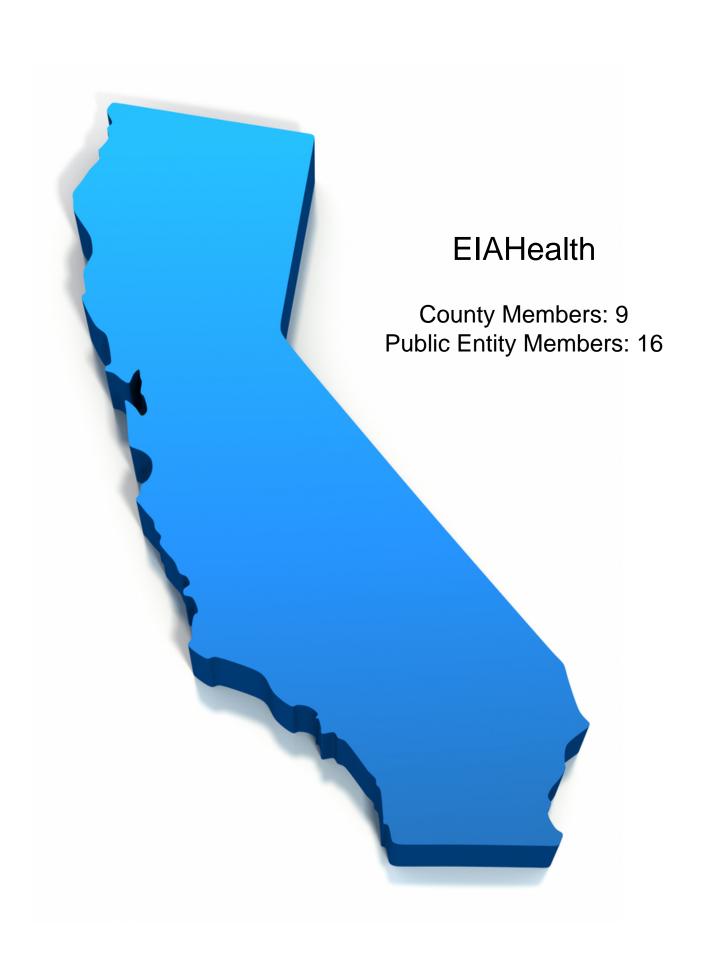
# CSAC EXCESS INSURANCE AUTHORITY MASTER ROLLING OWNER CONTROLLED INSURANCE PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | June 30, 2013 | June 30, 2012 |
|---|---------------|---------------|
| OPERATING REVENUES:                               |               |               |
| Premium for Transferred Risk                      | \$ 399,352    | \$ -          |
| TOTAL OPERATING REVENUES                          | 399,352       |               |
| OPERATING EXPENSES:                               |               |               |
| Insurance Premium                                 | 399,352       |               |
| TOTAL OPERATING EXPENSES                          | 399,352       |               |
| OPERATING TRANSFERS IN OR (OUT):                  |               |               |
| Operating Transfer Out for General Administration | (19)          |               |
| TOTAL OPERATING TRANSFERS                         | (19)          |               |
| OPERATING INCOME (LOSS)                           | (19)          |               |
| NONOPERATING REVENUES (EXPENSES):                 |               |               |
| Program Financing Expense                         | (863)         |               |
| TOTAL NONOPERATING                                |               |               |
| REVENUES (EXPENSES)                               | (863)         |               |
| CHANGES IN NET POSITION                           | (882)         | -             |
| Net Position, Beginning of Year                   |               |               |
| NET POSITION, END OF YEAR                         | \$ (882)      | \$ -          |

# CSAC EXCESS INSURANCE AUTHORITY MASTER ROLLING OWNER CONTROLLED INSURANCE PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | <u>Ju</u> | ine 30, 2013             | June 3 | <u>30, 2012</u> |
|---|-----------|--------------------------|--------|-----------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:               |           |                          |        |                 |
| Receipts from Members                               | \$        | 1,967,687                | \$     | -               |
| Insurance Purchased                                 |           | (2,220,794)              |        | -               |
| Internal Activities                                 |           | 253,970                  |        | -               |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES    |           | 863                      |        |                 |
| CASH FLOWS FROM INVESTING ACTIVITIES:               |           |                          |        |                 |
| Program Financing Expense                           |           | (863)                    |        | _               |
|   |           |                          |        |                 |
| NET CASH PROVIDED (USED)                            |           |                          |        |                 |
| BY INVESTING ACTIVITIES                             |           | (863)                    |        |                 |
| INCREASE (DECREASE) IN CASH AND                     |           | _                        |        |                 |
| CASH EQUIVALENTS                                    |           | _                        |        | _               |
|   |           |                          |        |                 |
| CASH AND CASH EQUIVALENTS:                          |           |                          |        |                 |
| BEGINNING OF YEAR                                   |           |                          |        |                 |
| END OF YEAR   | \$        |                          | \$     | -               |
|   |           |                          |        |                 |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET    |           |                          |        |                 |
| CASH PROVIDED (USED) BY OPERATING ACTIVITIES:       |           |                          |        |                 |
| Operating Income (Loss)                             | \$        | (19)                     | \$     | -               |
| Adjustments to reconcile operating income (loss) to |           |                          |        |                 |
| net cash provided (used) by operating activities    |           |                          |        |                 |
| Changes in Assets and Liabilities                   |           | 050 000                  |        |                 |
| Due From or To Other Funds                          |           | 253,989                  |        | -               |
| Prepaid Insurance Deferred Income                   |           | (1,821,442)<br>1,568,335 |        |                 |
|   |           |                          |        |                 |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES    | \$        | 863                      | \$     |                 |
|   |           |                          |        |                 |
| NONCASH INVESTING, CAPITAL, AND                     |           |                          |        |                 |
| FINANCING ACTIVITIES                                | •         |                          | Φ.     |                 |
| Changes in unrealized (loss) gains on investments   | \$        |                          | \$     |                 |

**EIAHEALTH** 



# CSAC EXCESS INSURANCE AUTHORITY EIAHEALTH PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|                                 | June 30, 2013 | June 30, 2012 |
|---------------------------------|---------------|---------------|
| ASSETS:                         |               |               |
| Current Assets:                 |               |               |
| Cash, EIA Treasury              | \$ 686,509    | \$ 1,210,654  |
| TOTAL CASH & CASH EQUIVALENTS   | 686,509       | 1,210,654     |
| Investments Accounts Receivable | 3,740,917     | 3,476,712     |
| Due from Members                | 405           | _             |
| Investment Income Receivable    | 35,241        | 48,866        |
| Due from Other Funds            | 573,891       | 550,501       |
| TOTAL CURRENT ASSETS            | 5,036,963     | 5,286,733     |
| Noncurrent Assets:              |               |               |
| Investments                     | 3,699,706     | 3,175,709     |
| Due from Other Funds            | 751,598       | 743,682       |
| TOTAL NONCURRENT ASSETS         | 4 451 204     | 2 010 201     |
| TOTAL NONCORRENT ASSETS         | 4,451,304     | 3,919,391     |
| TOTAL ASSETS                    | 9,488,267     | 9,206,124     |
| LIABILITIES:                    |               |               |
| Current Liabilities:            |               |               |
| Accounts Payable                | 38,002        | 5,042         |
| Due to Members                  | 8,065,769     | 8,005,025     |
| TOTAL CURRENT LIABILITIES       | 8,103,771     | 8,010,067     |
| TOTAL LIABILITIES               | 8,103,771     | 8,010,067     |
| NET POSITION:                   |               |               |
| Unrestricted                    | 1,384,496     | 1,196,057     |
| TOTAL NET POSITION              | \$ 1,384,496  | \$ 1,196,057  |

### CSAC EXCESS INSURANCE AUTHORITY EIAHEALTH PROGRAM

### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | June 30, 2013  | June 30, 2012  |
|---|----------------|----------------|
| OPERATING REVENUES:                               |                |                |
| Premiums for Transferred Risk                     | \$ 216,373,262 | \$ 202,325,840 |
| Broker Fees                                       | 2,248,700      | 2,159,399      |
| Administration Fees                               | 459,748        | 558,614        |
| TPA Claims Administration Fees                    | 12,658,330     | 11,643,187     |
| Eligibility Administration Fees                   | 1,745,863      | 1,713,102      |
| Other Income                                      | 79,746         | 621,145        |
| TOTAL OPERATING REVENUES                          | 233,565,649    | 219,021,287    |
| OPERATING EXPENSES:                               |                |                |
| Pool Dividends to Members                         | 17,695         | 29,472         |
| Insurance Premiums and TPA Fees                   | 229,034,466    | 213,969,630    |
| Broker Fees                                       | 2,248,700      | 2,159,399      |
| Program Services, EIAHealth Program               |                |                |
| Eligibility Administration                        | 1,745,863      | 1,713,102      |
| Actuarial Consulting Services                     | 65,446         | 26,563         |
| EIAHealth Seminar                                 | 16,387         | 10,540         |
| TOTAL OPERATING EXPENSES                          | 233,128,557    | 217,908,706    |
| OPERATING TRANSFERS IN OR (OUT):                  |                |                |
| Operating Transfer Out for General Administration | (256,770)      | (343,640)      |
| Operating Transfer Out for Loss Prevention        | (17,823)       | (42,502)       |
| TOTAL OPERATING TRANSFERS                         | (074 500)      | (200.4.40)     |
| TOTAL OPERATING TRANSFERS                         | (274,593)      | (386,142)      |
| OPERATING INCOME (LOSS)                           | 162,499        | 726,439        |
| NONOPERATING REVENUES (EXPENSES):                 |                |                |
| Investment Income                                 | 25,940         | 84,807         |
| TOTAL NONOPERATING                                |                |                |
| REVENUES (EXPENSES)                               | 25,940         | 84,807         |
| CHANGES IN NET POSITION                           | 188,439        | 811,246        |
|   | 1,196,057      | 384,811        |
| Net Position, Beginning of Year                   |                |                |
| NET POSITION, END OF YEAR                         | \$ 1,384,496   | \$ 1,196,057   |

# CSAC EXCESS INSURANCE AUTHORITY EIAHEALTH PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | June 30, 2013                                    | June 30, 2012  |  |  |
|---|--|----------------|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from Members | \$ 233,546,242                                   | \$ 217,947,300 |  |  |
| Dividends Paid  | (17,695)   | (29,472)       |  |  |
| Insurance Purchased   | (229,034,466)                                    | (213,967,239)  |  |  |
| Payments to Suppliers                                       | (3,963,690)                                      | (3,287,308)    |  |  |
| Internal Activities   | (305,899)  | (334,363)      |  |  |
| NET CASH PROVIDED (USED)                                    |  |                |  |  |
| BY OPERATING ACTIVITIES                                     | 224,492  | 328,918        |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES:                       |  |                |  |  |
| Purchase of Securities                                      | (5,287,996)                                      | (5,214,641)    |  |  |
| Sales of Securities   | 4,351,691  | 4,630,258      |  |  |
| Cash from Investment Earnings                               | 187,668  | 226,225        |  |  |
| NET 040U PROMPER (405P)                                     |  |                |  |  |
| NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES            | (749 627)  | (250 150)      |  |  |
| BY INVESTING ACTIVITIES                                     | (748,637)  | (358,158)      |  |  |
| INCREASE (DECREASE) IN CASH AND                             |  |                |  |  |
| CASH EQUIVALENTS  | (524,145)  | (29,240)       |  |  |
|   |  |                |  |  |
| CASH AND CASH EQUIVALENTS:                                  |  |                |  |  |
| BEGINNING OF YEAR   | 1,210,654  | 1,239,894      |  |  |
| END OF YEAR   | \$ 686,509                                       | \$ 1,210,654   |  |  |
|   | <del>*************************************</del> | <u> </u>       |  |  |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET            |  |                |  |  |
| CASH PROVIDED (USED) BY OPERATING ACTIVITIES:               |  |                |  |  |
| Operating Income (Loss)                                     | \$ 162,499                                       | \$ 726,439     |  |  |
| Adjustments to reconcile operating income (loss) to         |  |                |  |  |
| net cash provided (used) by operating activities            |  |                |  |  |
| Changes in Assets and Liabilities Accounts Receivable, Net  | (405)  | 85,126         |  |  |
| Due From or To Other Funds                                  | (31,306)   | 51,779         |  |  |
| Accounts and Other Payables                                 | 32,960   | 1,754          |  |  |
| Dividends Payable   | 60,744   | (536,180)      |  |  |
|   |  |                |  |  |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES            | \$ 224,492                                       | \$ 328,918     |  |  |
| NONCASH INVESTING, CAPITAL, AND                             |  |                |  |  |
| FINANCING ACTIVITIES  |  |                |  |  |
| Changes in unrealized (loss) gains on investments           | \$ (148,103)                                     | \$ (144,693)   |  |  |

### CSAC EXCESS INSURANCE AUTHORITY EIAHEALTH PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

### CSAC EXCESS INSURANCE AUTHORITY EIAHEALTH PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

| POLICY YEAR                      | June 30,<br>2004 | June 30,<br>2005 | June 30,<br>2006 | June 30,<br>2007* | June 30,<br>2008 | June 30,<br>2009 | June 30,<br>2010 | June 30,<br>2011 | June 30,<br>2012 | June 30,<br>2013 |
|----------------------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Earned Premiums                  | \$ 28,296,369    | \$ 37,018,469 \$ |                  |                   |                  |                  |                  |                  | -                |                  |
| Less Ceded                       | (766,492)        | (1,222,381)      | (1,328,360)      |                   |                  |                  |                  |                  |                  |                  |
| Supplemental Assessments         | -                | -                | -                | -                 | -                | -                | -                | -                | -                |                  |
| Dividends Declared               |                  |                  | (10,890,018)     |                   |                  |                  | -                | -                | -                |                  |
| Investment Earnings              |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Total Revenues Available         |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| For Payment of Claims            | 27,529,877       | 35,796,088       | 38,782,998       | -                 | -                | -                | -                | -                | -                |                  |
| Unallocated Loss                 |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Adjustment Expense               | 2,419,359        | 2,383,083        | 2,563,278        | -                 | -                | -                | -                | -                | =                |                  |
| Estimated Incurred Claims        | 26,433,779       | 34,394,307       | 39,319,080       |                   |                  |                  |                  |                  |                  |                  |
| Less Ceded Claims                | 20,435,779       | 34,334,307       | 33,313,000       |                   |                  |                  |                  |                  |                  |                  |
| Net Incurred Claims and          | -                |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Expenses, End of Policy Year     | 26,433,779       | 34,394,307       | 39,319,080       | -                 | -                | -                | -                | -                | _                | -                |
|                                  |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Cumulative Paid Claims as of:    | 00.057.450       | 00 705 700       |                  |                   |                  |                  |                  |                  |                  |                  |
| End of the Policy Year           | 22,957,458       | 29,705,783       | 33,868,603       | -                 | -                | -                | -                | -                | -                |                  |
| One Year Later                   | 26,259,963       | 34,394,307       | 37,042,786       | -                 | -                | -                | -                | -                | -                |                  |
| Two Years Later                  | 26,433,779       | 34,394,307       | 37,195,052       | -                 | -                | -                | -                | -                |                  |                  |
| Three Years Later                | 26,433,779       | 34,394,307       | 37,195,052       | -                 | -                | -                | -                |                  |                  |                  |
| Four Years Later                 | 26,433,779       | 34,394,307       | 37,195,052       | -                 | -                | -                |                  |                  |                  |                  |
| Five Years Later                 | 26,433,779       | 34,394,307       | 37,195,052       | -                 | -                |                  |                  |                  |                  |                  |
| Six Years Later                  | 26,433,779       | 34,394,307       | 37,195,052       | -                 |                  |                  |                  |                  |                  |                  |
| Seven Years Later                | 26,433,779       | 34,394,307       | 37,195,052       |                   |                  |                  |                  |                  |                  |                  |
| Eight Years Later                | 26,433,779       | 34,394,307       |                  |                   |                  |                  |                  |                  |                  |                  |
| Nine Years Later                 | 26,433,779       |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Reestimated Ceded Claims         |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| and Expenses                     | 1,411,460        | 1,977,756        | 2,259,132        |                   |                  |                  |                  |                  |                  |                  |
| Reestimated Incurred Claims      |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| and Expenses                     |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| End of the Policy Year           | 26,433,779       | 34,394,307       | 39,319,080       | -                 | -                | -                | -                | -                | -                |                  |
| One Year Later                   | 26,433,779       | 34,394,307       | 39,797,693       | -                 | -                | -                | -                | -                | -                |                  |
| Two Years Later                  | 26,433,779       | 34,394,307       | 37,395,052       | -                 | -                | -                | -                | -                |                  |                  |
| Three Years Later                | 26,433,779       | 34,394,307       | 37,395,052       | -                 | -                | -                | -                |                  |                  |                  |
| Four Years Later                 | 26,433,779       | 34,394,307       | 37,182,270       | -                 | -                | -                |                  |                  |                  |                  |
| Five Years Later                 | 26,433,779       | 34,394,307       | 37,182,270       | -                 |                  |                  |                  |                  |                  |                  |
| Six Years Later                  | 26,433,779       | 34,394,307       | 37,182,270       | -                 |                  |                  |                  |                  |                  |                  |
| Seven Years Later                | 26,433,779       | 34,394,307       | 37,182,270       |                   |                  |                  |                  |                  |                  |                  |
| Eight Years Later                | 26,433,779       | 34,394,307       |                  |                   |                  |                  |                  |                  |                  |                  |
| Nine Years Later                 | 26,433,779       | . ,              |                  |                   |                  |                  |                  |                  |                  |                  |
| Increase (Decrease) in Estimated |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| Incurred Claims and Expense      |                  |                  |                  |                   |                  |                  |                  |                  |                  |                  |
| from End of the Policy Year      | \$ -             | \$ - \$          | (2,136,810)      |                   | \$ -             | \$ -             | \$ -             | \$ -             | \$ -             | \$               |

<sup>\*</sup>The program became fully insured effective 7/1/2006

**DENTAL** 



# CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|                               | <u>June 30, 2013</u> | June 30, 2012 |
|-------------------------------|----------------------|---------------|
| ASSETS:                       |                      |               |
| Current Assets:               |                      |               |
| Cash, EIA Treasury            | \$ 906,410           | \$ 1,233,113  |
| TOTAL CASH & CASH EQUIVALENTS | 906,410              | 1,233,113     |
| Investments                   | 4,939,195            | 3,541,208     |
| Accounts Receivable           |                      |               |
| Due from Members              | 453,317              | 453,372       |
| Investment Income Receivable  | 46,530               | 49,773        |
| Due from Other Funds          | 757,718              | 560,713       |
| TOTAL CURRENT ASSETS          | 7,103,170            | 5,838,179     |
| Noncurrent Assets:            |                      |               |
| Investments                   | 4,884,784            | 3,234,622     |
| Due from Other Funds          | 992,347              | 757,478       |
| TOTAL NONCURRENT ASSETS       | 5,877,131            | 3,992,100     |
| TOTAL ASSETS                  | 12,980,301           | 9,830,279     |
| LIABILITIES:                  |                      |               |
| Current Liabilities:          |                      |               |
| Accounts Payable              | 9,971                | -             |
| Dental Claim Liabilities      | 2,150,000            | 2,240,288     |
| TOTAL CURRENT LIABILITIES     | 2,159,971            | 2,240,288     |
| TOTAL LIABILITIES             | 2,159,971            | 2,240,288     |
| NET POSITION:                 |                      |               |
| Unrestricted                  | 10,820,330           | 7,589,991     |
| TOTAL NET POSITION            | \$ 10,820,330        | \$ 7,589,991  |

### CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM

### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | June 30, 2013 | June 30, 2012 |
|---|---------------|---------------|
| OPERATING REVENUES:                               |               |               |
| Contribution for Retained Risk                    | \$ 30,426,135 | \$ 27,841,423 |
| Stabilization Fund Revenue                        | 276,074       | 314,243       |
| Eligibility Admin Fee Revenue                     | 143,386       | 135,044       |
| Broker Fees                                       | 941,955       | 898,558       |
| Other Income                                      | 199,337       |               |
| TOTAL OPERATING REVENUES                          | 31,986,887    | 29,189,268    |
| OPERATING EXPENSES:                               |               |               |
| Provision for Claims, Current Year                | 25,691,975    | 23,453,293    |
| Broker Fees                                       | 948,505       | 898,558       |
| Claims Administration Fees                        | 2,059,562     | 1,894,039     |
| Other Program Services                            | 2,971         |               |
| TOTAL OPERATING EXPENSES                          | 28,703,013    | 26,245,890    |
| OPERATING TRANSFERS IN OR (OUT):                  |               |               |
| Operating Transfer Out for General Administration | (71,643)      | (53,116)      |
| Operating Transfer Out for Loss Prevention        | (5,032)       | (5,120)       |
| TOTAL OPERATING TRANSFERS                         | (76,675)      | (58,236)      |
| OPERATING INCOME (LOSS)                           | 3,207,199     | 2,885,142     |
| NONOPERATING REVENUES (EXPENSES):                 |               |               |
| Investment Income                                 | 23,140        | 79,629        |
| TOTAL NONOPERATING                                |               |               |
| REVENUES (EXPENSES)                               | 23,140        | 79,629        |
| CHANGES IN NET POSITION                           | 3,230,339     | 2,964,771     |
| Net Position, Beginning of Year                   | 7,589,991     | 4,625,220     |
| NET POSITION, END OF YEAR                         | \$ 10,820,330 | \$ 7,589,991  |

# CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| CASH FLOWS FROM OPERATING ACTIVITIES:  | June 30, 2013                        | June 30, 2012                          |
|--|--------------------------------------|--|
|  | Ф 04 707 COE                         | Ф 00 700 F70                           |
| Receipts from Members Receipts from Others   | \$ 31,787,605                        | \$ 29,729,576<br>64,517                |
| Claims Paid  | (25,782,263)                         | (23,958,117)                           |
| Payments to Suppliers  | (2,801,730)                          | (2,792,597)                            |
| Internal Activities  | (508,549)                            | (415,805)                              |
| NET CASH PROVIDED (USED)   | (000,010)                            | (110,000)                              |
| BY OPERATING ACTIVITIES  | 2,695,063                            | 2,627,574                              |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |                                      |  |
| Purchase of Securities   | (7,062,256)                          | (6,825,177)                            |
| Sales of Securities  | 3,881,989                            | 4,347,544                              |
| Cash from Investment Earnings  | 158,501                              | 198,253                                |
| NET CASH PROVIDED (USED)   |                                      |  |
| BY INVESTING ACTIVITIES  | (3,021,766)                          | (2,279,380)                            |
| INCREASE (DECREASE) IN CASH AND  |                                      |  |
| CASH EQUIVALENTS   | (326,703)                            | 348,194                                |
| CASH AND CASH EQUIVALENTS:   |                                      |  |
| BEGINNING OF YEAR  | 1,233,113                            | 884,919                                |
| END OF YEAR  | \$ 906,410                           | \$ 1,233,113                           |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:  Operating Income (Loss)  Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities  Changes in Assets and Liabilities | \$ 3,207,199                         | \$ 2,885,142                           |
| Accounts Receivable, Net Due From or To Other Funds Accounts and Other Payables Claim Liabilities  | 55<br>(431,874)<br>9,971<br>(90,288) | 604,825<br>(357,569)<br>-<br>(504,824) |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES   | \$ 2,695,063                         | \$ 2,627,574                           |
| NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES Changes in unrealized (loss) gains on investments   | ¢ (122 110)                          | \$ (125 950 <b>\</b>                   |
| Changes in unrealized (1055) gains on investments  | \$ (132,118)                         | \$ (135,858)                           |

### CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM

### RECONCILIATION OF UNPAID CLAIMS LIABILITIES FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|    |  | <u> </u> | June 30, 2013 | <u> </u> | June 30, 2012 |
|----|--|----------|---------------|----------|---------------|
| A. | Unpaid claims and claim adjustment expenses at the beginning of the fiscal year                  | \$       | 2,240,288     | \$       | 2,745,112     |
|    | Incurred claims and claim adjustment expenses:   |          |               |          |               |
|    | Provision for claims of the current fiscal year  |          | 25,691,975    |          | 23,453,293    |
| В. | Total incurred claims and claim adjustment expenses  |          | 25,691,975    |          | 23,453,293    |
|    | Payments: Claims and claim adjustment expenses attributable to insured events of                 |          |               |          |               |
|    | the current fiscal year  Claims and claim adjustment expenses  attributable to insured events of |          | 23,541,975    |          | 21,213,005    |
|    | prior fiscal years   |          | 2,240,288     |          | 2,745,112     |
| C. | Total Payments   |          | 25,782,263    |          | 23,958,117    |
| D. | Total unpaid claims and claim adjustment expenses at the end                                     |          |               |          |               |
|    | of the fiscal year (A+B-C)   | \$       | 2,150,000     | \$       | 2,240,288     |
|    | Current Claim Liabilities  | \$       | 2,150,000     | \$       | 2,240,288     |
|    | Total Claim Liabilities  | \$       | 2,150,000     | \$       | 2,240,288     |

### CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM FUND NOTES TO EARNED PREMIUMS AND CLAIMS DEVELOPMENT INFORMATION FOR THE TEN-YEAR PERIOD ENDED JUNE 30, 2013

The following schedule illustrates how the Fund's earned premiums (net of reinsurance) and investment income compare to related costs of loss (net of loss assumed by reinsurers) and other expenses assumed by the Fund as of the end of each of the last 10 years. The rows of the schedule are defined as follows:

- 1. This line shows the total of each fiscal year's earned premium, revenues ceded to reinsurers and stop-loss policies, and investment revenues. The total revenues are net of dividends returned to members.
- This line shows the liability for unallocated loss adjustment expenses not allocated to individual claims.
- 3. This line shows the Fund's incurred claims and allocated claim adjustment expense (both paid and accrued) as originally reported at the end of the first year in which the event occurred that triggered coverage under the contract (called policy year).
- 4. This section of rows shows the cumulative amounts paid as of the end of each successive year for each policy year.
- 5. This line shows the latest reestimated amount of claims assumed by reinsurers as of the end of the current year for each policy year.
- 6. This section of rows shows how each policy year's incurred claims increased or decreased as of the end of each successive year. These annual reestimations result from new information received on known claims, reevaluation of existing information on known claims, and emergence of new claims not previously known.
- 7. This line compares the latest reestimated incurred claims amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than originally thought.

As data for individual policy years mature, the correlation between original estimates and reestimated amounts is commonly used to evaluate the accuracy of incurred claims currently recognized in less mature policy years.

The columns of the schedule show data for successive policy years.

### CSAC EXCESS INSURANCE AUTHORITY DENTAL PROGRAM SCHEDULE OF EARNED PREMIUM AND CLAIMS DEVELOPMENT FOR THE TEN YEAR PERIOD ENDED JUNE 30, 2013

|    | POLICY YEAR   | June 30,<br>2004 | June 30,<br>2005 | June 30,<br>2006                | June 30,<br>2007           | June 30,<br>2008      | June 30,<br>2009* | June 30,<br>2010                                 | June 30,<br>2011                       | June 30,<br>2012         | June 30,<br>2013 |
|----|---|------------------|------------------|---------------------------------|----------------------------|-----------------------|-------------------|--|--|--------------------------|------------------|
|    | Earned Premiums Less Ceded Supplemental Assessments Dividends Declared Investment Earnings  |                  |                  |                                 |                            |                       | \$                | 7,242,783 \$                                     | 20,356,118 \$                          | 27,841,423 \$            | 30,426,135       |
| 1. | Total Revenues Available<br>For Payment of Claims   |                  |                  | <u> </u>                        | -                          |                       | <u> </u>          | 7,242,783  | 20,356,118                             | 27,841,423               | 30,426,135       |
| 2. | Unallocated Loss Adjustment Expense   |                  |                  |                                 |                            |                       |                   |  | -                                      |                          |                  |
| 3. | Estimated Incurred Claims<br>Less Ceded Claims  |                  |                  |                                 |                            |                       |                   | 5,887,820<br>-                                   | 20,365,918                             | 25,347,332<br>-          | 27,751,537<br>-  |
|    | Net Incurred Claims and<br>Expenses, End of Policy Year   |                  |                  | -                               | -                          | -                     | -                 | 5,887,820  | 20,365,918                             | -<br>25,347,332          | -<br>27,751,537  |
| 4. | Cumulative Paid Claims as of: End of the Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later            |                  |                  | -<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-  | 4,763,486<br>5,551,354<br>5,551,354<br>5,887,820 | 16,156,452<br>18,901,566<br>20,365,918 | 21,213,005<br>25,347,332 | 27,751,537       |
| 5. | Reestimated Ceded Claims and Expenses   |                  |                  | -                               | -                          | -                     | -                 | -  | -                                      | -                        |                  |
| 6. | Reestimated Incurred Claims and Expenses End of the Policy Year One Year Later Two Years Later Three Years Later Four Years Later Five Years Later Six Years Later Seven Years Later Eight Years Later Nine Years Later |                  |                  |                                 |                            |                       |                   | 5,551,354<br>5,551,354<br>5,551,354<br>5,887,820 | 18,901,566<br>18,901,566<br>20,365,918 | 23,453,293<br>25,347,332 | 27,751,537       |
| 7. | Increase (Decrease) in Estimated<br>Incurred Claims and Expense<br>from End of the Policy Year  | \$               | - \$ -           | \$ -                            | \$ - 5                     | - :                   | \$ - \$           | - \$   | - \$                                   | - \$                     |                  |

<sup>\*</sup>The Dental Program started January 1, 2010

**MISCELLANEOUS PROGRAMS** 

## CSAC EXCESS INSURANCE AUTHORITY MISCELLANEOUS PROGRAMS STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|                                   | June 30      | ) <u>, 2013</u> | <u>Jur</u> | e 30, 2012 |
|-----------------------------------|--------------|-----------------|------------|------------|
| ASSETS:                           |              |                 |            |            |
| Current Assets:                   |              |                 |            |            |
| Cash, EIA Treasury                | \$           | 171,731         | \$         | 513,711    |
| TOTAL CASH & CASH EQUIVALENT      | 'S           | 171,731         |            | 513,711    |
| Investments Accounts Receivable   | Ç            | 935,793         |            | 1,475,256  |
| Due From Members                  | 2            | 187,360         |            | 168,289    |
| Investment Income Receivable      |              | 8,816           |            | 20,735     |
| Other Receivables                 |              | -               |            | 519        |
| Due from Other Funds              |              | 143,559         |            | 233,591    |
| Prepaid Insurance                 | 4,8          | 325,020         |            | 2,175,870  |
| TOTAL CURRENT ASSET               | <b>'C</b> 61 | 572 270         |            | 4 507 O71  |
| TOTAL CORRENT ASSET               | <b>5</b> 0,0 | 572,279         |            | 4,587,971  |
| Noncurrent Assets:                |              |                 |            |            |
| Investments                       | Ç            | 925,484         |            | 1,347,533  |
| Due from Other Funds              |              | 188,013         |            | 315,563    |
| TOTAL NONCURRENT ASSET            | S 1,         | 113,497         |            | 1,663,096  |
| TOTAL ASSET                       | S 7,6        | 685,776         |            | 6,251,067  |
| LIABILITIES: Current Liabilities: |              |                 |            |            |
| Accounts Payable                  | 2,0          | 000,733         |            | 1,788,077  |
| Due to Members                    |              | 81,261          |            | 55,338     |
| Deferred Income                   | 3,4          | 101,533         |            | 2,206,144  |
| TOTAL CURRENT LIABILITIE          | <b>S</b> 5,4 | 183,527         |            | 4,049,559  |
| TOTAL LIABILITIE                  | S 5,4        | 183,527         |            | 4,049,559  |
| NET POSITION:<br>Unrestricted     | 2,2          | 202,249         |            | 2,201,508  |
| TOTAL NET POSITIO                 | N \$ 2,2     | 202,249         | \$         | 2,201,508  |

## CSAC EXCESS INSURANCE AUTHORITY MISCELLANEOUS PROGRAMS STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| ODED ATING DEVENUES                                      | June 30, 2 | <u>2013</u> <u>J</u> | une 30, 2012 |
|--|------------|----------------------|--------------|
| OPERATING REVENUES:                                      | ф 400      | \ 0.07               | 44 470       |
| Dividends  Promitime For Transformed Riek                | \$ 100     | ),827 \$             | 11,173       |
| Premiums For Transferred Risk:                           | 2 965      | : 022                | 2,655,060    |
| Optional Excess Liability Insurance Watercraft Insurance | 2,865      |                      |              |
|  |            | 5,104                | 162,939      |
| Owner Controlled Insurance Program Aviation Insurance    | 1,139      |                      | 524,352      |
|  | 1,166      |                      | 1,506,387    |
| Course of Construction Insurance                         |            | ),062                | 612,992      |
| Crime and Honesty Bonds                                  | 1,092      |                      | 868,735      |
| SPIP/SLIP  |            | 5,563                | -            |
| Cyber Liability  |            | 1,422                | -            |
| Pollution Liability                                      |            | ),912                | 876,329      |
| Inmate Medical Insurance                                 |            | 3,357                | 83,831       |
| Employee Assistance Program                              | 1,314      |                      | 1,361,059    |
| Life, Long-Term Disability and ADD Insurance             | 11,311     |                      | 10,675,072   |
| Vision Insurance   |            | 9,601                | 140,355      |
| Other Miscellaneous Programs                             | 18         | 3,982                | 122,450      |
| TOTAL OPERATING REVENUES                                 | 21,421     | ,455                 | 19,600,734   |
| OPERATING EXPENSES:                                      |            |                      |              |
| Member Dividends, Watercraft                             | 100        | ),827                | 11,173       |
| Insurance Premiums:                                      | 100        | 7,027                | 11,173       |
|  | 2 965      | : 020                | 2 655 062    |
| Optional Excess Liability Insurance                      | 2,865      |                      | 2,655,063    |
| Watercraft Insurance                                     |            | 1,543                | 1,506,386    |
| Owner Controlled Insurance Program                       | 1,139      |                      | 400.005      |
| Aviation Insurance                                       | 1,166      |                      | 162,935      |
| Course of Construction Insurance                         |            | ),062                | 612,992      |
| Crime and Honesty Bonds                                  | 1,092      |                      | 868,735      |
| SPIP/SLIP  |            | 5,563                | 876,365      |
| Cyber Liability  |            | l,181                | 83,831       |
| Pollution Liability                                      |            | ),962                | 524,352      |
| Inmate Medical Insurance                                 |            | 3,356                | 1,349,631    |
| Employee Assistance Program                              | 1,314      |                      | 140,355      |
| Life, Long-Term Disability and ADD Insurance             | 11,311     |                      | 10,675,072   |
| Vision Insurance   |            | 9,601                | -            |
| Other Miscellaneous Programs                             | 19         | 9,193                | 122,448      |
| TOTAL OPERATING EXPENSES                                 | 21,421     | ,214                 | 19,589,338   |
| OPERATING TRANSFERS IN OR (OUT):                         |            |                      |              |
| Operating Transfer Out for General Administration        | (15        | 5,957)               | (39,710)     |
| TOTAL OPERATING TRANSFERS                                | (15        | 5,957)               | (39,710)     |
| OPERATING INCOME (LOSS)                                  | \$ (15     | 5,716) \$            | (28,314)     |

### CSAC EXCESS INSURANCE AUTHORITY MISCELLANEOUS PROGRAMS STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   |  | June 30, 2013      |           | <u>Ju</u> | ne 30, 2012 |
|---|--|--------------------|-----------|-----------|-------------|
| NONOPERATING REVENUES<br>Investment Income<br>Member Finance Fees | (EXPENSES):                            | \$ 15,079<br>1,378 |           | \$        | 35,577<br>  |
|   | TOTAL NONOPERATING REVENUES (EXPENSES) |                    | 16,457    |           | 35,577      |
|   | CHANGES IN NET POSITION                |                    | 741       |           | 7,263       |
| Net Position, Beginning of Year                                   |  |                    | 2,201,508 |           | 2,194,245   |
|   | NET POSITION, END OF YEAR              | \$                 | 2,202,249 | \$        | 2,201,508   |

## CSAC EXCESS INSURANCE AUTHORITY MISCELLANEOUS PROGRAMS STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

| CASH FLOWS FROM OPERATIN   | C ACTIVITIES.                                       | <u>Ju</u> | ine 30, 2013  | <u>Jı</u> | une 30, 2012   |
|--|---|-----------|---|-----------|--|
| Receipts from Members Insurance Purchased Receipts from Others Dividends Paid Internal Activities  | G ACTIVITIES.                                       | \$        | 22,222,869<br>(23,756,362)<br>100,827<br>(100,827)<br>201,625 | \$        | 20,598,893<br>(20,514,469)<br>11,173<br>(11,173)<br>(42,294) |
| N  | IET CASH PROVIDED (USED) BY OPERATING ACTIVITIES    |           | (1,331,868)   |           | 42,130   |
| CASH FLOWS FROM INVESTING  | ACTIVITIES:   |           |   |           |  |
| Purchase of Securities Sales of Securities   |   |           | (1,654,299)<br>2,529,716                                      |           | (2,108,675)<br>1,942,475                                     |
| Financing Fees Cash from Investment Earnings   |   |           | 1,378<br>113,093  |           | 95,483   |
| N  | IET CASH PROVIDED (USED)<br>BY INVESTING ACTIVITIES |           | 989,888   |           | (70,717)   |
| INCREASI   | E (DECREASE) IN CASH AND<br>CASH EQUIVALENTS        |           | (341,980)   |           | (28,587)   |
| CASI   | H AND CASH EQUIVALENTS:<br>BEGINNING OF YEAR        |           | 513,711   |           | 542,298  |
|  | END OF YEAR   | \$        | 171,731   | \$        | 513,711  |
| RECONCILIATION OF OPERATING CASH PROVIDED (USED) BY COOPERATING OPERATING OPERATING OPERATING OPERATION OF OPERATION OPERATI | income (loss) to ating activities                   | \$        | (15,716)  | \$        | (28,314)   |
| Accounts Receivable, Net Due From or To Other Funds Prepaid Insurance Accounts and Other Payables Deferred Income  |   |           | (318,552)<br>217,582<br>(2,649,150)<br>238,579<br>1,195,389   |           | 39,098<br>(2,584)<br>(892,340)<br>(35,411)<br>961,681        |
| NET CASH PROVIDED (USED) B   | Y OPERATING ACTIVITIES                              | \$        | (1,331,868)   | \$        | 42,130   |
| NONCASH INVESTING, CAPITAL FINANCING ACTIVITIES  | ., AND  |           |   |           |  |
| Changes in unrealized gains (loss)   | on investments                                      | \$        | (86,095)  | \$        | (60,701)   |

**GENERAL ADMINISTRATION** 

## CSAC EXCESS INSURANCE AUTHORITY GENERAL ADMINISTRATION STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

| ASSETS:  |                |
|--|----------------|
| ASSETS.  |                |
| Current Assets:  | 000            |
| Petty Cash Fund \$ 300 \$ Cash, EIA Treasury 596,234 1,01                | 300<br>5,430   |
|  | 5,730          |
|  |                |
| Investments 3,248,991 2,91 Accounts Receivable                           | 6,075          |
|  | 4,054          |
|  | 0,986          |
| Other Receivables -  | 551            |
|  | 1,730<br>2,168 |
|  | 1,294          |
|  | 1,204          |
| Noncurrent Assets: Investments 3,213,199 2,66                            | 3,610          |
|  | 3,760          |
| Capital Assets:  |                |
|  | 8,141          |
| •  | 7,691          |
| Less Accumulated Depreciation, Furniture & Equipment (1,164,668) (1,03   | 9,129)         |
| <b>TOTAL NONCURRENT ASSETS</b> 4,548,777 3,79                            | 4,073          |
| TOTAL ASSETS   | 5,367          |
| LIABILITIES:   |                |
| Current Liabilities:   | 0.000          |
| ·  | 9,036<br>2,375 |
| · — — — — — — — — — — — — — — — — — — —                                  |                |
|  | 1,411          |
| Noncurrent Liabilities:  | 0.400          |
| •  | 9,489<br>7,877 |
|  | 7,366          |
| <del></del>  |                |
|  | 8,777          |
| NET POSITION: Invested in Capital Assets, Net of Related Debt 682,815 50 | 6,703          |
| ·  | 9,887          |
|  | 6,590          |

#### CSAC EXCESS INSURANCE AUTHORITY GENERAL ADMINISTRATION

### STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|  | June 1         | 30, 2013          | June 30, 2012         |           |  |
|--|----------------|-------------------|-----------------------|-----------|--|
| OPERATING REVENUES:                        | <u>ouric c</u> | <u>50, 2010</u>   | <u>54.15 50, 2512</u> |           |  |
| Member Services                            |                |                   |                       |           |  |
| Claims Information Systems                 | \$             | 86,964            | \$                    | 97,210    |  |
| EIA Drug and Alcohol Monitoring Consortium |                | 6,550             |                       | 6,800     |  |
| DMV Pull Notice Fees                       |                | 31,350            |                       | 29,900    |  |
| Loss Prevention Seminars                   |                |                   |                       |           |  |
| and Target Safety Platform Fees            |                | 398,701           |                       | 348,223   |  |
| Insurance Certificate Tracking Service     |                | 116,513           |                       | 131,357   |  |
| Other Income                               |                |                   |                       |           |  |
| Investment Management Fees                 |                | 20,000            |                       | 20,000    |  |
| Personal Lines Insurance Program Income    |                | 82,183            |                       | 81,545    |  |
| Shared Cost Agreements                     |                | 95,731            |                       | 28,903    |  |
| Other Income                               |                | 417,600           |                       | 3,776,707 |  |
| TOTAL REVENUES                             | 1              | ,255,592          |                       | 4,520,645 |  |
| EXPENSES:                                  |                |                   |                       |           |  |
| Salaries and Benefits                      | 6              | ,087,168          |                       | 5,691,948 |  |
| Staff Support                              |                | 749,565           |                       | 586,814   |  |
| Services and Supplies                      |                | 865,889           |                       | 839,911   |  |
| Member Services                            | 1              | ,187,413          |                       | 1,339,243 |  |
| Subsidies                                  | 1              | ,005,426          |                       | 717,162   |  |
| Depreciation                               |                | 146,538           |                       | 125,925   |  |
| TOTAL EXPENSES                             | 10             | ,041,999          |                       | 9,301,003 |  |
| OPERATING TRANSFERS IN OR (OUT):           |                |                   |                       |           |  |
| Operating Transfers In from                |                |                   |                       |           |  |
| Excess Workers' Compensation               | 3              | ,287,554          |                       | 3,171,962 |  |
| Primary Workers' Compensation              |                | ,844,692          |                       | 1,913,067 |  |
| Dental                                     |                | 76,675            |                       | 58,236    |  |
| EIAHealth                                  |                | 274,593           |                       | 386,142   |  |
| General Liability I                        | 1              | ,477,467          |                       | 1,385,349 |  |
| Primary General Liability                  |                | 531,796           |                       | 631,020   |  |
| General Liability II                       |                | 975,751           |                       | 980,678   |  |
| Miscellaneous Programs                     |                | 15,957            |                       | 39,710    |  |
| Property Insurance                         |                | 496,516           |                       | 500,673   |  |
| Medical Malpractice                        |                | 431,918           |                       | 403,928   |  |
| OCIP                                       |                | 19                |                       |           |  |
| Operating Transfer Out to                  |                |                   |                       |           |  |
| Building Fund                              |                | (429,275)         |                       | (429,275) |  |
| TOTAL OPERATING TRANSFERS                  | 8              | ,983,663          |                       | 9,041,490 |  |
| OPERATING INCOME (LOSS)                    |                | 197,256           |                       | 4,261,132 |  |
| NONOPERATING REVENUES (EXPENSES):          |                |                   |                       |           |  |
| Investment Income                          |                | 30,189            |                       | 95,599    |  |
| Investment Expenses                        |                | (24,550)          |                       | (31,067)  |  |
| TOTAL NONOPERATING REVENUE (EXPENSES)      |                | 5,639             |                       | 64,532    |  |
| CHANGES IN NET POSITION                    |                | 202,895           |                       | 4,325,664 |  |
| Net Position, Beginning of Year            | 7              | ,616,590          |                       | 3,290,926 |  |
| NET POSITION, END OF YEAR                  |                | 7,819,485         | \$                    | 7,616,590 |  |
|  |                | , , , , , , , , , |                       | .,,       |  |

The notes to the financial statements are an integral part of this statement.

## CSAC EXCESS INSURANCE AUTHORITY GENERAL ADMINISTRATION STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | <u>Ju</u> | ne 30, 2013   | <u>Ju</u> | ne 30, 2012   |
|---|-----------|---|-----------|---|
| CASH FLOWS FROM OPERATING ACTIVITIES: Receipts from Members Receipts from Others Payments to Suppliers Payments to Employees Internal Activities  | \$        | 1,065,867<br>200,106<br>(3,423,541)<br>(5,990,456)<br>8,917,965 | \$        | 485,287<br>142,119<br>(3,434,745)<br>(5,606,622)<br>9,048,494 |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  |           | 769,941   |           | 634,533   |
| CASH FLOWS FROM CAPITAL & RELATED FINANCING ACTIVITIES: Purchase of Furniture and Equipment Sale of Furniture and Equipment   |           | (322,651)   |           | (149,142)<br>-  |
| NET CASH PROVIDED (USED) BY CAPITAL & RELATED FINANCING ACTIVITIES  |           | (322,651)   |           | (149,142)   |
| CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Securities Sales of Securities Cash from Investment Earnings Investment Expenses  |           | (6,119,395)<br>5,064,525<br>212,934<br>(24,550)                 |           | (5,919,495)<br>5,219,475<br>254,724<br>(31,067)               |
| NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES  |           | (866,486)   |           | (476,363)   |
| (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS  |           | (419,196)   |           | 9,028   |
| CASH AND CASH EQUIVALENTS:<br>BEGINNING OF YEAR   |           | 1,015,730   |           | 1,006,702   |
| END OF YEAR   | \$        | 596,534   | \$        | 1,015,730   |
| RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:  Operating Income (Loss)  Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities | \$        | 197,256   | \$        | 4,261,132   |
| Depreciation  |           | 146,538   |           | 125,925   |
| Changes in Assets and Liabilities Accounts Receivable, Net Due From or To Other Funds Prepaid Insurance and Expenses Accounts and Other Payables Compensated Absences   |           | 10,381<br>(65,698)<br>(50)<br>449,566<br>31,948                 |           | 73,547<br>7,004<br>6,714<br>(3,863,777)<br>23,988             |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  | \$        | 769,941   | \$        | 634,533   |
| NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES  |           | <u>=</u>  |           | <u></u>   |
| Changes in unrealized gains (loss) on investments   | \$        | (172,364)   | \$        | (163,105)   |

**BUILDING** 

#### CSAC EXCESS INSURANCE AUTHORITY IRON POINT BUILDING PROGRAM STATEMENT OF NET POSITION JUNE 30, 2013 AND 2012

|  | June 30, 2013 | June 30, 2012 |
|--|---------------|---------------|
| ASSETS:  |               |               |
| Current Assets:                                    |               |               |
| Cash in Bank                                       | \$ 195,981    | \$ 177,803    |
| TOTAL CASH & CASH EQUIVALENTS                      | 195,981       | 177,803       |
| TOTAL CURRENT ASSETS                               | 195,981       | 177,803       |
| Noncurrent Assets:                                 |               |               |
| Capital Assets                                     |               |               |
| Land   | 1,000,000     | 1,000,000     |
| Building   | 5,738,000     | 5,738,000     |
| Less Accumulated Depreciation, Building            | (398,592)     | (284,708)     |
| Tenant Improvements                                | 2,350,280     | 2,350,280     |
| Less Accumulated Depreciation, Tenant Improvements | (759,720)     | (544,637)     |
| Lease Acquisition Costs                            | 127,291       | 127,291       |
| Less accumulated Amortization                      | (62,566)      | (44,224)      |
| TOTAL NONCURRENT ASSETS                            | 7,994,693     | 8,342,002     |
| TOTAL ASSETS                                       | 8,190,674     | 8,519,805     |
| LIABILITIES:                                       |               |               |
| Current Liabilities:                               |               |               |
| Accounts Payable                                   | 1,000         | -             |
| Mortgage Payable to Other Funds                    | 429,275       | 429,275       |
| Deferred Lease Income                              | 11,493        | 5,704         |
| Security Deposits                                  | 26,676        | 36,027        |
| TOTAL CURRENT LIABILITIES                          | 468,444       | 471,006       |
|  |               |               |
| Noncurrent Liabilities:                            |               |               |
| Mortgage Payable to Other Funds                    | 7,350,134     | 7,905,440     |
| TOTAL NON-CURRENT LIABILITIES                      | 7,350,134     | 7,905,440     |
| TOTAL LIABILITIES                                  | 7,818,578     | 8,376,446     |
| NET POSITION:                                      |               |               |
| Invested in Capital Assets                         | 7,994,693     | 8,342,002     |
| Unrestricted                                       | (7,622,597)   | (8,198,643)   |
| TOTAL NET POSITION                                 | \$ 372,096    | \$ 143,359    |

# CSAC EXCESS INSURANCE AUTHORITY IRON POINT BUILDING PROGRAM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | <u>Jun</u> | e 30, 2013         | June 30, 2012 |                    |  |
|---|------------|--------------------|---------------|--------------------|--|
| EXPENSES:   |            |                    |               |                    |  |
| Building Maintenance and Operating Expense Depreciation                 | \$         | 151,947<br>130,885 | \$            | 147,809<br>130,885 |  |
| TOTAL EXPENSES  |            | 282,832            |               | 278,694            |  |
| OPERATING TRANSFERS IN OR (OUT): Operating Transfer In from the General |            |                    |               |                    |  |
| Administration Fund for Office Rents                                    |            | 429,275            |               | 429,275            |  |
| TOTAL OPERATING TRANSFERS   |            | 429,275            |               | 429,275            |  |
| OPERATING INCOME(LOSS)  |            | 146,443            |               | 150,581            |  |
| NONOPERATING REVENUES (EXPENSES)  |            |                    |               |                    |  |
| Lease Income  |            | 487,378            |               | 506,259            |  |
| Building Maintenance and Operating Expense                              |            | (129,437)          |               | (125,912)          |  |
| Building Depreciation   |            | (198,082)          |               | (206,544)          |  |
| Amortization of Lease Commissions                                       |            | (18,343)           |               | (18,343)           |  |
| Interest Expense  |            | (59,222)           |               | (124,723)          |  |
| TOTAL NONOPERATING REVENUES (EXPENSES)                                  |            | 82,294             |               | 30,737             |  |
| CHANGES IN NET POSITION   |            | 228,737            |               | 181,318            |  |
| Net Position, Beginning of Year   |            | 143,359            |               | (37,959)           |  |
| NET POSITION, END OF YEAR   | \$         | 372,096            | \$            | 143,359            |  |

## CSAC EXCESS INSURANCE AUTHORITY IRON POINT BUILDING PROGRAM STATEMENT OF CASH FLOWS FOR THE FISCAL YEARS ENDED JUNE 30, 2013 AND 2012

|   | June 30, 2013 |   | <u>Jur</u> | ne 30, 2012                                  |
|---|---------------|---|------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES Internal Activities Receipts from Others Payments to Suppliers   | \$            | (126,031)<br>5,789<br>(150,947)             | \$         | (11,345)<br>5,704<br>(147,809)               |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  |               | (271,189)                                   |            | (153,450)                                    |
| CASH FLOW FROM INVESTING ACTIVITIES Lease Receipts Operating Lease Disbursements Program Financing Expenses NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES  |               | 478,027<br>(129,438)<br>(59,222)<br>289,367 |            | 506,259<br>(125,912)<br>(124,723)<br>255,624 |
| (DECREASE) INCREASE IN CASH AND<br>CASH EQUIVALENTS   |               | 18,178                                      |            | 102,174                                      |
| CASH AND CASH EQUIVALENTS:<br>BEGINNING OF YEAR   |               | 177,803                                     |            | 75,629                                       |
| END OF YEAR   | \$            | 195,981                                     | \$         | 177,803                                      |
| RECONCILIATION OF INCOME (LOSS) TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: Operating Income (Loss) Adjustments to reconcile operating income (loss) to net cash provided (used) by building fund activities | \$            | 146,443                                     | \$         | 150,581                                      |
| Depreciation Changes in Assets and Liabilities  |               | 130,885                                     |            | 130,885                                      |
| Due From or To Other Funds Accounts Payable Deferred Lease Income   |               | (555,306)<br>1,000<br>5,789                 |            | (440,620)<br>-<br>5,704                      |
| NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES  | \$            | (271,189)                                   | \$         | (153,450)                                    |
| NONCASH INVESTING, CAPITAL, AND FINANCING ACTIVITIES Changes in unrealized gains (loss) on investments  | \$            |   | \$         |  |
|   |               |   | _          |  |

#### CSAC Excess Insurance Authority Budget Highlights For the Year Ended June 30, 2013

|  | 0  | riginal Budget | Final Budget      |    | ctual Results | Variance (%) |    | Variance (\$) |  |
|--|----|----------------|-------------------|----|---------------|--------------|----|---------------|--|
| Revenues:                              |    |                |                   |    |               |              |    |               |  |
| Premiums for Transferred Risk          | \$ | 440,397,821    | \$<br>440,397,821 | \$ | 384,507,793   | -13%         | \$ | (55,890,028)  |  |
| Dividend Income                        |    | 64,142         | 64,142            |    | 213,606       | 233%         |    | 149,464       |  |
| Broker Fees                            |    | 6,977,575      | 6,977,575         |    | 7,382,605     | 6%           |    | 405,030       |  |
| Contributions for Retained Risk        |    | 118,877,495    | 118,877,495       |    | 129,253,959   | 9%           |    | 10,376,464    |  |
| Public Entity Fees                     |    | 494,442        | 494,442           |    | 480,351       | -3%          |    | (14,091)      |  |
| Investment Income                      |    | 3,887,250      | 3,887,250         |    | 1,574,668     | -59%         |    | (2,312,582)   |  |
| Financing Fees                         |    | 34,579         | 34,579            |    | 232,880       | 573%         |    | 198,301       |  |
| Administration Fees                    |    | 10,733,268     | 10,733,268        |    | 12,617,685    | 18%          |    | 1,884,417     |  |
| Member Services                        |    | 702,450        | 702,450           |    | 640,078       | -9%          |    | (62,372)      |  |
| Tenant Income                          |    | 513,330        | 513,330           |    | 487,378       | -5%          |    | (25,952)      |  |
| Other Income                           |    | 144,095        | 144,095           |    | 1,503,697     | 944%         |    | 1,359,602     |  |
| Total Revenues                         |    | 582,826,447    | 582,826,447       |    | 538,894,700   | -8%          |    | (43,931,747)  |  |
| Expenses:                              |    |                |                   |    |               |              |    |               |  |
| Member Dividends                       |    | 6,586,142      | 6,586,142         |    | 10,281,301    | -56%         |    | (3,695,159)   |  |
| Insurance Expense                      |    | 438,852,435    | 438,852,435       |    | 383,759,144   | 13%          |    | 55,093,291    |  |
| Broker Fees                            |    | 6,977,575      | 6,977,575         |    | 7,384,093     | -6%          |    | (406,518)     |  |
| Provision for Claims                   |    | 103,634,290    | 103,634,290       |    | 99,860,765    | 4%           |    | 3,773,525     |  |
| Unallocated Loss Adjustment Expenses   |    | 178,540        | 178,540           |    | 18,714        | 90%          |    | 159,826       |  |
| Program Services                       |    | 14,931,184     | 14,931,184        |    | 13,831,864    | 7%           |    | 1,099,320     |  |
| Member Services and Subsidies          |    | 5,380,860      | 5,380,860         |    | 2,192,839     | 59%          |    | 3,188,021     |  |
| General Administrative Expense         |    | 8,018,948      | 8,018,948         |    | 7,727,172     | 4%           |    | 291,776       |  |
| Building Operation Expense             |    | 335,740        | 335,740           |    | 281,384       | 16%          |    | 54,356        |  |
| Depreciation                           |    | 502,261        | 502,261           |    | 493,848       | 2%           |    | 8,413         |  |
| Delegated to Committees                |    | 410,000        | 410,000           |    | -             | 100%         |    | 410,000       |  |
| Total Expenses                         |    | 585,807,975    | 585,807,975       |    | 525,831,124   | 10%          |    | 59,976,851    |  |
| Total Income (Loss)                    | \$ | (2,981,528)    | \$<br>(2,981,528) | \$ | 13,063,576    | 538%         | \$ | 16,045,104    |  |
|  |    |                |                   |    |               |              |    |               |  |
| Change in Net Position                 | \$ | (2,981,528)    | \$<br>(2,981,528) | \$ | 13,063,576    |              |    |               |  |
| Beginning Net Position Balance, July 1 |    | 105,057,329    | 105,057,329       |    | 105,551,820   |              |    |               |  |

\$ 102,075,801 \$ 102,075,801 \$ 118,615,396

For purposes of Actual to Budget comparison the above budgets do not include the \$50 million budgeted for both revenue and expense in the Member Growth category. New member revenue and expense is included in the appropriate revenue and expense category.

**Ending Net Position Balance, June 30** 

STATISTICAL SECTION

#### STATISTICAL SECTION

This part of the CSAC Excess Insurance Authority's Comprehensive Annual Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the Authority's overall financial health.

#### **Financial Trends**

These schedules contain trend information to help the reader understand how the government's financial performance and well-being have changed over time. They show how revenues and expenses have developed over years. They show how our Net Position has increased, then fallen and increased again.

|   | <u>Page</u> |
|---|-------------|
| Statement of Net Position                                   | 183         |
| Statement of Revenues, Expenses and Changes in Net Position | 184         |
| History of Dividends Returned to Members                    | 185         |

#### **Demographic and Economic Information**

These schedules offer demographic and economic information indicators to help the reader understand the environment within which the Authority's financial activities take place. The number of Workers' Compensation, General Liability I, Property, and Medical Malpractice claims is an indicator of the Provision for Claims. Payrolls for Workers' Compensation and General Liability I, together with claims experience are an indicator for premium revenues. Property values are indicators for Property premiums.

|                     | <u>Page</u> |
|---------------------|-------------|
| Economic Statistics | 186         |
| Number of Claims    | 187         |
| Covered Payrolls    | 188         |
| Property Values     |             |

#### **Operating Information**

This schedule contains information regarding Authority employees by department, member participation by program, and the growth of office space.

|                                     | <u>Page</u> |
|-------------------------------------|-------------|
| Operating Indicators and Statistics | 190         |

Schedules showing trends for property tax rates and revenues along with corresponding assessed valuations are not presented since the Authority does not levy such taxes.

Schedules showing bonded debt and related legal debt ratios are also not applicable.

### CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF NET POSITION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2013

Fiscal Year Ended June 30,

|                            |               |                |                | 1 1300         | ii i eai Liided Julie | : 50,          |             |                   |             |                |
|----------------------------|---------------|----------------|----------------|----------------|-----------------------|----------------|-------------|-------------------|-------------|----------------|
|                            | 2004          | 2005           | 2006           | 2007           | 2008                  | 2009           | 2010        | 2011              | 2012        | 2013           |
| Assets                     |               |                |                |                |                       |                |             |                   |             |                |
| Current Assets             | \$ 81,458,198 | \$ 134,626,941 | \$ 193,088,437 | \$ 235,454,127 | \$ 228,316,329 \$     | 324,629,000 \$ | 315,472,521 | \$ 312,575,944 \$ | 343,635,991 | \$ 326,533,622 |
| Noncurrent Assets          | 128,702,921   | 171,021,751    | 180,826,688    | 231,605,589    | 311,602,739           | 264,853,912    | 231,292,296 | 251,262,932       | 230,227,831 | 261,618,903    |
| Total Assets               | 210,161,119   | 305,648,692    | 373,915,125    | 467,059,716    | 539,919,068           | 589,482,912    | 546,764,817 | 563,838,876       | 573,863,822 | 588,152,525    |
|                            |               |                |                |                |                       |                |             |                   |             |                |
| Liabilities                |               |                |                |                |                       |                |             |                   |             |                |
| Current Liabilities        | 76,011,436    | 90,466,729     | 93,068,800     | 104,301,153    | 111,509,290           | 117,108,618    | 104,210,436 | 97,435,058        | 108,329,137 | 117,831,208    |
| Noncurrent Liabilities     | 129,089,805   | 189,508,614    | 223,090,847    | 251,654,426    | 290,698,960           | 326,580,921    | 324,196,776 | 362,089,179       | 359,982,865 | 351,705,921    |
| Total Liabilities          | 205,101,241   | 279,975,343    | 316,159,647    | 355,955,579    | 402,208,250           | 443,689,539    | 428,407,212 | 459,524,237       | 468,312,002 | 469,537,129    |
|                            |               |                |                |                |                       |                |             |                   |             |                |
| Net Position               |               |                |                |                |                       |                |             |                   |             |                |
| Invested in Capital Assets | 1,079,883     | 1,085,656      | 1,805,625      | 1,735,344      | 1,608,877             | 1,495,191      | 10,706,672  | 9,181,260         | 8,848,705   | 8,677,508      |
| Unrestricted               | 3,979,995     | 24,587,693     | 55,949,853     | 109,368,793    | 136,101,941           | 144,298,182    | 107,650,933 | 95,133,379        | 96,703,115  | 109,937,888    |
| Total Net Position         | \$ 5,059,878  | \$ 25,673,349  | \$ 57,755,478  | \$ 111,104,137 | \$ 137,710,818 \$     | 145,793,373    | 118,357,605 | \$ 104,314,639 \$ | 105,551,820 | \$ 118,615,396 |

### CSAC EXCESS INSURANCE AUTHORITY STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2013

|                                 |                  |                  |                  | Fisc                 | al Y | ear Ended Jun         | e 30 | ,           |                   |                         |                         |                   |
|---------------------------------|------------------|------------------|------------------|----------------------|------|-----------------------|------|-------------|-------------------|-------------------------|-------------------------|-------------------|
|                                 | 2004             | 2005             | 2006             | 2007                 |      | 2008                  |      | 2009        | 2010              | 2011                    | 2012                    | 2013              |
| REVENUES:                       |                  |                  |                  |                      |      |                       |      |             |                   |                         |                         |                   |
| Premiums for Transferred Risk   | \$<br>79,810,939 | \$<br>83,091,904 | \$<br>92,045,037 | \$<br>173,975,051    | \$   | 220,902,418           | \$   | 254,320,478 | \$<br>281,136,570 | \$<br>316,271,011       | \$<br>374,220,717       | \$<br>384,507,793 |
| Supplemental Assessments        | 8,292,552        | 4,194,000        | -                | -                    |      | -                     |      | -           | -                 | -                       | -                       | -                 |
| Broker Fees                     | 2,515,219        | 3,305,346        | 3,361,874        | 4,580,817            |      | 5,165,546             |      | 5,297,432   | 5,616,485         | 6,459,876               | 7,085,654               | 7,382,605         |
| Contributions for Retained Risk | 147,708,469      | 179,045,793      | 176,631,382      | 127,674,773          |      | 141,698,901           |      | 115,099,254 | 102,214,702       | 119,707,240             | 108,763,785             | 129,253,959       |
| Dividend Income                 | -                | 2,300,878        | -                | 90,614               |      | 232,604               |      | 140,745     | 201,158           | 41,971                  | 75,314                  | 213,606           |
| Member Services                 | 129,954          | 247,667          | 445,121          | 364,496              |      | 343,927               |      | 359,000     | 263,004           | 530,052                 | 613,490                 | 640,078           |
| Administrative Fees             | 4,118,495        | 6,773,423        | 6,274,898        | 8,108,616            |      | 8,340,306             |      | 8,685,053   | 9,963,197         | 10,155,392              | 11,487,622              | 12,617,685        |
| Public Entity Fees              | 355,370          | 430,093          | 436,457          | 490,997              |      | 596,548               |      | 504,933     | 398,951           | 408,475                 | 456,577                 | 480,351           |
| Program Development Fees        | 40,750           | 82,157           | 16,837           | 9,800                |      | 7,250                 |      | 11,650      | 4,200             | 7,550                   | 3,550                   | -                 |
| Other Income                    | 484,633          | 1,067,035        | 1,698,569        | 843,635              |      | 221,866               |      | 1,359,005   | 617,281           | 2,313,897               | 7,673,338               | 1,991,075         |
| Investment Income               | 3,945,423        | 6,683,646        | 10,977,040       | 23,342,575           |      | 30,181,440            |      | 17,746,130  | 15,758,005        | 9,726,704               | 5,103,554               | 1,782,998         |
| Total Revenues                  | 247,401,804      | 287,221,942      | 291,887,215      | 339,481,374          |      | 407,690,806           |      | 403,523,680 | 416,173,553       | 465,622,168             | 515,483,601             | 538,870,150       |
| EXPENSES:                       |                  |                  |                  |                      |      |                       |      |             |                   |                         |                         |                   |
| Dividends                       | -                | 1,799,998        | 103,462          | 90,580               |      | 14,953,741            |      | 6,413,485   | 11,488,482        | 11,062,736              | 10,291,841              | 10,281,301        |
| Insurance Expense               | 82,053,236       | 85,384,796       | 89,500,002       | 172,398,005          |      | 214,718,407           |      | 246,829,609 | 271,385,012       | 303,821,702             | 372,467,736             | 383,759,144       |
| Broker Fees                     | 02,000,200       | 05,304,790       | 3,769,564        | 4,585,935            |      | 5,166,381             |      | 5,297,219   | 5,616,545         | 6,459,283               | 7,053,183               | 7,384,093         |
| Provision for Insured Claims    | 151,237,661      | 163,395,025      | 143,708,198      | 89,400,074           |      | 126,800,379           |      | 110,454,729 | 117,204,060       | 124,443,282             | 101,501,141             | 99,860,765        |
| Unallocated Loss Expenses       | 2,249,137        | 1,763,656        | 6,796,235        | 4,882,061            |      | 2,851,370             |      | 1,522,169   | 9,376,859         | 1,127,804               |                         | 18,714            |
| Program Services                | 8,531,903        |                  | 11,167,253       |                      |      |                       |      |             | 19,004,605        |                         | (424,706)               | 13,831,864        |
| Member Services and Subsidies   |                  | 10,364,856       | 11,107,233       | 9,287,690<br>482,559 |      | 10,374,736<br>588,184 |      | 15,520,612  | 2,210,316         | 22,809,139<br>2,027,109 | 13,426,729<br>2,056,405 |                   |
| General Administration          | 2 404 044        | 2 626 204        | 4 454 240        | ,                    |      | ,                     |      | 3,070,751   | , ,               |                         |                         | 2,192,839         |
|                                 | 2,404,911        | 3,626,201        | 4,451,349        | 4,760,032            |      | 5,376,551             |      | 6,087,504   | 6,781,774         | 7,150,235               | 7,118,673               | 7,702,622         |
| Building Operating Expenses     | 80,384           | 92,294           | 95,342           | - 045 770            |      | 054.070               |      | 045.047     | 124,242           | 408,073                 | 273,723                 | 493,848           |
| Depreciation                    | 142,369          | 181,645          | 213,681          | 245,779              |      | 254,376               |      | 245,047     | 417,426           | 355,771                 | 481,695                 | 281,384           |
| Total Expenses                  | 246,699,601      | 266,608,471      | 259,805,086      | 286,132,715          |      | 381,084,125           |      | 395,441,125 | 443,609,321       | 479,665,134             | 514,246,420             | 525,806,574       |
|                                 |                  |                  |                  |                      |      |                       |      |             |                   |                         |                         |                   |
| Changes in Net Positon          | 702,203          | 20,613,471       | 32,082,129       | 53,348,659           |      | 26,606,681            |      | 8,082,555   | (27,435,768)      | (14,042,966)            | 1,237,181               | 13,063,576        |
| NET POSITION.                   |                  |                  |                  |                      |      |                       |      |             |                   |                         |                         |                   |
| NET POSITION:                   | 4 257 675        | E 050 070        | 05 670 040       | E7 7EE 470           |      | 111 101 107           |      | 107 710 010 | 145 700 070       | 110 057 605             | 104 244 622             | 10E EE1 000       |
| Beginning Net Position          | 4,357,675        | 5,059,878        | 25,673,349       | 57,755,478           |      | 111,104,137           |      | 137,710,818 | 145,793,373       | 118,357,605             | 104,314,639             | 105,551,820       |
| Ending Net Position             | \$<br>5,059,878  | \$<br>25,673,349 | \$<br>57,755,478 | \$<br>111,104,137    | \$   | 137,710,818           | \$   | 145,793,373 | \$<br>118,357,605 | \$<br>104,314,639       | \$<br>105,551,820       | \$<br>118,615,396 |

### CSAC EXCESS INSURANCE AUTHORITY HISTORY OF DIVIDENDS RETURNED TO MEMBERS FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2013

|   | 2004 |             | 2005              | 2006            | 2007        | 2008               | 2009              | 2010               | 2011                              | 2012            | 2013               |
|---|------|-------------|-------------------|-----------------|-------------|--------------------|-------------------|--------------------|-----------------------------------|-----------------|--------------------|
| Excess Workers' Compensation<br>Pool Dividends<br>Reinsurance | \$   | - \$<br>-   | - \$<br>-         | - \$<br>-       | - \$<br>-   | - \$<br>-          | - \$<br>-         | - \$<br>-          | - \$<br>-                         | -               | \$ -<br>-          |
| Primary Workers' Compensation                                 |      | -           | -                 | -               | -           | 4,000,000          | 4,000,000         | 8,000,000          | 7,500,000                         | 7,000,000       | 6,500,000          |
| Employee Benefits<br>EIAHealth Program                        |      | -           | -                 | -               | -           | 8,721,137          | 172,740           | 1,287,324          | 1,202,694                         | 29,472          | 17,695             |
| General Liability I Program<br>Pool Dividend                  |      | -           | 1,799,998         | 103,462         | -           | 2,000,000          | 2,100,000         | -                  | -                                 | -               | 3,000,000          |
| Primary General Liability                                     |      | -           | -                 | -               | -           | -                  | -                 | -                  | -                                 | 1,187,055       | 550,000            |
| General Liability II Program<br>Mega Fund<br>Reinsurance      |      | -           | <u>.</u>          | -<br>-          | -<br>-      | -                  | -<br>-            | -<br>-             | -<br>-<br>-                       | -               | -<br>-<br>-        |
| Miscellaneous Programs  |      | -           | -                 | -               | 35,222      | 134,506            | 140,745           | 102,066            | -                                 | 11,173          | 100,827            |
| Property  |      | -           | -                 | -               | 55,358      | 98,098             | -                 | 99,092             | 41,971                            | 64,141          | 112,779            |
| Medical Malpractice<br>Mega Fund<br>Reinsurance<br>Pool 2     |      | -<br>-<br>- | -<br>-<br>-       | -<br>-<br>-     | -<br>-<br>- | -<br>-<br>-        | -<br>-<br>-       | 2,000,000          | -<br>-<br>-                       | 2,000,000       | -<br>-<br>-        |
| Building Fund<br><b>Total</b>                                 | \$   | -<br>- \$   | -<br>1,799,998 \$ | -<br>103,462 \$ | 90,580 \$   | -<br>14,953,741 \$ | -<br>6,413,485 \$ | -<br>11,488,482 \$ | 2,318,071<br><b>11,062,736</b> \$ | -<br>10,291,841 | -<br>\$ 10,281,301 |

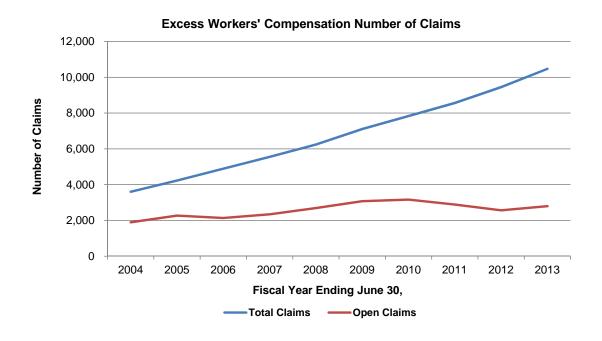
### CSAC EXCESS INSURANCE AUTHORITY ECONOMIC STATISTICS FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2013

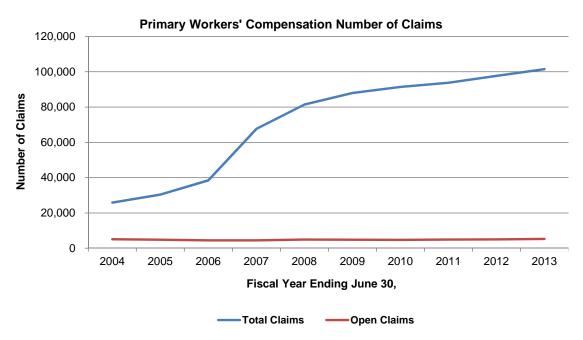
#### Fiscal Year Ended June 30,

|                               | 2004                 | 2005            | 2006              | 2007              | 2008              | 2009              | 2010                 | 2011           | 2012              | 2013              |
|-------------------------------|----------------------|-----------------|-------------------|-------------------|-------------------|-------------------|----------------------|----------------|-------------------|-------------------|
| Excess Workers' Compensation  |                      |                 |                   |                   |                   |                   |                      |                |                   |                   |
| Total Number of Claims        | 3,606                | 4,224           | 4,893             | 5,556             | 6,241             | 7,110             | 7,829                | 8,569          | 9,453             | 10,472            |
| Open Claims                   | 1,896                | 2,268           | 2,136             | 2,342             | 2,693             | 3,073             | 3,165                | 2,884          | 2,561             | 2,800             |
| Covered Payroll               | \$ 16,413,451,722 \$ | 17,666,726,390  | \$ 18,880,122,499 | \$ 19,963,647,283 | \$ 21,233,785,218 | \$ 21,185,756,039 | \$ 21,271,835,420 \$ | 21,247,944,019 | \$ 20,727,171,214 | \$ 20,360,673,861 |
| Primary Workers' Compensation |                      |                 |                   |                   |                   |                   |                      |                |                   |                   |
| Total Number of Claims        | 25,892               | 30,427          | 38,507            | 67,672            | 81,486            | 87,972            | 91,403               | 93,795         | 98,618            | 102,474           |
| Open Claims                   | 5,082                | 4,825           | 4,505             | 4,520             | 4,952             | 4,860             | 4,787                | 4,907          | 5,212             | 5,304             |
| Covered Payroll               | \$ 2,137,221,267 \$  | 2,066,741,701   | \$ 1,929,065,067  | \$ 2,284,268,813  | \$ 2,830,424,192  | \$ 2,939,832,664  | \$ 2,714,848,814 \$  | 2,923,194,417  | \$ 2,919,336,198  |                   |
| General Liability I           |                      |                 |                   |                   |                   |                   |                      |                |                   |                   |
| Total Number of Claims        | 3,212                | 3,256           | 3,358             | 3,541             | 3,720             | 4,029             | 4,336                | 4,575          | 4,803             | 5,058             |
| Open Claims                   | 249                  | 280             | 264               | 309               | 284               | 443               | 457                  | 458            | 437               | 446               |
| Covered Payroll               | \$2,420,260,318      | \$3,156,930,780 | \$ 3,110,975,094  | \$ 3,172,369,141  | \$ 3,339,173,108  | \$ 3,703,780,006  | \$ 4,297,349,507 \$  | 4,059,376,736  | \$ 5,281,330,317  | \$ 6,913,807,908  |
| Property                      |                      |                 |                   |                   |                   |                   |                      |                |                   |                   |
| Total Number of EIA Claims    | 358                  | 409             | 513               | 661               | 705               | 869               | 1,133                | 1,039          | 1,740             | 2,154             |
| Open EIA Claims               | 37                   | 73              | 97                | 96                | 46                | 114               | 130                  | 24             | 95                | 28                |
| Total Number of Excess Claims | 765                  | 817             | 725               | 763               | 896               | 923               | 1,001                | 1,113          | 1,135             | 1,208             |
| Open Excess Claims            | 70                   | 39              | 28                | 38                | 106               | 67                | 73                   | 127            | 80                | 100               |
| Total Property Values         | \$ 28,258,154,605 \$ | 30,477,306,076  | \$ 30,664,157,372 | \$ 34,095,145,828 | \$ 37,738,459,718 | \$ 41,168,435,680 | \$ 45,817,222,183 \$ | 49,489,556,840 | \$ 51,904,952,869 | \$ 53,581,274,859 |

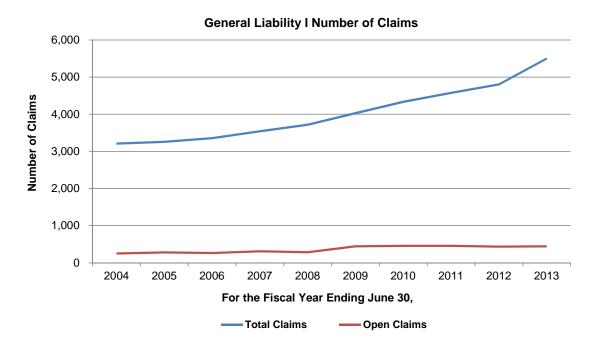
#### CSAC EXCESS INSURANCE AUTHORITY ECONOMIC INDICATORS AND INFORMATION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2013

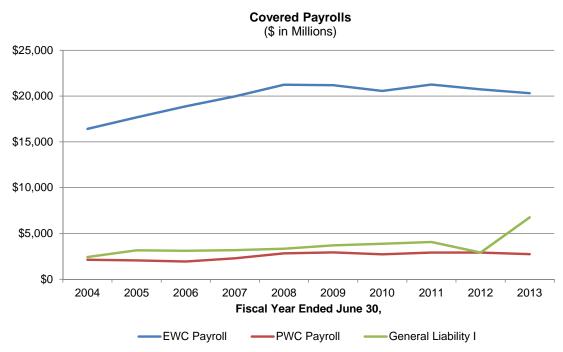
The best economic indicator of the financial stability for the CSAC Excess Insurance Authority is the estimation of incurred claims expense (line 6) and claims paid (line 3) reported in the Schedule of Claim Development and Earned Assessments in the Required Supplemental Information section of the CAFR's Financial Section. Other relevant economic and demographic information would include trends for the number of claims, covered payrolls, property values, and EIAHealth employees and lives covered as shown on the following charts.





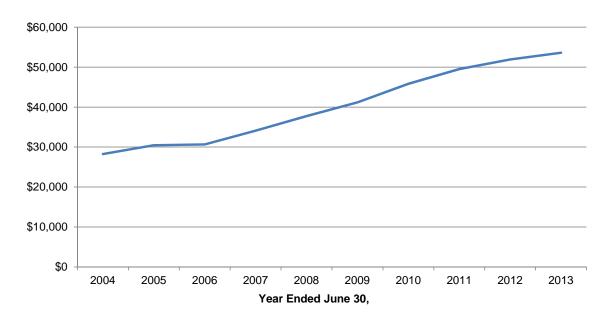
#### CSAC EXCESS INSURANCE AUTHORITY ECONOMIC INDICATORS AND INFORMATION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2013





#### CSAC EXCESS INSURANCE AUTHORITY ECONOMIC INDICATORS AND INFORMATION FOR THE 10-YEAR PERIOD ENDING JUNE 30, 2013

### Property Insured Values (\$ in Millions)



### CSAC EXCESS INSURANCE AUTHORITY OPERATING INDICATORS AND STATISTICS FOR THE TEN-YEAR PERIOD ENDING JUNE 30, 2013

|  | 2004  | 2005  | 2006   | 2007   | 2008   | 2009   | 2010   | 2011   | 2012   | 2013   |
|--|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|
| Full-time Equivalent Employees as of June 30 | 22    | 29    | 31     | 39     | 43     | 46     | 48     | 51     | 53     | 54     |
| Number of Retirees                           | 1     | 2     | 3      | 3      | 3      | 3      | 3      | 4      | 4      | 4      |
| Square footage of Office Space               | 8,078 | 9,533 | 13,324 | 13,324 | 13,324 | 13,324 | 24,448 | 25,000 | 25,000 | 25,000 |
| Member Units*                                |       |       |        |        |        |        |        |        |        |        |
| Primary Workers' Compensation                | 0     | 0     | 0      | 0      | 0      | 0      | 40     | 42     | 41     | 38     |
| Excess Workers' Compensation                 | 0     | 0     | 0      | 0      | 0      | 0      | 161    | 164    | 166    | 161    |
| Primary General Liability                    | 0     | 0     | 0      | 0      | 0      | 0      | 30     | 29     | 29     | 23     |
| General Liability I                          | 0     | 0     | 0      | 0      | 0      | 0      | 97     | 101    | 103    | 100    |
| General Liability II                         | 0     | 0     | 0      | 0      | 0      | 0      | 12     | 11     | 11     | 11     |
| Property                                     | 0     | 0     | 0      | 0      | 0      | 0      | 78     | 81     | 82     | 82     |
| Medical Malpractice                          | 0     | 0     | 0      | 0      | 0      | 0      | 49     | 48     | 50     | 50     |
| EIAHealth                                    | 0     | 0     | 0      | 0      | 0      | 0      | 15     | 18     | 24     | 25     |
| Dental                                       | 0     | 0     | 0      | 0      | 0      | 0      | 0      | 119    | 122    | 126    |
| Total Member Units                           | 0     | 0     | 0      | 0      | 0      | 0      | 482    | 613    | 628    | 616    |
| Member Counties                              | 54    | 54    | 54     | 54     | 54     | 55     | 54     | 54     | 54     | 54     |
| Member Public Entities                       | 128   | 142   | 144    | 144    | 142    | 166    | 196    | 289    | 247    | 245    |
| Total Members                                | 182   | 196   | 198    | 198    | 196    | 221    | 250    | 343    | 301    | 299    |